

RECORDED

REGULAR MEETING MINUTES MOUNTAIN RIDES TRANSPORTATION AUTHORITY Thursday, June 20, 2024, 2:00 p.m. Ketchum City Hall, 191 5th St West, Ketchum, ID 83340

The Mountain Rides Transportation Authority's Board of Directors met in a Regular Meeting in person and via conference call.

PRESENT:

Chair Grady Burnett (Sun Valley), Vice-chair Tom Blanchard (Bellevue),

Peter Hendricks (Sun Valley), Neil Bradshaw (Ketchum), Melody Mattson (at-large), Muffy Davis (Blaine County), Kristin Derrig (Ketchum), and

Martha Burke (Hailey)

ALSO PRESENT:

Mountain Rides Executive Director, Wally Morgus

Mountain Rides Director, Communications, Kim MacPherson

Mountain Rides Director, Maintenance, Carlos Tellez

Mountain Rides Director, Transit Operation, Jamie Canfield

Mountain Rides Manager of Finance, Jerry Garcia

Mountain Rides Finance & Administration Specialist, Liz Ruiz

City of Ketchum, Dawn Hofheimer Member of the public, Andrew Guckes

1. CALL TO ORDER

Chair Grady Burnett called to order the meeting of Thursday, June 20, 2024, at 2:00 pm. Kristin Derrig took roll and determined that a quorum was present.

2. COMMENTS FROM THE CHAIR, BOARD MEMBERS, and STAFF

There were no comments.

3. PUBLIC COMMENTS

There were none.

4. ACTION ITEM: Consent Agenda

- a. Approve/file: Minutes of Regular Board Meeting, May 16, 2024
- b. Approve/file: Minutes of Planning & Marketing Committee, June 5, 2024
- c. Approve/file: Minutes of Finance & Performance Committee, June 10, 2024
- d. Receive/file: Performance Dashboard, April 2024
- e. Receive/file: April 2024 Operating Financial Statements and Bills Paid

f. Receive/file: Report from Director, Fleet, Maintenance & Facilities; Director, Community Transportation; Director, Transit Operations; Manager, Finance & Administration; Executive Director

Peter Hendricks asked about the increase of Hailey Route riders from March to April of almost 1,000. Kim MacPherson said she discovered that the Transloc numbers are off from what the vehicles are carrying. She is in the process of going back and checking all the numbers. She has a feeling that the passenger counters need to be recalibrated.

Peter Hendricks moves on to talk about zero riders on the Red Route from May to October. Kim MacPherson replies, "We don't operate during those months." Wally Morgus said that what he sees in August is the two-week period during which they are serving the Symphony on the Red Route.

Peter Hendricks then asked about the blips in July and August for the resort routes. Kim MacPherson said, "That's the Silver Route that we started last year." Kim said, "The Silver Route goes from Sun Valley to River Run, and we start that this year on June 29th, and last year it started on July 1, and we go down to Sun Valley Company, and it goes till Labor Day."

Peter Hendricks then moved on to talk about Vanpool and the significant rise from twenty-nine hundred-odd to thirty-six hundred-odd; Peter then asked, "Is that seasonal again? Kim MacPherson said that it is correct that they had a mild spring, so several landscaping companies went back earlier than usual. They operated pretty strongly in April. Peter then mentioned he was concerned about the Vanpool expenses being high compared to the revenue. Peter asked if it was also a seasonal thing.

Wally Morgus said, "Since we are on a cash basis and we are pulling this information from our accounting system for obviously these numbers, we are typically billing for a month; at the end of the month, we receive the revenue for that month in the subsequent month, so what you're seeing if you look at March of this year where you see the \$21,000 in expenses and \$14,000 in revenue, that is really revenue for February matched against expenses for March."

Wally Morgus said, "The March numbers need to be both March expenses and March revenue; even though we haven't recognized that revenue because we are on a cash basis, we don't recognize the revenue until we actually receive it, which is typically in the subsequent month, but we have invoiced for it so that we need to show revenue for the month of March not revenue for the month of February in March so that is a little quirk of the way we are presenting this data."

Peter Hendricks asked about the bar charts and asked Kim if those were the ones that had been revised. Kim MacPherson responded that he was correct, those were the ones that were redone.

Grady Burnett then followed up on Peter Hendricks's questions regarding Vanpool and asked if it is in their best interest to do Vanpool. Wally Morgus responded, saying he would like to talk about Vanpool sometime this summer with committees.

Peter Hendricks asked about a check written to the Naili company, a couple of other deposits, and a seventy-five-dollar transfer fee.

Carlos Tellez responded saying they are the Chinese company that they are buying a compressor from.

Neil Bradshaw moved to receive, approve, adopt, and file the Consent Agenda. Marth Burke seconded. The motion passed.

5. DISCUSSION ITEM: FY25 Budget Update

Wally Morgus talked about being in really good shape going forward for fiscal year 2025. He mentioned the increase in their 5311 regular operating fund of about \$500k a year. Wally also talked about wanting to discuss that he would like the board to focus on the budget, not on the numbers and budgets themselves, but on the outcomes and the value of what they are going to do with the money that they set aside in the budget.

Wally Morgus discussed bringing back late-night blue service, the electric bus fleet conversion, having a superior, competent, trained maintenance team, and driver/customer service training.

Neil Bradshaw asked if they are expecting every jurisdiction to meet their ask and what the total revenue increase over last year is.

Wally Morgus responded that he is expecting all except perhaps one jurisdiction. Which is Hailey, and he is hearing from them that they might be going flat year after year.

Martha Burke responded that they have to go flat with every partner they work with this year; otherwise, they won't have a budget.

Muffy Davis had a question about the Blaine County ask being \$216K, but looking at the fiscal revenue in the finance committee, it was \$177K. Wally Morgus then explained that some of the money goes to capital.

Neil Bradshaw summarized that the revenues are going up by 3.5% for the jurisdictions, and they got another \$500K from grants. As well as another hundred thousand from the air service board, all pending approval. That gives a 9.7% increase on the expense side.

Neil Bradshaw asked about the next steps for the board, and he asked when the budget would be approved. Wally Morgus responded that they typically do that in the September meeting.

6. DISCUSSION ITEM: Mountain Rides and 2025 World Cup Finals

Wally Morgus said they sourced charter companies available for the World Cup, as Mountain Rides cannot provide the service. Martha Burke agreed with Wally and said, "I don't think we can reinvent what we do and add something else." Grady Burnett said he thinks everyone is on the same page on the World Cup matter, and he also said, "Can we help and provide a little bit of extra service

The board also discussed the potential of providing a little extra service for the ten days. Neil Bradshaw concluded that they are very excited about the World Cup, but it is not an event Mountain Rides pitched in for; they are there to support it. Peter Hendricks said he is 100% behind Wally's plan.

7. DISCUSSION ITEM:

Items of Interest to the Members

Tom Blanchard asked if the board was going to talk about ICRMP. Peter Hendricks said that all the agencies and cities had seen a large rise in rates and said there are no other options.

Peter Hendricks had a question about the compressor and asked if it had been paid for. Carlos Tellez responded that yes, it has been paid for and is on its way from China.

8. ADJOURNMENT

Melody Mattson moved to adjourn the meeting at 3:04 pm. Martha-Burke seconded. The motion carried unanimously.

Chair Grady Burnett