



## Mountain Rides Transportation Authority

### PUBLIC NOTICE

#### Agenda for Regular Meeting of the Board of Directors

Wednesday, May 15, 2019, 12:30pm

Ketchum City Hall Council Chambers, 480 East Ave. N., Ketchum, ID 83340

**Members:** Chair Kristin Derrig (Ketchum), Vice-Chair Grant Gager (Ketchum), Secretary Tory Canfield (at-large), Kathleen Kristenson (Blaine County), Tom Blanchard (Bellevue), Jim Finch (Hailey), Rick Webking (Sun Valley), Peter Hendricks (Sun Valley)

1. Call to Order
2. Comments from the Chair, Members, and Staff
3. Public comment re: items not on the Agenda (and questions from the press)
4. Action item: Consent Agenda (p.2)
  - a. Approve: Minutes of Regular Board Meeting, Apr 17, 2019 (p.3-6)
  - b. Receive/file: Performance Dashboard Report for Apr 2019 (p.7-10)
  - c. Receive/file: Financial Statements and Bills Paid Reports for March 2019 (p.11-30)
  - d. Receive/file: Finance & Performance Committee, May 1, 2019, Minutes & Reports from Chair (p.31)
  - e. Receive/file: Reports from Director, Community Development; Director, Transit Operations; Director, Finance & Administration; Executive Director (p.32-36)
5. Action item: Approve Mountain Rides' FY20 Joint Powers' Funding Requests (p.37-65)
6. Action item: Approve awarding a Contract for Consulting Services re: Alternative Fuel Technology (p.66-114)
7. Executive Session: Per Idaho Code 74-206(c) (p.115)
8. Re-convene Open/Public Session
9. Action item: Per Executive Session, if any
10. Adjourn

*NOTE: Public information on agenda items is available from the Mountain Rides office at 800 1<sup>st</sup> Ave. North, Ketchum, or 208-788-7433. Any person needing special accommodation to attend the above noticed meeting should contact Mountain Rides two days prior to the meeting at 208-788-7433.*

# Mountain Rides Consent Agenda Item Summary

Date:

5/15/2019

From:

MRTA staff

Action Item:

4. Consent Agenda

Committee Review:

☒ Yes ☐ No

Committee  
Purview:

Finance & Performance; Planning & Marketing

Previously  
discussed at board  
level:

☐ Yes ☒ No

Recommended  
Motion:

I move to approve, receive, file, and adopt the Consent Agenda.

Fiscal Impact:

n/a

Related Policy or  
Procedural Impact:

n/a

Background:

- a. Approve: Minutes: BoD Meeting, 4/17/2019
- b. Receive/file: Performance Dashboard Report for April 2019
- c. Receive/file: Financial Statements & Bills Paid, March 2019
- d. Receive/file: F&P Committee, 5/1/2019, Minutes & Report from Chair
- e. Receive/file: Reports from Director, Community Development; Director, Transit Operations; Director, Finance & Administration; Executive Director



RECORDED

**REGULAR MEETING MINUTES  
MOUNTAIN RIDES TRANSPORTATION AUTHORITY  
Wednesday, April 17, 2019, 12:30 p.m.  
Ketchum City Hall Meeting Room, Ketchum, Idaho**

The Mountain Rides Transportation Authority's Board of Directors met in a Regular Meeting in the Ketchum City Hall Meeting Room, Ketchum, Idaho.

**PRESENT:** Chair Kristin Derrig (Ketchum), Vice-chair Grant Gager (Ketchum), Secretary Tory Canfield (at-large), Jim Finch (Hailey), Kathy Kristenson (Blaine County) and Peter Hendricks (Sun Valley)

**ABSENT:** Rick Webking (Sun Valley), Tom Blanchard (Bellevue)

**ALSO PRESENT:** Mountain Rides Executive Director, Wally Morgus  
Mountain Rides Director, Transit Operations, Ben Varner  
Mountain Rides Director, Finance & Administration, Tucker Van Law  
Mountain Rides Director, Community Development, Kim MacPherson  
Peter Jensen, *Idaho Mountain Express*

**1. CALL TO ORDER**

Chair Kristin Derrig called to order the meeting of Wednesday, April 17, 2019 at 12:30pm. Tory Canfield called roll and determined that a quorum was present.

**2. COMMENTS FROM THE CHAIR AND BOARD MEMBER THOUGHTS**

Kristin Derrig mentioned that some people got a little caught off guard with the schedule change at the end of ski season. We work with Sun Valley Co with end of season dates and are somewhat flexible when it comes to adding additional service when Sun Valley extends the season.

Grant Gager thanked the staff for the busy first few months of the year.

**3. PUBLIC COMMENT PERIOD FOR ITEMS NOT ON THE AGENDA (incl. questions from Press)**

There was none.

**4. ACTION ITEM: Approve Consent Calendar items**

- a. Approve minutes: Regular board meeting, Mar 20, 2019
- b. Receive/file: Performance Dashboard report for March 2019
- c. Receive/file: Financial Statements and Bills Paid reports for February 2019
- d. Receive/file: Planning & Marketing Committee, Apr 3, 2019, Minutes & Report from Chair
- e. Receive/file: Finance & Performance Committee, Apr 3 & 11, 2019, Minutes & Report from Chair

- f. Receive/file: Reports from Director, Community Development; Director, Transit Operations; Director, Finance & Administration; Executive Director
- g. Approve: Distribution of MRTA RFP #1905-001-MRTA (Graphic Design and Marketing)
- h. Approve: Submission to FTA of 2019 FTA Certifications and Assurances
- i. Approve: Distribution of Joint Powers Agreement Extension to Joint Powers

**Grant Gager moved to approve the Consent Agenda. Peter Hendricks seconded. The motion passed.**

## **5. ACTION ITEM:**

*Approve Summer/Fall 2019 Service Plan*

Wally Morgus highlighted the changes route by route that staff suggests for the upcoming summer schedule.

Blue Route: Wally Morgus said operationally, ending the Blue Route at midnight would work better. Grant Gager asked about the ridership from 1:00 – 2:00am. To end the route earlier is a major change for the Blue Route. The Ketchum police also appreciate the late-night bus. Staff showed ridership numbers for the last few years for the Blue Route by trip.

Kristin Derrig said there is not a lot of taxi services available to help drive people home from the bars.

Wally said we will stay with the current schedule ending at 2:05am.

Red Route: Wally Morgus said there will be service during the symphony (SV Music Festival) weeks.

Hailey Route: Wally Morgus said Hailey route will run from 8am-5pm instead of to 6pm. There is minimal ridership in the last hour of the day. He suggested that Hailey town route should be fare free like the other town routes in our system. The fare was instituted many years ago when Hailey didn't fully fund the service. Jim Finch agrees that it should be treated like a town route and should be fare free. Grant Gager asked if the City of Hailey wanted it to be fare free. Wally Morgus said the City of Hailey is not interested in getting us back to whole and doesn't want to increase their funding for Mountain Rides.

Jim Finch said having the route be fare free and if the ridership increased would show how important transit can be to Hailey.

Valley Route: Wally Morgus said we will have the holidays this summer (2 days) run on the Saturday schedule rather than the Sunday schedule.

Summer Silver and Ketchum Circulator Routes: Wally Morgus said both routes are contingent on funding. There is a good argument to be made for service from Sun Valley to River Run in the summer. The city of Ketchum has said they would like to be a part of the summer silver service to some degree.

Grant Gager said that we have reconfirmed that the Valley route is the backbone of the system. When we meet for service planning for FY20, we should look at adding service to the Valley route especially late-night hours.

Grant Gager said there are restaurateurs that are driving their employees and customers home late night. Kristin Derrig agreed, and she has also driven customers home.

**Jim Finch moved to approve the Summer/Fall service plan as presented. Grant Gager seconded. The motion passed.**

## **6. ACTION ITEM:**

*Appoint committee to conduct Executive director's annual review*

Kristin Derrig suggested that they keep the committee consistent to last year.

**Grant Gager moved to create a special committee to conduct the Executive Director's annual review to be composed of Grant Gager, Kristin Derrig, Tom Blanchard and Jim Finch. Tory Canfield seconded. The motion passed.**

## **7. DISCUSSION ITEM:**

### *Preliminary FY20 budget and Joint Powers' funding requests*

Wally Morgus went through the budget and described how it gets put together. The budget assumes service levels will stay the same as this year. There was an increase in the vehicle maintenance area due to the aging fleet.

Tucker Van Law said the budget is contingent on the DEQ VW grant coming through for the capital fund.

Grant Gager wanted to make sure all board members are clear about is changing the operating percentage allocation for FY20 from what we have been has the potential for us in FY21 if we revert to historical percentage, it leaves the funding partners with a larger percentage.

Wally Morgus talked about the funding requests. We looked at both historical levels of funding and levels of service. Blaine County has funded about 12% and Ketchum has been funding about 48-50% of the funding over the last ten years. Sun Valley started at 32% down to 23% over the years. Hailey and Bellevue are about 8% of total Joint Powers funding.

Wally Morgus suggested that we start "walking" into the original historical percentage shares and try to get back to those historical amounts over a few years.

Peter Hendricks asked Wally about the goal of returning to historical levels.

Wally Morgus said he wanted to ask the board about the goal of going back to the historical levels. Wally uncovered evidence that that was the direction they wanted to head in.

Grant Gager said the historical levels go back to the KART days. He thanked Wally for the work he has done on this and that we are moving in the right direction. Grant said that Hailey, Bellevue and Blaine County are fantastic partners to have but their participation could be better. Mountain Rides provides a tremendous benefit to Hailey and the county and they make the valley a more livable community.

Grant Gager said as he looked at Bellevue's budget, administration spent more on office supplies than they do on funding Mountain Rides and that was appalling to him.

Wally noted all the boardings for each city as well.

Jim Finch said there is the forgotten pay to use for Bellevue and Hailey and the county. The fare collection is a significant number. He said the work done with the historic percentages is a good direction to head. Communities with the LOT tend to be the ones who fund the major link in the system which is the Valley route. It has always been a challenge to find the equity.

Tory Canfield asked about the percentage of LOT goes to Mountain Rides. Grant Gager, city of Ketchum, said it ended up about 25% of total LOT to Mountain Rides. Peter Hendricks, city of Sun Valley, said it was about 30% of LOT to Mountain Rides. Peter had said that Jason Miller suggested a certain percentage of LOT to go to Mountain Rides, but council said No. Sun Valley council seems to be more comfortable with the dollar amount rather than a percentage.

Grant Gager said in the city of Ketchum, Mountain Rides is the 2<sup>nd</sup> biggest use of LOT next to public safety. He said back in 1978, Mayor Jerry Siefert was very visionary when he ushered in the LOT. It was 5% on beds and booze and the only acceptable use was public transportation.

Grant Gager said Mayor Bradshaw believes we are reaching peak LOT. To the extent that is true it is going to put future funding pressure on Mountain Rides. Grant Gager said when the bottom of the economy falls out, we will have to cut service.

Wally Morgus asked whether we should be riding the wave of the increased LOT and ask for 5% or should we ask for 3%.

Peter Hendricks said that he would support asking enough for operations and doesn't think we should piggy bank any money. He said the number we are showing for vehicle maintenance is astounding in a bad way. He does realize it is an aging fleet. He also said we should ask for legitimate operating needs and there a strong case for that.

**Peter Hendricks left the meeting.**

Grant Gager said it would be good to know what the options are for when the economy goes down and there would be budget revisions.

Wally Morgus wanted clarity from the board if we should ask for a percentage or start working towards the historical norms.

Jim Finch said the Hailey LOT came into being as a move by the chamber, Mountain Rides and Mayor McBryant to get money to meet Mountain Rides request for transportation. We were able to get funding for local Hailey service. Jim said it has always been a challenge to ask for the money from the less funded communities. Bellevue has no LOT so anything they contribute, and fares is their contribution. When the Ketchum LOT was set up and the community backed it, the idea was to provide transportation for the work force to go north to work. The benefit to the northern communities is there is less impact on streets, less pollution. Whenever we can bring a bus north, there is less impact on city of Ketchum. There is a philosophic challenge. He agrees with going back to the historic percentages.

Grant Gager said this is about all communities coming together and finding more stable funding for our services. When we run into funding shortfalls, we will have to cut service. It's about reexamining how we all benefit from this service. Cooperation has been fantastic but ultimately, we need drivers and gas and both cost money.

Wally Morgus said we want to look at this holistically. The benefits are spread across the system. We need to pay attention to the late-night runs which have become a commuter route.

**7. ADJOURNMENT**

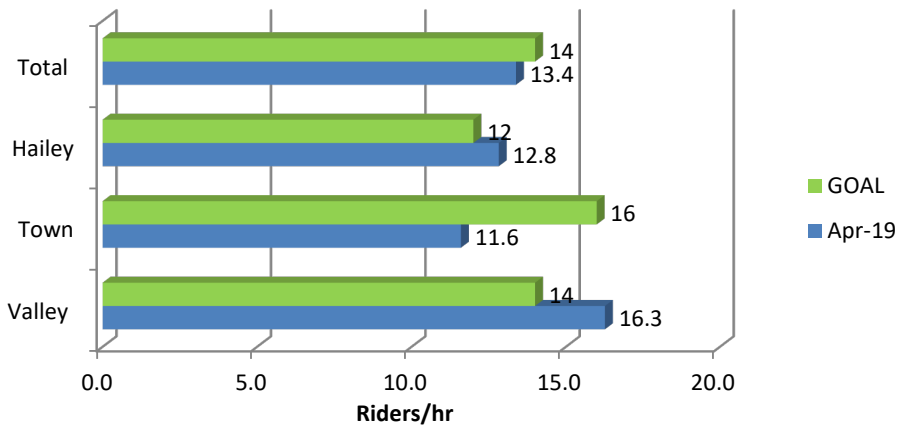
**Tory Canfield moved to adjourn the meeting at 1:50pm. Grant Gager seconded. The motion carried unanimously.**

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**Chair Kristin Derrig**

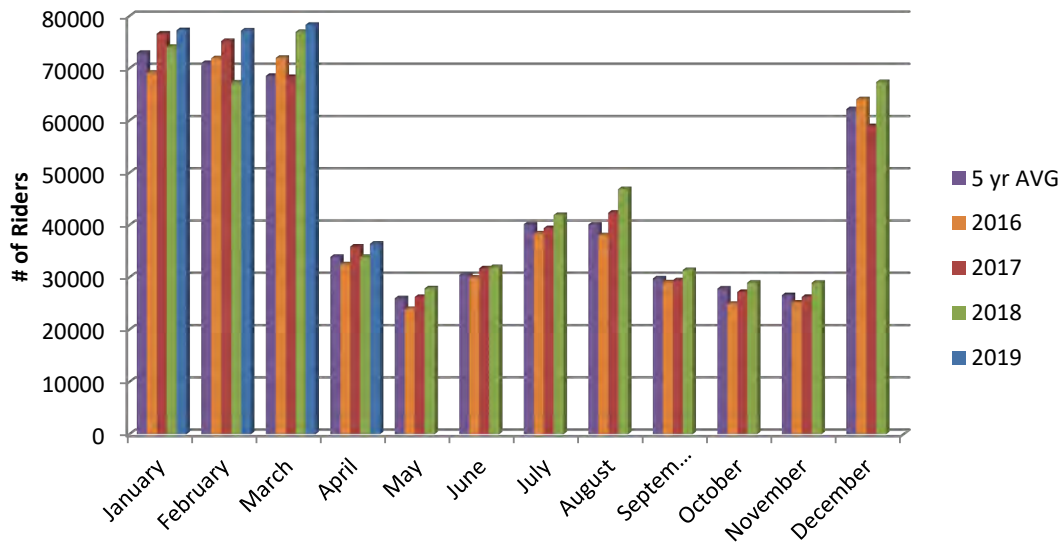
## PERFORMANCE DASHBOARD - RIDERSHIP, APRIL 2019

Ridership per hour



Definition: One way rides for the month divided by the number of bus revenue service hours for the month (aka productivity) - being higher than goal is good. 15 is reasonable goal for a resort-rural fixed route system.

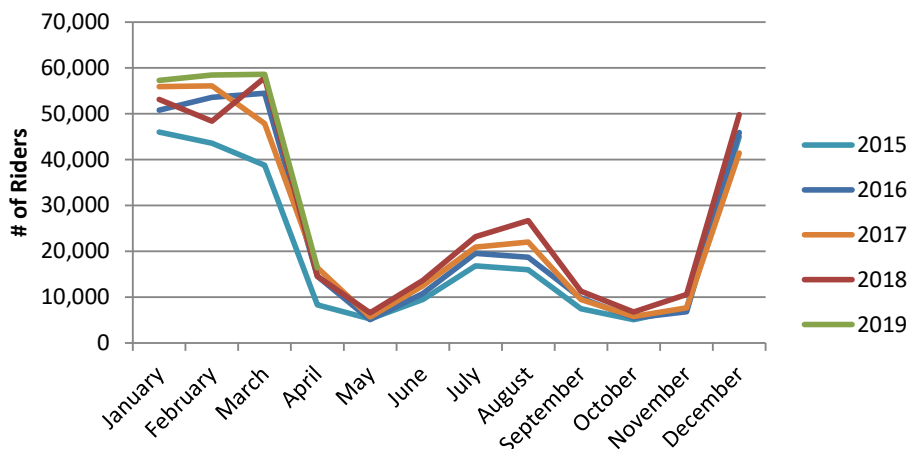
Total Ridership by Month



2019 YTD Ridership 269292  
 2018 YTD Ridership 252303  
 2017 YTD Ridership 256088  
 2016 YTD Ridership 245579  
 2015 YTD Ridership 220474

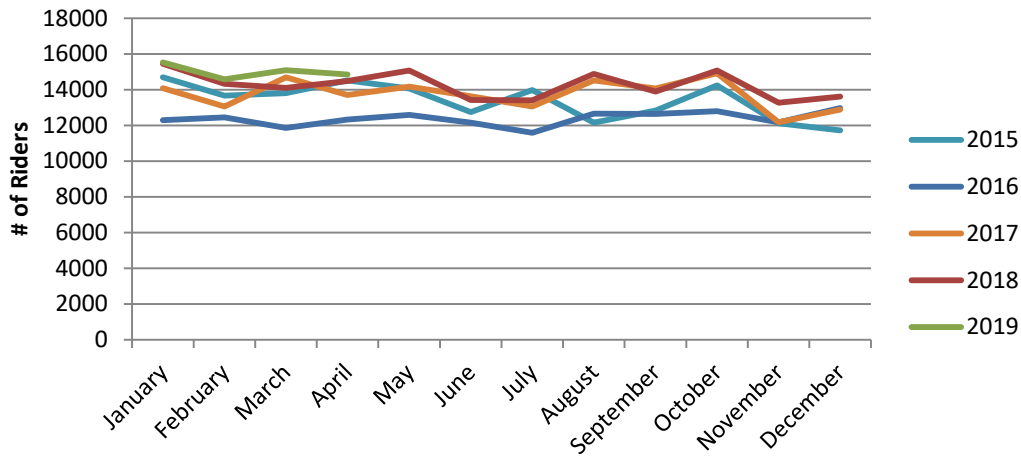
Definition: Monthly ridership compared with one year ago, two years ago and the 5 year average.

Town Routes

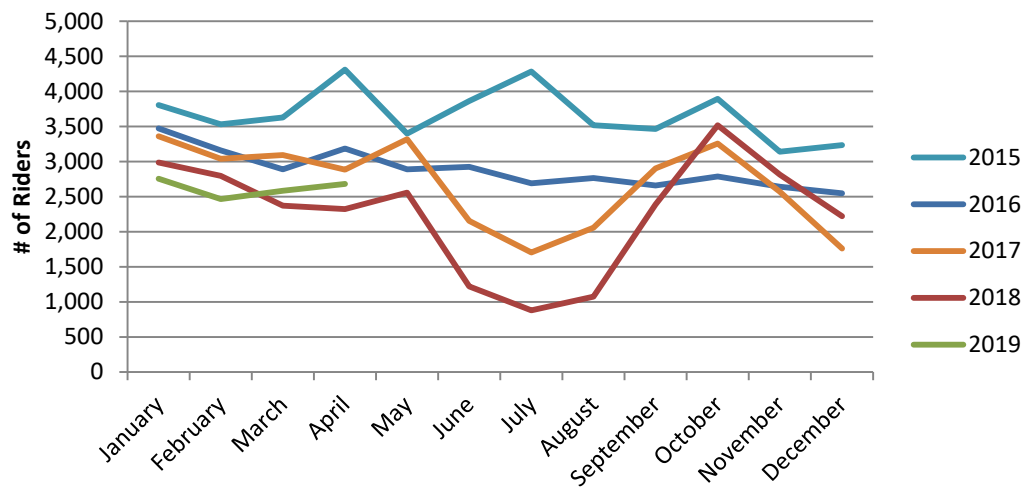


## PERFORMANCE DASHBOARD - RIDERSHIP BY ROUTE, APRIL 2019

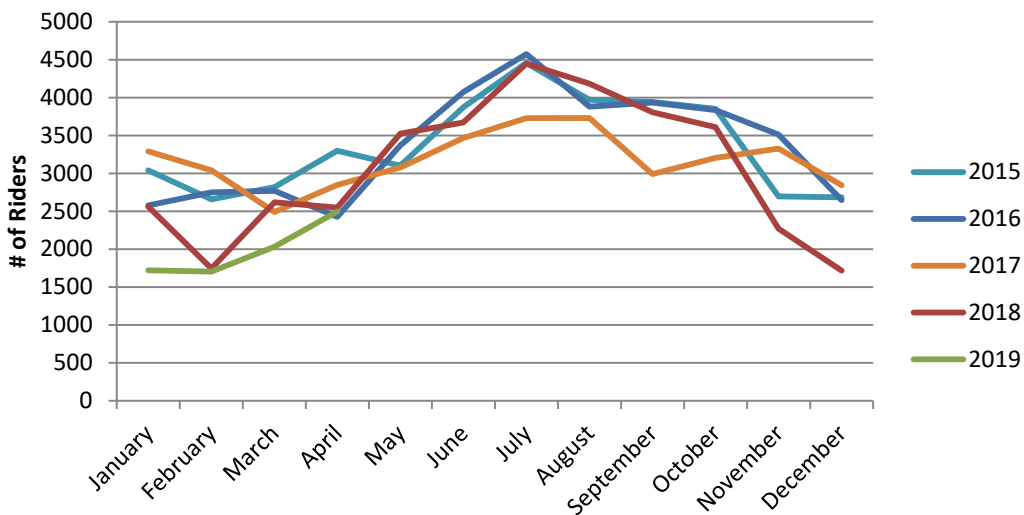
### Valley Route



### Hailey Route

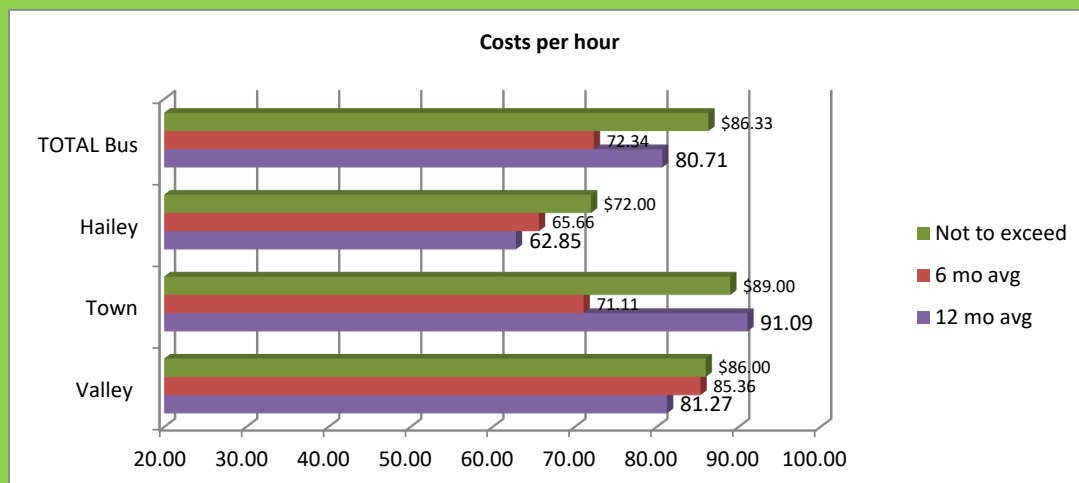


### Vanpool

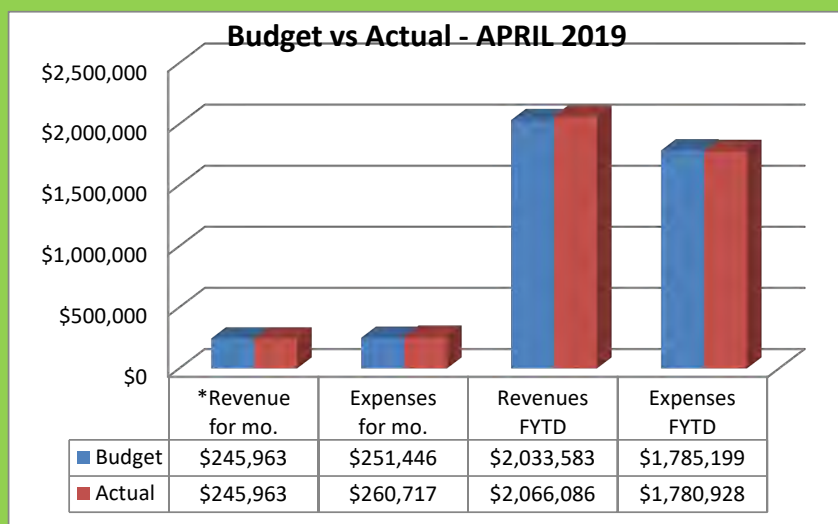
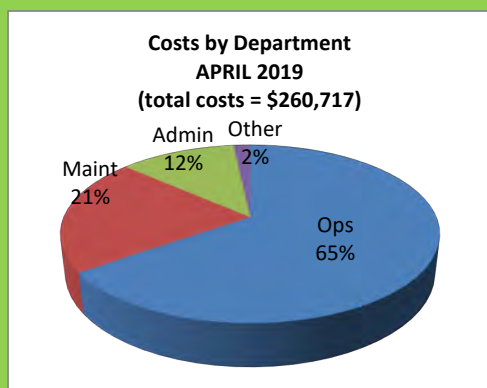




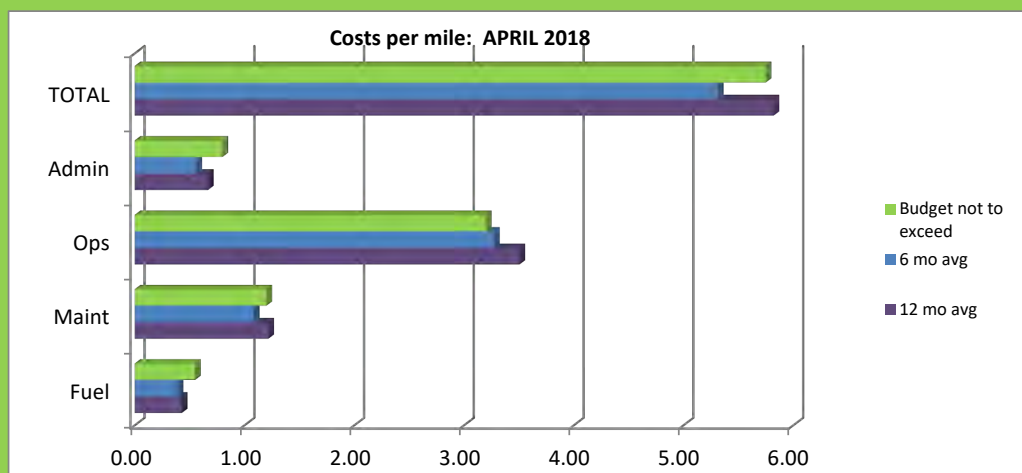
## PERFORMANCE DASHBOARD - FINANCIAL, APRIL 2019



**Definition:** Monthly costs divided by the number of bus revenue service hours operated for the month. Being lower than goal is good. Monthly numbers are compared to 6 and 12 month averages in order to give a longer time period for reference (monthly fluctuations can be great).



**\*Revenues reflect budgeted amounts**



**Definition:** Costs for services are taken in total for the month and then divided by the mileage operated for the month. Costs are also calculated for each department to show the contribution to costs per mile. The budget is established based on historical averages and what is reasonable on a statewide basis for a rural fixed route system.

## PERFORMANCE DASHBOARD - SAFETY, APRIL 2019



Definition: This is the rate at which these safety related items are happening at a rate that is consistent with industry

Safety	Feb-19	Mar-19	Apr-19
<b>Incidents</b>	0	0	0
<b>Accidents</b>	1	1	0
<b>Road Calls</b>	0	3	0

**Incident** is defined as an event that involved a minor collision, injury or altercation that may have caused physical damage or injury (less than \$200) to MRTA property or persons only. No outside parties involved.

**Accident** is defined as an event that caused damage to one or more MR vehicles or property in excess of \$200 OR damage to vehicles, property or persons unrelated to MRTA in any amount.

**Road Call** is defined as a vehicle that is taken out of revenue service because of a need for unscheduled maintenance.

**MAINTENANCE DAYS WITHOUT  
A LOSS TIME ACCIDENT OR  
INJURY: Current 1983**

includes April

**MRTA - Operations Main**  
**Revenue & Expenditures Budget Performance**  
**March 2019**

	Mar 19	Budget	% of Budget	Oct '18 - Mar 19	YTD Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
41000 · Federal Funding							
41200 · Federal - 5311	148,109.00	150,000.00	98.7%	879,649.00	860,000.00	102.3%	1,268,065.00
41600 · Federal - SRTS	1,131.00	1,000.00	113.1%	7,373.00	7,500.00	98.3%	21,000.00
41800 · Federal - RTAP	0.00	1,000.00	0.0%	4,128.78	8,000.00	51.6%	20,000.00
<b>Total 41000 · Federal Funding</b>	<b>149,240.00</b>	<b>152,000.00</b>	<b>98.2%</b>	<b>891,150.78</b>	<b>875,500.00</b>	<b>101.8%</b>	<b>1,309,065.00</b>
43000 · Local Funding							
43100 · Local - Ketchum	44,380.00	44,380.00	100.0%	266,280.00	266,280.00	100.0%	532,560.00
43200 · Local - Hailey	5,250.00	5,250.00	100.0%	31,500.00	31,500.00	100.0%	63,000.00
43300 · Local - Bellevue	0.00	0.00	0.0%	4,515.25	4,515.00	100.0%	4,515.00
43400 · Local - Blaine County	9,782.60	9,782.50	100.0%	58,695.16	58,695.00	100.0%	117,390.00
43500 · Local - Sun Valley	21,490.00	21,490.00	100.0%	128,940.00	128,940.00	100.0%	257,880.00
43600 · Local - Sun Valley Company	31,600.00	31,600.00	100.0%	159,600.00	159,600.00	100.0%	159,600.00
43700 · Local - Other Business	0.00	0.00	0.0%	19,300.00	15,000.00	128.7%	15,000.00
<b>Total 43000 · Local Funding</b>	<b>112,502.60</b>	<b>112,502.50</b>	<b>100.0%</b>	<b>668,830.41</b>	<b>664,530.00</b>	<b>100.6%</b>	<b>1,149,945.00</b>
44000 · Fares							
44100 · Fares - Valley Cash	5,977.28	6,250.00	95.6%	31,235.80	37,500.00	83.3%	75,000.00
44200 · Fares - Valley Passes	7,316.75	9,000.00	81.3%	67,600.56	67,000.00	100.9%	132,000.00
44250 · Fares - Hailey Route- Cash	781.17	460.00	169.8%	4,303.72	2,760.00	155.9%	5,500.00
44300 · Fares - Vanpool	10,236.29	9,000.00	113.7%	83,444.79	77,000.00	108.4%	158,000.00
44400 · Fares - ADA	0.00	0.00	0.0%	184.00	0.00	100.0%	0.00
44500 · Fares- Galena Service	559.00	0.00	100.0%	3,819.95	7,000.00	54.6%	7,000.00
<b>Total 44000 · Fares</b>	<b>24,870.49</b>	<b>24,710.00</b>	<b>100.6%</b>	<b>190,588.82</b>	<b>191,260.00</b>	<b>99.6%</b>	<b>377,500.00</b>
45000 · Revenue							
45100 · Rev - Advertising	3,600.00	2,000.00	180.0%	54,975.00	47,350.00	116.1%	70,000.00
45450 · Rev - Misc.	0.00			1,125.00	0.00	100.0%	0.00
45500 · Rev - Charter/Special Event	1,347.50	0.00	100.0%	2,747.50	0.00	100.0%	15,000.00
45600 · Rev - Bike Share- Bike Swap	0.00	0.00	0.0%	0.00	0.00	0.0%	1,000.00
<b>Total 45000 · Revenue</b>	<b>4,947.50</b>	<b>2,000.00</b>	<b>247.4%</b>	<b>58,847.50</b>	<b>47,350.00</b>	<b>124.3%</b>	<b>86,000.00</b>
47000 · Private Donations							
47100 · Priv. Donation - Foundations	0.00	0.00	0.0%	1,850.00	1,000.00	185.0%	1,000.00
<b>Total 47000 · Private Donations</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>1,850.00</b>	<b>1,000.00</b>	<b>185.0%</b>	<b>1,000.00</b>
48000 · Transfers							
48400 · Transfer - Housing Fund	1,250.00	1,250.00	100.0%	7,500.00	7,500.00	100.0%	15,000.00
<b>Total 48000 · Transfers</b>	<b>1,250.00</b>	<b>1,250.00</b>	<b>100.0%</b>	<b>7,500.00</b>	<b>7,500.00</b>	<b>100.0%</b>	<b>15,000.00</b>
49000 · Interest Income	454.44	80.00	568.1%	1,355.73	480.00	282.4%	1,000.00
49600 · Misc. Income	0.00			1.43			
49800 · Excess Operating Funds	0.00	0.00	0.0%	0.00	0.00	0.0%	45,000.00
49810 · Returned Check Charges	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00
<b>Total Income</b>	<b>293,265.03</b>	<b>292,542.50</b>	<b>100.2%</b>	<b>1,820,124.67</b>	<b>1,787,620.00</b>	<b>101.8%</b>	<b>2,984,510.00</b>
<b>Gross Profit</b>	<b>293,265.03</b>	<b>292,542.50</b>	<b>100.2%</b>	<b>1,820,124.67</b>	<b>1,787,620.00</b>	<b>101.8%</b>	<b>2,984,510.00</b>
<b>Expense</b>							
51000 · Payroll Expenses							
51100 · Salaries and Wages	134,015.32	133,000.00	100.8%	813,760.10	810,000.00	100.5%	1,550,000.00
51300 · FICA Expense	8,017.64	7,980.00	100.5%	48,510.07	48,600.00	99.8%	93,000.00
51350 · Medicare Tax Expense	1,875.14	1,862.00	100.7%	11,345.08	11,340.00	100.0%	21,700.00
51400 · Retirement Plan Expenses	187.50	0.00	100.0%	33,364.32	30,000.00	111.2%	120,000.00
51500 · Workers Comp Expense	0.00	0.00	0.0%	18,224.00	30,000.00	60.7%	60,000.00
51600 · SUI Expense	865.11	931.00	92.9%	4,039.14	5,670.00	71.2%	10,850.00
51700 · Medical Ins. Expense	22,833.60	22,666.00	100.7%	134,375.29	135,996.00	98.8%	272,000.00
51950 · Employee Performance Bonus	0.00	0.00	0.0%	0.00	0.00	0.0%	6,000.00

**MRTA - Operations Main**  
**Revenue & Expenditures Budget Performance**  
**March 2019**

	Mar 19	Budget	% of Budget	Oct '18 - Mar 19	YTD Budget	% of Budget	Annual Budget
51000 · Payroll Expenses - Other	144.75	165.00	87.7%	911.00	990.00	92.0%	2,000.00
<b>Total 51000 · Payroll Expenses</b>	<b>167,939.06</b>	<b>166,604.00</b>	<b>100.8%</b>	<b>1,064,529.00</b>	<b>1,072,596.00</b>	<b>99.2%</b>	<b>2,135,550.00</b>
52000 · Insurance Expense							
52100 · Ins. - Vehicles	10,139.50	9,439.50	107.4%	60,837.00	56,637.00	107.4%	113,274.00
52150 · Ins- Deductibles/claims	-1,432.00	400.00	-358.0%	-3,114.38	2,600.00	-119.8%	5,000.00
<b>Total 52000 · Insurance Expense</b>	<b>8,707.50</b>	<b>9,839.50</b>	<b>88.5%</b>	<b>57,722.62</b>	<b>59,237.00</b>	<b>97.4%</b>	<b>118,274.00</b>
53000 · Professional Fees							
53100 · Accounting & Audit	875.00	1,000.00	87.5%	15,070.00	16,000.00	94.2%	22,000.00
53200 · IT Systems	36.25	400.00	9.1%	978.75	2,600.00	37.6%	5,000.00
53400 · Legal Fees	300.00	300.00	100.0%	760.00	1,800.00	42.2%	3,500.00
53450 · Planning/ Design	0.00			0.00	0.00	0.0%	0.00
53475 · Medical	270.00	200.00	135.0%	2,349.00	2,000.00	117.5%	3,200.00
53500 · Other Professional Fees	0.00	400.00	0.0%	1,051.08	2,400.00	43.8%	4,800.00
<b>Total 53000 · Professional Fees</b>	<b>1,481.25</b>	<b>2,300.00</b>	<b>64.4%</b>	<b>20,208.83</b>	<b>24,800.00</b>	<b>81.5%</b>	<b>38,500.00</b>
54000 · Equipment/ Tool Expense							
54100 · Shop Equipment/ Tools	116.22	500.00	23.2%	1,559.96	3,000.00	52.0%	6,000.00
54300 · Office Equipment	0.00	300.00	0.0%	797.30	1,800.00	44.3%	3,500.00
<b>Total 54000 · Equipment/ Tool Expense</b>	<b>116.22</b>	<b>800.00</b>	<b>14.5%</b>	<b>2,357.26</b>	<b>4,800.00</b>	<b>49.1%</b>	<b>9,500.00</b>
55000 · Rent and Utilities							
55200 · Utilities	2,626.64	2,500.00	105.1%	13,366.51	13,300.00	100.5%	22,000.00
<b>Total 55000 · Rent and Utilities</b>	<b>2,626.64</b>	<b>2,500.00</b>	<b>105.1%</b>	<b>13,366.51</b>	<b>13,300.00</b>	<b>100.5%</b>	<b>22,000.00</b>
56000 · Supplies							
56200 · Janitorial & Safety Supplies	959.96	680.00	141.2%	4,978.10	4,040.00	123.2%	8,000.00
56300 · Department & Office Supplies	101.70	400.00	25.4%	1,439.14	2,400.00	60.0%	5,000.00
56400 · Uniforms	104.08	200.00	52.0%	5,125.01	5,200.00	98.6%	8,000.00
56500 · Postage and Delivery	215.84	70.00	308.3%	490.56	420.00	116.8%	800.00
<b>Total 56000 · Supplies</b>	<b>1,381.58</b>	<b>1,350.00</b>	<b>102.3%</b>	<b>12,032.81</b>	<b>12,060.00</b>	<b>99.8%</b>	<b>21,800.00</b>
57000 · Repairs and Maintenance							
57100 · Equipment Repairs/Maintenance	0.00	160.00	0.0%	0.00	960.00	0.0%	2,000.00
57200 · Building Repairs/Maintenance	2,999.03	500.00	599.8%	7,660.00	8,500.00	90.1%	12,000.00
57250 · Bus Stop Repairs/Maint	357.50	100.00	357.5%	5,382.18	2,500.00	215.3%	3,500.00
57300 · Grounds Repairs/Maintenance	735.00	500.00	147.0%	3,246.25	1,000.00	324.6%	7,000.00
57400 · Bike Share Repairs/Maintenance	0.00	0.00	0.0%	0.00	0.00	0.0%	500.00
57500 · Janitorial Services	1,658.25	800.00	207.3%	5,093.67	3,600.00	141.5%	6,000.00
<b>Total 57000 · Repairs and Maintenance</b>	<b>5,749.78</b>	<b>2,060.00</b>	<b>279.1%</b>	<b>21,382.10</b>	<b>16,560.00</b>	<b>129.1%</b>	<b>31,000.00</b>
58000 · Communications Expense							
58100 · Office Phone Expense	326.61	375.00	87.1%	1,964.18	2,250.00	87.3%	4,500.00
58200 · Cell & Two-Way Mobile	1,000.09	1,215.00	82.3%	6,262.70	7,290.00	85.9%	14,600.00
58300 · Internet/Website	220.50	330.00	66.8%	2,135.25	2,020.00	105.7%	4,000.00
58400 · On-Board Vehicle Computers	0.00	0.00	0.0%	15,245.59	15,100.00	101.0%	18,000.00
<b>Total 58000 · Communications Expense</b>	<b>1,547.20</b>	<b>1,920.00</b>	<b>80.6%</b>	<b>25,607.72</b>	<b>26,660.00</b>	<b>96.1%</b>	<b>41,100.00</b>
59000 · Travel and Training							
59100 · Vehicle/Airfare	655.76	550.00	119.2%	4,161.98	3,300.00	126.1%	6,600.00
59200 · Lodging	988.88	400.00	247.2%	1,912.38	2,400.00	79.7%	5,000.00
59300 · Food/Meals/Entertainment	255.60	300.00	85.2%	939.14	1,800.00	52.2%	3,600.00
59400 · Training/Education	850.00	800.00	106.3%	4,483.68	4,800.00	93.4%	9,500.00
59500 · Safety Curriculum	0.00	0.00	0.0%	373.58	0.00	100.0%	500.00
<b>Total 59000 · Travel and Training</b>	<b>2,750.24</b>	<b>2,050.00</b>	<b>134.2%</b>	<b>11,870.76</b>	<b>12,300.00</b>	<b>96.5%</b>	<b>25,200.00</b>
60000 · Business Expenses							
60100 · Vehicle Registration Fees	0.00	50.00	0.0%	161.00	400.00	40.3%	700.00
60400 · Membership,Dues & Subscriptions	594.46	300.00	198.2%	1,612.85	1,800.00	89.6%	5,250.00

**MRTA - Operations Main**  
**Revenue & Expenditures Budget Performance**  
**March 2019**

	Mar 19	Budget	% of Budget	Oct '18 - Mar 19	YTD Budget	% of Budget	Annual Budget
60500 · Bank Fees	12.05	40.00	30.1%	159.49	240.00	66.5%	500.00
60700 · Bad Debt	1,100.00	0.00	100.0%	1,100.00	0.00	100.0%	0.00
<b>Total 60000 · Business Expenses</b>	<b>1,706.51</b>	<b>390.00</b>	<b>437.6%</b>	<b>3,033.34</b>	<b>2,440.00</b>	<b>124.3%</b>	<b>6,450.00</b>
61000 · Advertising							
61100 · Print Advertising	1,695.82	700.00	242.3%	4,207.74	5,900.00	71.3%	13,000.00
61200 · Radio Advertising	0.00	0.00	0.0%	500.00	1,500.00	33.3%	2,000.00
61300 · Online Advertising	181.40	0.00	100.0%	474.76	1,000.00	47.5%	1,500.00
61400 · Vehicle Graphics	0.00	550.00	0.0%	901.00	3,300.00	27.3%	7,000.00
<b>Total 61000 · Advertising</b>	<b>1,877.22</b>	<b>1,250.00</b>	<b>150.2%</b>	<b>6,083.50</b>	<b>11,700.00</b>	<b>52.0%</b>	<b>23,500.00</b>
62000 · Marketing and Promotion							
62100 · Info. Displays-Stop Signage	76.00	500.00	15.2%	1,153.68	3,000.00	38.5%	6,000.00
62200 · Graphic Design	377.00	0.00	100.0%	4,914.00	5,000.00	98.3%	7,000.00
62300 · Promotional Items	0.00	100.00	0.0%	66.91	500.00	13.4%	1,000.00
62400 · Customer Events and Misc.	0.00	200.00	0.0%	275.00	800.00	34.4%	1,136.00
62500 · Staff Appreciation/ Events	378.19	100.00	378.2%	3,258.85	3,600.00	90.5%	5,000.00
<b>Total 62000 · Marketing and Promotion</b>	<b>831.19</b>	<b>900.00</b>	<b>92.4%</b>	<b>9,668.44</b>	<b>12,900.00</b>	<b>74.9%</b>	<b>20,136.00</b>
63000 · Printing and Reproduction							
63100 · Copies, Passes & Flyers	33.84	100.00	33.8%	1,092.96	1,800.00	60.7%	3,500.00
63200 · Schedules, Maps & Brochures	172.00	0.00	100.0%	7,392.85	6,500.00	113.7%	10,000.00
<b>Total 63000 · Printing and Reproduction</b>	<b>205.84</b>	<b>100.00</b>	<b>205.8%</b>	<b>8,485.81</b>	<b>8,300.00</b>	<b>102.2%</b>	<b>13,500.00</b>
64000 · Fuel Expense	27,423.10	28,500.00	96.2%	148,249.59	161,000.00	92.1%	300,000.00
65000 · Vehicle Maintenance							
65100 · Parts Expense							
65150 · Vehicle Maintenance- freight	40.28	200.00	20.1%	585.31	1,200.00	48.8%	2,500.00
65100 · Parts Expense - Other	11,663.05	8,000.00	145.8%	64,141.15	52,000.00	123.3%	100,000.00
<b>Total 65100 · Parts Expense</b>	<b>11,703.33</b>	<b>8,200.00</b>	<b>142.7%</b>	<b>64,726.46</b>	<b>53,200.00</b>	<b>121.7%</b>	<b>102,500.00</b>
65200 · Fluids Expense	1,396.92	1,600.00	87.3%	9,631.57	9,600.00	100.3%	19,000.00
65300 · Tires Expense	2,694.96	1,500.00	179.7%	25,621.75	21,000.00	122.0%	38,000.00
65400 · Purchased Services	2,505.28	0.00	100.0%	11,897.70	5,000.00	238.0%	5,000.00
65500 · Vehicle Computer/Diagnostic	0.00	300.00	0.0%	1,126.95	1,800.00	62.6%	4,000.00
65600 · Vehicle Glass/Windshield Repai	417.42	450.00	92.8%	680.92	2,700.00	25.2%	5,500.00
65700 · Shop Supplies	143.86	300.00	48.0%	1,927.43	1,800.00	107.1%	4,000.00
<b>Total 65000 · Vehicle Maintenance</b>	<b>18,861.77</b>	<b>12,350.00</b>	<b>152.7%</b>	<b>115,612.78</b>	<b>95,100.00</b>	<b>121.6%</b>	<b>178,000.00</b>
<b>69500 · Contribution to Fund Balance</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
<b>Total Expense</b>	<b>243,205.10</b>	<b>232,913.50</b>	<b>104.4%</b>	<b>1,520,211.07</b>	<b>1,533,753.00</b>	<b>99.1%</b>	<b>2,984,510.00</b>
<b>Net Ordinary Income</b>	<b>50,059.93</b>	<b>59,629.00</b>	<b>84.0%</b>	<b>299,913.60</b>	<b>253,867.00</b>	<b>118.1%</b>	<b>0.00</b>
<b>Net Income</b>	<b>50,059.93</b>	<b>59,629.00</b>	<b>84.0%</b>	<b>299,913.60</b>	<b>253,867.00</b>	<b>118.1%</b>	<b>0.00</b>

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04/24/19

Accrual Basis

# MRTA - Operations Main

## Checks Issued

### As of March 31, 2019

Type	Date	Num	Name	Memo	Amount	Balance
<b>11100 - Mountain West Checking</b>						278,570.16
Check	03/01/2019	8439	III-A Trust	Billing Period 02/01/2019 - 02/28/2019 <b>Health Ins</b>	-27,719.00	250,851.16
Deposit	03/01/2019			Deposit	50.00	250,901.16
Deposit	03/01/2019			Deposit	24.00	250,925.16
Deposit	03/01/2019			Deposit	71.52	250,996.68
Bill Pmt -Check	03/04/2019	ACH	CenturyLink	208-726-1690 623B	-38.24	250,958.44
Bill Pmt -Check	03/04/2019	ACH	Cox Communications	Acct #0012401205184001	-230.10	250,728.34
Bill Pmt -Check	03/04/2019	ACH	Idaho Power Acct#2221850114	Acct #2221850114	-448.77	250,279.57
Liability Check	03/04/2019	ACH	Idaho State Tax Commission	000186434	-3,773.00	246,506.57
Bill Pmt -Check	03/04/2019	ACH	Intermtn Gas #450 916 6521 1	Acct # 45091665211	-475.12	246,031.45
Bill Pmt -Check	03/04/2019	ACH	Intermtn Gas Co #826 580 3000 0	#826 580 3000 0	-1,039.58	244,991.87
Bill Pmt -Check	03/04/2019	8452	Napa Auto Parts	3752	-888.97	244,102.90
Bill Pmt -Check	03/04/2019	8453	Allstar Property Services, Inc.		-1,281.74	242,821.16
Bill Pmt -Check	03/04/2019	8454	AmeriPride Services, Inc	240001334	-232.84	242,588.32
Bill Pmt -Check	03/04/2019	8455	Centerlyne Design LLC		-629.00	241,959.32
Bill Pmt -Check	03/04/2019	8456	Chateau Drug & True Value Hard...	111	-9.98	241,949.34
Bill Pmt -Check	03/04/2019	8457	City of Bellevue'	RIDES1- 121 Clover St	-118.05	241,831.29
Bill Pmt -Check	03/04/2019	8458	Clear Creek Disposal	1327	-98.08	241,733.21
Bill Pmt -Check	03/04/2019	8459	Clear Mind Graphics, Inc		-377.00	241,356.21
Bill Pmt -Check	03/04/2019	8460	Cummins Rocky Mountain LLC		-810.43	240,545.78
Bill Pmt -Check	03/04/2019	8461	Jackson Group Peterbilt	3551	-126.77	240,419.01
Bill Pmt -Check	03/04/2019	8462	Ketchum Computers, Inc.		-36.25	240,382.76
Bill Pmt -Check	03/04/2019	8463	Kimberly L Richmond	2/16/19 - 2/28/19	-425.00	239,957.76
Bill Pmt -Check	03/04/2019	8464	River Run Auto Parts, Inc.	7025	-39.95	239,917.81
Bill Pmt -Check	03/04/2019	8465	Sentinel Fire & Security		-119.85	239,797.96
Bill Pmt -Check	03/04/2019	8466	Silver Creek Ford		-286.83	239,511.13
Bill Pmt -Check	03/04/2019	8467	Sun Valley Map Co.		-400.00	239,111.13
Bill Pmt -Check	03/04/2019	8468	United Oil	38068	-11,858.08	227,253.05
Bill Pmt -Check	03/04/2019	8469	Greyhound Design		-42.50	227,210.55
Bill Pmt -Check	03/04/2019	8470	RouteMatch Software, Inc		-300.00	226,910.55
Deposit	03/04/2019			Deposit	339.92	227,250.47
Deposit	03/04/2019			Deposit	1,206.02	228,456.49
Liability Check	03/05/2019	E-pay	United States Treasury	82-0382250 QB Tracking # -178829774	-14,552.86	213,903.63
Bill Pmt -Check	03/05/2019	8473	Clearwater Landscaping		-1,430.00	212,473.63
Bill Pmt -Check	03/05/2019	8474	Integrated Technologies		-57.11	212,416.52
Bill Pmt -Check	03/05/2019	8475	Les Schwab	117-00888	-706.32	211,710.20
Bill Pmt -Check	03/05/2019	8476	Michele Dickson		-19.07	211,691.13
Bill Pmt -Check	03/05/2019	8477	Minert & Associates		-70.00	211,621.13
Bill Pmt -Check	03/05/2019	8478	Murray Walsh'	expense reimbursement	-185.49	211,435.64
Bill Pmt -Check	03/05/2019	8479	Cintas	Cust #16952	-110.60	211,325.04
Liability Check	03/06/2019		QuickBooks Payroll Service	Created by Payroll Service on 03/05/2019	-51,311.76	160,013.28
Deposit	03/06/2019			Deposit	825.44	160,838.72
Paycheck	03/07/2019	DD	Aguilar, Hortencia	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Andazola, Jesus	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Conlago, Maira P.	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Cosio-Tamayo, Jeronimo	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	David, Michael	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Garcia-Izarraras, Gerardo	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Glasscock, David T	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Gray, Stuart	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Harter, Hilary	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Hoechtl, Gerhard	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Johnson, Mark F	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Juarez, Felimon	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Kelbert, Ashley	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Kelly, David W	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Knudson, Michael W	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Leon, Teofilo O	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	MacPherson, Kim	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Morgus, Wallace	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Nestor, Robert A	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Obland, Bryan	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Parker, Michael J	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Perez, Jose	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Ransom, Robert	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Romanchuk, Ryan	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Romero-Campos, Raul	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Russell, Tiffany	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Sanchez, Jose J	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Schultz, Margaret	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Selisch, Kurt	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Sproule, William	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Tellez, Carlos	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Uberuaga, Richard S	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Van Law, Tucker G	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Varner, Benjamin N	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Victorino, Jose L	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Vultaggio, Lara	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Wahlgren, Allan	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Walsh, Murray S	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Ward, Douglas B	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Williams-Mehra, Colleen	Direct Deposit	0.00	160,838.72
Paycheck	03/07/2019	DD	Williams, Gordon K	Direct Deposit	0.00	160,838.72
Liability Check	03/07/2019	8471	Blaine County Collectors	20716	-75.00	160,763.72
Liability Check	03/07/2019	8472	Idaho Child Support Receipting	326231	-200.76	160,562.96
Deposit	03/07/2019			Deposit	6,902.00	167,464.96
Bill Pmt -Check	03/11/2019	8480	Atkinsons' Grocery		-74.75	167,390.21
Bill Pmt -Check	03/11/2019	8481	Certified Folder Display Service, Inc	14-0086946	-76.00	167,314.21
Bill Pmt -Check	03/11/2019	8482	City of Ketchum		-336.15	166,978.06
Bill Pmt -Check	03/11/2019	8483	Cummins Rocky Mountain LLC		-608.33	166,369.73
Bill Pmt -Check	03/11/2019	8484	Express Publishing Inc.		-151.44	166,218.29
Bill Pmt -Check	03/11/2019	8485	GEM State Paper & Supply Co.	105020	-21.75	166,196.54
Bill Pmt -Check	03/11/2019	8486	Gem State Welders Supply Inc.		-115.44	166,081.10

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04/24/19

Accrual Basis

# MRTA - Operations Main Checks Issued

As of March 31, 2019

Type	Date	Num	Name	Memo	Amount	Balance
Bill Pmt -Check	03/11/2019	8487	Gillig, LLC	36869601	-518.47	165,562.63
Bill Pmt -Check	03/11/2019	8488	Jackson Group Peterbilt	3551	-835.40	164,727.23
Bill Pmt -Check	03/11/2019	8489	Johnny G's Sub Shack		-69.12	164,658.11
Bill Pmt -Check	03/11/2019	8490	Lawson Laski Clark & Pogue, PLLC		-340.00	164,318.11
Bill Pmt -Check	03/11/2019	8491	Les Schwab	117-00888	-163.96	164,154.15
Bill Pmt -Check	03/11/2019	8492	Lyle Pearson	Acct #84512	-734.04	163,420.11
Bill Pmt -Check	03/11/2019	8493	Rush Truck Centers	R567941	-358.32	163,061.79
Bill Pmt -Check	03/11/2019	8494	Six Roblees' Inc.	64830	-187.04	162,874.75
Bill Pmt -Check	03/11/2019	8495	UPS Store - 2444 (Ketchum)		-20.88	162,853.87
Bill Pmt -Check	03/11/2019	8496	Webb Landscape	Cust #MOU005	-682.50	162,171.37
Bill Pmt -Check	03/11/2019	8497	White Cloud Communications Inc.		-336.00	161,835.37
Bill Pmt -Check	03/11/2019	8498	Wells Fargo	4856200370127790	See Wells Fargo Statement -881.03	160,954.34
Deposit	03/11/2019			Deposit	120.09	161,074.43
Deposit	03/11/2019			Deposit	50.00	161,124.43
Liability Check	03/12/2019	E-pay	United States Treasury	82-0382250 QB Tracking # 141928226	-826.12	160,298.31
Deposit	03/12/2019			Deposit	4,262.00	164,560.31
Deposit	03/13/2019			Deposit	514.00	165,074.31
Deposit	03/13/2019			Deposit	249.59	165,323.90
Deposit	03/13/2019			Deposit	1,037.93	166,361.83
Paycheck	03/14/2019	8500	Johnson, Mark F		Final Paycheck -2,068.33	164,293.50
Deposit	03/14/2019			Deposit	41,873.00	206,166.50
Check	03/14/2019	8499	Void	VOID:	0.00	206,166.50
Deposit	03/15/2019			Deposit	433.70	206,600.20
Bill Pmt -Check	03/18/2019	ACH	Idaho Power Acc#2204788885	Acct #2204788885	-311.41	206,288.79
Bill Pmt -Check	03/18/2019	ACH	Verizon Wireless	942013229	-59.45	206,229.34
Bill Pmt -Check	03/18/2019	8501	Business As Usual		-49.50	206,179.84
Bill Pmt -Check	03/18/2019	8502	Cummins Rocky Mountain LLC		-1,883.66	204,296.18
Bill Pmt -Check	03/18/2019	8503	GEM State Paper & Supply Co.	105020	-58.00	204,238.18
Bill Pmt -Check	03/18/2019	8504	Kimberly L Richmond	3/1/19 - 3/15/19	-500.00	203,738.18
Bill Pmt -Check	03/18/2019	8505	Lawson Products, Inc.	Acc# 10140112	-98.74	203,639.44
Bill Pmt -Check	03/18/2019	8506	Lyle Pearson		-1,186.82	202,452.62
Bill Pmt -Check	03/18/2019	8507	Quality Tool Connection Inc.	48	-15.24	202,437.38
Bill Pmt -Check	03/18/2019	8508	Silver Creek Ford		-380.73	202,056.65
Bill Pmt -Check	03/18/2019	8510	The Senior Connection		-150.00	201,906.65
Bill Pmt -Check	03/18/2019	8511	Thornton Heating & Sheet Metal L...		-723.70	201,182.95
Bill Pmt -Check	03/18/2019	8512	United Oil	38068	-14,224.13	186,958.82
Bill Pmt -Check	03/18/2019	8513	Tucker Van Law	expense reimbursement	Risk Mgt Training -1,348.48	185,610.34
Check	03/18/2019	8509	Void	VOID:	0.00	185,610.34
Bill Pmt -Check	03/19/2019	8514	Gillig, LLC	36869601	-1,386.00	184,224.34
Bill Pmt -Check	03/19/2019	8515	Les Schwab	117-00888	-258.02	183,966.32
Bill Pmt -Check	03/19/2019	8516	The Sherwin-Williams Co	Acct #2675-6602-4	-41.98	183,924.34
Bill Pmt -Check	03/19/2019	8517	Window Welder Inc		-417.42	183,506.92
Liability Check	03/19/2019	E-pay	United States Treasury	82-0382250 QB Tracking # 406677226	-14,473.58	169,033.34
Liability Check	03/20/2019		QuickBooks Payroll Service	Created by Payroll Service on 03/19/2019	-50,431.09	118,602.25
Deposit	03/20/2019			Deposit	10,782.29	129,384.54
Deposit	03/20/2019			Deposit	15,690.00	145,074.54
Deposit	03/20/2019			Deposit	721.42	145,795.96
Paycheck	03/21/2019	DD	Aguilar, Hortencia	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Andazola, Jesus	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Conlago, Maira P.	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Cosio-Tamayo, Jeronimo	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	David, Michael	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Garcia-Izarraras, Gerardo	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Glasscock, David T	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Gray, Stuart	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Harter, Hilary	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Hoechtl, Gerhard	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Juarez, Felimon	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Kelbert, Ashley	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Kelly, David W	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Knudson, Michael W	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Leon, Teofilo O	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	MacPherson, Kim	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Morgus, Wallace	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Nestor, Robert A	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Obland, Bryan	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Parker, Michael J	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Perez, Jose	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Ransom, Robert	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Romanchuk, Ryan	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Romero-Campos, Raul	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Russell, Tiffany	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Sanchez, Jose J	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Schultz, Margaret	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Selisch, Kurt	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Sproule, William	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Tellez, Carlos	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Uberuaga, Richard S	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Van Law, Tucker G	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Varner, Benjamin N	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Victorino, Jose L	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Vultaggio, Lara	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Wahlgren, Allan	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Walsh, Murray S	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Ward, Douglas B	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Williams-Mehra, Colleen	Direct Deposit	0.00	145,795.96
Paycheck	03/21/2019	DD	Williams, Gordon K	Direct Deposit	0.00	145,795.96
Liability Check	03/21/2019	8518	Blaine County Collectors	20716	-75.00	145,720.96
Liability Check	03/21/2019	8519	Idaho Child Support Receipting	326231	-200.76	145,520.20
Liability Check	03/21/2019	8520	United States Treasury	2006 1040A LEVY PROC	-122.23	145,397.97
Liability Check	03/21/2019	Transfer	III-A Trust		0.00	145,397.97
Check	03/21/2019	ACH	Intuit		Annual Payroll Fee -415.00	144,982.97
Check	03/21/2019	ACH	Capital Equipment Fund	local fund Jan - Mar	Transfer to Capital Fund -54,238.46	90,744.51

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04/24/19

Accrual Basis

## MRTA - Operations Main

## Checks Issued

As of March 31, 2019

Type	Date	Num	Name	Memo	Amount	Balance
Check	03/21/2019	ACH	Capital Equipment Fund	Bus #12 Ins Payment	-15,690.00	75,054.51
Check	03/21/2019	ACH	Facilities Fund	Local Transfer Jan - Mar	-30,338.46	44,716.05
Liability Check	03/21/2019	ACH	Mountain Rides Transportation	WFH Apt Rent	-3,150.00	41,566.05
Deposit	03/21/2019			Deposit	3,750.00	45,316.05
Deposit	03/22/2019			Deposit	376.75	45,692.80
Bill Pmt -Check	03/25/2019	8522	American Funds	plan ID BRK100102	-187.50	45,505.30
Bill Pmt -Check	03/25/2019	8523	Cintas	Cust #16952	-60.81	45,444.49
Bill Pmt -Check	03/25/2019	8524	Clearwater Landscaping		-735.00	44,709.49
Bill Pmt -Check	03/25/2019	8525	Gillig, LLC	36869601	-12.84	44,696.65
Bill Pmt -Check	03/25/2019	8526	Integrated Technologies		-33.84	44,662.81
Bill Pmt -Check	03/25/2019	8527	Lawson Products, Inc.	Acc# 10140112	-122.88	44,539.93
Bill Pmt -Check	03/25/2019	8528	Les Schwab	117-00888	-836.72	43,703.21
Bill Pmt -Check	03/25/2019	8529	Luminator Mass Transit, LLC		-2,232.00	41,471.21
Bill Pmt -Check	03/25/2019	8530	Schaeffer Mfg Co	1140316	-1,219.87	40,251.34
Deposit	03/26/2019			Deposit	91.34	40,342.68
Bill Pmt -Check	03/27/2019	ACH	CenturyLink	208-726-1690 623B	-38.24	40,304.44
Bill Pmt -Check	03/27/2019	ACH	Cox Communications	Acct #0012401205184001	-230.10	40,074.34
Bill Pmt -Check	03/27/2019	ACH	Idaho Power Acct#2221850114	Acct #2221850114	-549.99	39,524.35
Liability Check	03/27/2019	ACH	Aflac	DQR88	-323.76	39,200.59
Deposit	03/27/2019			Deposit	56,455.00	95,655.59
Deposit	03/27/2019			Deposit	191.66	95,847.25
Deposit	03/27/2019			Deposit	1,178.91	97,026.16
Deposit	03/29/2019			Deposit	573.86	97,600.02
Deposit	03/31/2019			Interest	5.98	97,606.00
Total 11100 · Mountain West Checking					-180,964.16	97,606.00
<b>TOTAL</b>					<b>-180,964.16</b>	<b>97,606.00</b>





## Rate Information

Your rate may vary according to the terms of your agreement.

TYPE OF BALANCE	ANNUAL INTEREST RATE	DAILY FINANCE CHARGE RATE	AVERAGE DAILY BALANCE	PERIODIC FINANCE CHARGES	TRANSACTION FINANCE CHARGES	TOTAL FINANCE CHARGES
PURCHASES	16.490%	.045170%	\$0.00	\$0.00	\$0.00	\$0.00
CASH ADVANCES	26.240%	.07189%	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL				\$0.00	\$0.00	\$0.00

## Important Information

TOTAL \*FINANCE CHARGE\* BILLED N 2018 \$0.00

TOTAL \*FINANCE CHARGE\* PAID IN 2018 \$0.00

## Summary of Sub Account Usage

Name	Sub Account Number Ending In	Monthly Spending Cap	Spend This Period
KIMBERLY MACPHERSON	2287	7,500	\$881.03

## Transaction Details

The transactions detailed on this Consolidated Billing Control Account Statement contain transactions made directly to this Control Account plus all transactions made on Sub Accounts. If there were no transactions made by a Sub Account that Sub Account will not appear.

Trans	Post	Reference Number	Description	Credits	Charges
02/20	02/20	74856201K0A926KH1	Branch Payment - Check	1,479.77	
			TOTAL 4856200370127790 \$1,479.77-		

### Transaction Summary For KIMBERLY MACPHERSON Sub Account Number Ending In 2287

02/01	02/02	244921510JHZGFNZM	YELPINC'855 380 9357 HTTPSWWW.YELP CA		
02/02	02/02	2449398120RL149E0	BXS INC 888-898-8733 408-654-0850 GA		
02/12	02/12	24692161 B2XE3HG9J	AMZN Mktp US"MI7313CC2 Amzn.com/bill WA		
02/13	02/13	24493981 DBLWAZFZE	IDAHO LUMBER HAILEY ID		
02/14	02/14	24204291 DOOOSRSQG	MSFT • E02007IAQ8 800-6427676 WA		
02/14	02/14	24692161 D2XXSFYQY	SQ "WRAPCITY, INC. Ketchum ID		
02/19	02/19	24692161J2XWHFSHP	SQ "WRAPCITY, INC. Ketchum ID		
02/20	02/20	24446001 L00VX95NY	USPS PO 1539500470 HAILEY ID		
02/20	02/20	24446001L00VX95TH	USPS PO 1547750340 KETCHUM ID		
02/21	02/21	24431061 L0RV4TMV0	ADOBE 'ACROBAT STD 800-833-6687 CA		
02/21	02/21	24431061L0RV40370	ADOBE 'CREATIVE CLOUD 800-443-8158 CA		
02/21	02/21	24431061 L0RV41ZBA	ADOBE "ACROPRO SUBS 800-443-8158 CA		
02/26	02/26	24445001 S00YOL1MM	USPS PO 1547750340 KETCHUM ID		
			TOTAL \$881.03		

KIMBERLY MACPHERSON/ Sub Acct Ending In 2287

Advertising - 54.32  
Phone - 288.37  
Dash Cam - 132.67  
Snow shovel 39.98  
49.50  
Driver lunch /83.34  
83.34-

## Wells Fargo News

What can alerts do for your business?\*

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# MRTA - Operations Main

## Balance Sheet

As of March 31, 2019

	Mar 31, 19
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
11100 · Mountain West Checking	97,606.00
11500 · Petty Cash	75.72
11600 · General Fund LGIP	303,595.27
Total Checking/Savings	401,276.99
Accounts Receivable	
11800 · Accounts Receivable	305,073.10
Total Accounts Receivable	305,073.10
Other Current Assets	
14500 · Prepaid Assets	4,200.00
Total Other Current Assets	4,200.00
Total Current Assets	710,550.09
<b>TOTAL ASSETS</b>	<b>710,550.09</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20500 · Accounts Payable	32,456.68
Total Accounts Payable	32,456.68
Other Current Liabilities	
24000 · Payroll Liabilities	
24700 · State Tax W/H Payable	3,807.00
24800 · State Unemployment Tax Payable	2,593.09
Total 24000 · Payroll Liabilities	6,400.09
Total Other Current Liabilities	6,400.09
Total Current Liabilities	38,856.77
Total Liabilities	38,856.77
Equity	
30000 · Opening Bal Equity	167,470.40
32000 · Reserve Balance	204,309.32
Net Income	299,913.60
Total Equity	671,693.32
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>710,550.09</b>

2:50 PM

04/24/19

Accrual Basis

**MRTA - Capital Equipment Fund**  
**Revenue & Expenditures Budget Performance**  
 January through March 2019

	Jan - Mar 19	Budget	% of Budget	Oct '18 - Mar 19	YTD Budget	% of Budget	Annual Budget
<b>Income</b>							
41000 · Federal Funding							
41100 · Federal-5339							
41101 · Federal -5339- Buses	0.00	0.00	0.0%	0.00	0.00	0.0%	112,000.00
41102 · Federal- 5339-Vans	0.00	0.00	0.0%	0.00	0.00	0.0%	136,000.00
41103 · Federal- 5339- Technology	0.00	20,000.00	0.0%	0.00	20,000.00	0.0%	60,000.00
<b>Total 41100 · Federal-5339</b>	<b>0.00</b>	<b>20,000.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>20,000.00</b>	<b>0.0%</b>	<b>308,000.00</b>
<b>Total 41000 · Federal Funding</b>	<b>0.00</b>	<b>20,000.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>20,000.00</b>	<b>0.0%</b>	<b>308,000.00</b>
<b>43000 · Local Funding</b>							
43100 · Local - Ketchum	16,642.50	16,642.50	100.0%	33,285.00	33,285.00	100.0%	66,570.00
43200 · Local - Hailey	1,968.75	1,968.75	100.0%	3,937.50	3,937.50	100.0%	7,875.00
43300 · Local - Bellevue	0.00			564.38	564.38	100.0%	564.38
43400 · Local - Blaine County	3,668.46	3,668.46	100.0%	7,336.92	7,336.92	100.0%	14,673.75
43500 · Local - Sun Valley	8,058.75	8,058.75	100.0%	16,117.50	16,117.50	100.0%	32,235.00
43600 · Local -Sun Valley Company	23,900.00	23,900.00	100.0%	39,900.00	39,900.00	100.0%	39,900.00
<b>Total 43000 · Local Funding</b>	<b>54,238.46</b>	<b>54,238.46</b>	<b>100.0%</b>	<b>101,141.30</b>	<b>101,141.30</b>	<b>100.0%</b>	<b>161,818.13</b>
49000 · Interest Earned	598.41	150.00	398.9%	966.21	300.00	322.1%	600.00
49900 · Misc. Income	15,690.00	7,000.00	224.1%	15,690.00	7,000.00	224.1%	43,000.00
<b>Total Income</b>	<b>70,526.87</b>	<b>81,388.46</b>	<b>86.7%</b>	<b>117,797.51</b>	<b>128,441.30</b>	<b>91.7%</b>	<b>513,418.13</b>
<b>Expense</b>							
54000 · Equipment/Tool Expense	0.00	0.00	0.0%	0.00	0.00	0.0%	15,000.00
68000 · Capital Expenses							
68100 · Expend for Vans/ Light Duty Bus	0.00	0.00	0.0%	0.00	0.00	0.0%	310,000.00
68500 · Technology	0.00	25,000.00	0.0%	0.00	25,000.00	0.0%	75,000.00
<b>Total 68000 · Capital Expenses</b>	<b>0.00</b>	<b>25,000.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>25,000.00</b>	<b>0.0%</b>	<b>385,000.00</b>
<b>Total Expense</b>	<b>0.00</b>	<b>25,000.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>25,000.00</b>	<b>0.0%</b>	<b>400,000.00</b>
<b>Net Income</b>	<b>70,526.87</b>	<b>56,388.46</b>	<b>125.1%</b>	<b>117,797.51</b>	<b>103,441.30</b>	<b>113.9%</b>	<b>113,418.13</b>

3:32 PM

04/24/19

Accrual Basis

**MRTA - Capital Equipment Fund**  
**Account QuickReport - Mountain West Bank**  
**As of March 31, 2019**

Type	Date	Num	Name	Memo	Amount	Balance
<b>11100 · Mountain West Checking</b>						2,096.48
Deposit	01/08/2019			Deposit	Local Fund Transfer 46,902.84	48,999.32
Deposit	01/09/2019		STO eBank	Transfer to LGIP	Invest in LGIP -46,000.00	2,999.32
Deposit	01/31/2019			Interest	0.15	2,999.47
Deposit	02/28/2019			Interest	0.09	2,999.56
Deposit	03/21/2019			Deposit	Local Fund Transfer 54,238.46	57,238.02
Deposit	03/21/2019			Deposit	Bus 12 Ins Payment 15,690.00	72,928.02
Deposit	03/22/2019		STO eBank	Transfer to LGIP	-55,000.00	17,928.02
Deposit	03/22/2019		STO eBank	Transfer to LGIP	Invest in LGIP -15,000.00	2,928.02
Deposit	03/31/2019			Interest	0.18	2,928.20
Total 11100 · Mountain West Checking					831.72	2,928.20
<b>TOTAL</b>					<b>831.72</b>	<b>2,928.20</b>

**MRTA - Capital Equipment Fund**  
**Balance Sheet**  
As of March 31, 2019

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	<u>Mar 31, 19</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
11100 · Mountain West Checking	2,928.20
11600 · LGIP Capital Equipment Acct.	187,988.36
Total Checking/Savings	<u>190,916.56</u>
Total Current Assets	<u>190,916.56</u>
<b>TOTAL ASSETS</b>	<b><u>190,916.56</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
Equity	
32000 · Retained Earnings	73,119.05
Net Income	117,797.51
Total Equity	<u>190,916.56</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>190,916.56</u></b>

**MRTA - Facilities Fund**  
**Revenue & Expenditures Budget Performance**  
 January through March 2019

	Jan - Mar 19	Budget	% of Budget	Oct '18 - Mar 19	YTD Budget	% of Budget	Annual Budget
<b>Income</b>							
41000 · Federal Funding							
41100 · Federal - 5309							
41106 · Federal- Facility	0.00	0.00	0.0%	0.00	0.00	0.0%	476,500.00
<b>Total 41100 · Federal - 5309</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>476,500.00</b>
<b>Total 41000 · Federal Funding</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>476,500.00</b>
43000 · Local Funding							
43100 · Local - Ketchum	16,642.50	16,642.50	100.0%	33,285.00	33,285.00	100.0%	66,570.00
43200 · Local - Hailey	1,968.75	1,968.75	100.0%	3,937.50	3,937.50	100.0%	7,875.00
43300 · Local - Bellevue	0.00			564.37	564.37	100.0%	564.37
43400 · Local - Blaine County	3,668.46	3,668.46	100.0%	7,336.92	7,336.92	100.0%	14,673.75
43500 · Local - Sun Valley	8,058.75	8,058.75	100.0%	16,117.50	16,117.50	100.0%	32,235.00
<b>Total 43000 · Local Funding</b>	<b>30,338.46</b>	<b>30,338.46</b>	<b>100.0%</b>	<b>61,241.29</b>	<b>61,241.29</b>	<b>100.0%</b>	<b>121,918.12</b>
49000 · Interest Earned	907.11	99.00	916.3%	1,563.19	198.00	789.5%	400.00
<b>Total Income</b>	<b>31,245.57</b>	<b>30,437.46</b>	<b>102.7%</b>	<b>62,804.48</b>	<b>61,439.29</b>	<b>102.2%</b>	<b>598,818.12</b>
<b>Expense</b>							
66000 · Construction/Acquisition							
66300 · Design/Planning							
66310 · Ketchum Transit Plaza	0.00	0.00	0.0%	0.00	0.00	0.0%	595,625.00
<b>Total 66300 · Design/Planning</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>595,625.00</b>
66400 · South Valley Facility							
66420 · South Valley Improvements	0.00	255.00	0.0%	0.00	510.00	0.0%	1,000.00
<b>Total 66400 · South Valley Facility</b>	<b>0.00</b>	<b>255.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>510.00</b>	<b>0.0%</b>	<b>1,000.00</b>
66500 · Ketchum Facility upgrades	0.00	555.00	0.0%	0.00	1,110.00	0.0%	2,193.12
<b>Total 66000 · Construction/Acquisition</b>	<b>0.00</b>	<b>810.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>1,620.00</b>	<b>0.0%</b>	<b>598,818.12</b>
<b>Total Expense</b>	<b>0.00</b>	<b>810.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>1,620.00</b>	<b>0.0%</b>	<b>598,818.12</b>
<b>Net Income</b>	<b>31,245.57</b>	<b>29,627.46</b>	<b>105.5%</b>	<b>62,804.48</b>	<b>59,819.29</b>	<b>105.0%</b>	<b>0.00</b>

3:16 PM

04/24/19

Accrual Basis

**MRTA - Facilities Fund**  
**Account QuickReport - Mountain West Bank**  
**As of March 31, 2019**

Type	Date	Num	Name	Memo	Amount	Balance
<b>11100 - Mountain West Checking</b>						2,622.95
Deposit	01/08/2019		Deposit	Local Fund Transfer	30,902.83	33,525.78
Deposit	01/09/2019	STO eBank	Transfer to LGIP	Invest in LGIP	-30,000.00	3,525.78
Deposit	01/31/2019		Interest		0.16	3,525.94
Deposit	02/28/2019		Interest		0.11	3,526.05
Deposit	03/21/2019		Deposit		30,338.46	33,864.51
Deposit	03/22/2019	STO eBank	Transfer to LGIP		-31,000.00	2,864.51
Deposit	03/31/2019		Interest		0.15	2,864.66
Total 11100 - Mountain West Checking					241.71	2,864.66
<b>TOTAL</b>					<b>241.71</b>	<b>2,864.66</b>



2:54 PM

04/24/19

Accrual Basis

**MRTA - Facilities Fund**  
**Balance Sheet**  
As of March 31, 2019

---

	Mar 31, 19
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
11100 · Mountain West Checking	2,864.66
11600 · LGIP Facilities Account	193,152.68
Total Checking/Savings	196,017.34
Total Current Assets	196,017.34
<b>TOTAL ASSETS</b>	<b>196,017.34</b>
<b>LIABILITIES &amp; EQUITY</b>	
Equity	
30000 · Opening Bal Equity	135,196.00
32000 · Retained Earnings	-1,983.14
Net Income	62,804.48
Total Equity	196,017.34
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>196,017.34</b>

**MRTA - Work Force Housing Fund**  
**Revenue & Expenditures Budget Performance**  
 January through March 2019

	Jan - Mar 19	Budget	% of Budget	Oct '18 - Mar 19	YTD Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>45000 · Revenue</b>							
<b>45300 · Rev - Housing Units</b>							
<b>45350 · Apartment Rent</b>	7,800.00	7,800.00	100.0%	15,600.00	15,600.00	100.0%	31,200.00
<b>Total 45300 · Rev - Housing Units</b>	7,800.00	7,800.00	100.0%	15,600.00	15,600.00	100.0%	31,200.00
<b>45400 · Rev - Laundry</b>	0.00	0.00	0.0%	0.00	0.00	0.0%	700.00
<b>Total 45000 · Revenue</b>	7,800.00	7,800.00	100.0%	15,600.00	15,600.00	100.0%	31,900.00
<b>49000 · Interest Earned</b>	44.48	6.00	741.3%	85.53	12.00	712.8%	25.00
<b>Total Income</b>	7,844.48	7,806.00	100.5%	15,685.53	15,612.00	100.5%	31,925.00
<b>Expense</b>							
<b>55000 · Rent and Utilities</b>							
<b>55200 · Utilities</b>	1,741.00	1,800.00	96.7%	3,161.28	3,400.00	93.0%	5,925.00
<b>Total 55000 · Rent and Utilities</b>	1,741.00	1,800.00	96.7%	3,161.28	3,400.00	93.0%	5,925.00
<b>57000 · Repairs and Maintenance</b>							
<b>57100 · Equipment Repairs/Maintenance</b>	0.00	186.00	0.0%	0.00	372.00	0.0%	750.00
<b>57200 · Building Repairs/Maintenance</b>	0.00	2,400.00	0.0%	6.50	4,800.00	0.1%	9,500.00
<b>57400 · Elevator Expense</b>	125.00	180.00	69.4%	125.00	360.00	34.7%	750.00
<b>Total 57000 · Repairs and Maintenance</b>	125.00	2,766.00	4.5%	131.50	5,532.00	2.4%	11,000.00
<b>60000 · Business Expenses</b>							
<b>60500 · Bank Fees</b>	0.00			0.00			
<b>Total 60000 · Business Expenses</b>	0.00			0.00			
<b>69000 · Transfer out to Operations Acct</b>	3,750.00	3,750.00	100.0%	7,500.00	7,500.00	100.0%	15,000.00
<b>Total Expense</b>	5,616.00	8,316.00	67.5%	10,792.78	16,432.00	65.7%	31,925.00
<b>Net Ordinary Income</b>	2,228.48	-510.00	-437.0%	4,892.75	-820.00	-596.7%	0.00
<b>Net Income</b>	<b>2,228.48</b>	<b>-510.00</b>	<b>-437.0%</b>	<b>4,892.75</b>	<b>-820.00</b>	<b>-596.7%</b>	<b>0.00</b>

4:01 PM

04/24/19

Accrual Basis

# MRTA - Work Force Housing Fund Account QuickReport - Mountain West Bank

As of March 31, 2019

Type	Date	Num	Name	Memo	Amount	Balance
<b>11100 - Mountain West Checking</b>						7,826.48
Deposit	01/04/2019			Deposit	550.00	8,376.48
Bill Pmt -Check	01/08/2019	425	Clear Creek Disposal	1327	-38.57	8,337.91
Bill Pmt -Check	01/08/2019	ACH	Intermountain Gas Company	14197700-001-9	-231.14	8,106.77
Bill Pmt -Check	01/08/2019	426	City of Ketchum	1269	-167.07	7,939.70
Bill Pmt -Check	01/08/2019	ACH	Operations Account	Transfer to Operations	-3,750.00	4,189.70
Deposit	01/09/2019			Deposit	550.00	4,739.70
Bill Pmt -Check	01/21/2019	ACH	Idaho Power	Acct #2204788885	-155.06	4,584.64
Deposit	01/24/2019			Deposit	450.00	5,034.64
Deposit	01/31/2019			Interest	0.19	5,034.83
Bill Pmt -Check	02/04/2019	ACH	Intermountain Gas Company	14197700-001-9	-209.80	4,825.03
Bill Pmt -Check	02/04/2019	427	Clear Creek Disposal	1327	-38.57	4,786.46
Bill Pmt -Check	02/05/2019	428	City of Ketchum	1269	-170.07	4,616.39
Deposit	02/05/2019			Deposit	550.00	5,166.39
Deposit	02/07/2019			Deposit	550.00	5,716.39
Bill Pmt -Check	02/18/2019	ACH	Idaho Power	Acct #2204788885	-154.94	5,561.45
Deposit	02/19/2019			Deposit	450.00	6,011.45
Deposit	02/28/2019			Interest	0.18	6,011.63
Bill Pmt -Check	03/04/2019	ACH	Intermountain Gas Company	14197700-001-9	-253.53	5,758.10
Bill Pmt -Check	03/04/2019	429	Clear Creek Disposal	1327	-38.57	5,719.53
Bill Pmt -Check	03/11/2019	430	City of Ketchum	1269	-168.07	5,551.46
Deposit	03/11/2019			Deposit	1,100.00	6,651.46
Bill Pmt -Check	03/18/2019	ACH	Idaho Power	Acct #2204788885	-155.70	6,495.76
Deposit	03/21/2019			Deposit	3,150.00	9,645.76
Bill Pmt -Check	03/21/2019	ACH	Operations Account		-3,750.00	5,895.76
Deposit	03/31/2019			Interest	0.21	5,895.97
Total 11100 - Mountain West Checking					-1,930.51	5,895.97
<b>TOTAL</b>					<b>-1,930.51</b>	<b>5,895.97</b>

**MRTA - Work Force Housing Fund**  
**Balance Sheet**  
 As of March 31, 2019

	<u>Mar 31, 19</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
11100 · Mountain West Checking	5,895.97
11600 · LGIP Work Force Housing Acct.	7,238.22
Total Checking/Savings	13,134.19
Accounts Receivable	
11800 · Accounts Receivable	450.00
Total Accounts Receivable	450.00
Total Current Assets	13,584.19
<b>TOTAL ASSETS</b>	<b><u>13,584.19</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20500 · Accounts Payable	521.69
Total Accounts Payable	521.69
Other Current Liabilities	
28500 · Deferred Revenue-Pre-Paid Rent	2,400.00
Total Other Current Liabilities	2,400.00
Total Current Liabilities	2,921.69
Total Liabilities	2,921.69
Equity	
30000 · Opening Bal Equity	15,000.00
32000 · Retained Earnings	-9,230.25
Net Income	4,892.75
Total Equity	10,662.50
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>13,584.19</u></b>

4:22 PM

04/24/19

Accrual Basis

# **MRTA - Contingency Fund** **Revenue & Expenditures Budget Performance** January through March 2019

	Jan - Mar 19	Budget	% of Budget	Oct '18 - Mar 19	YTD Budget	% of Budget	Annual Budget
<b>Income</b>							
<b>48000 · Transfers</b>							
<b>48100 · Transfer from Operations Fund</b>	0.00			0.00	0.00	0.0%	0.00
<b>Total 48000 · Transfers</b>	0.00			0.00	0.00	0.0%	0.00
<b>49000 · Interest Earned</b>	1,824.20	750.00	243.2%	3,507.11	1,500.00	233.8%	3,000.00
<b>Total Income</b>	1,824.20	750.00	243.2%	3,507.11	1,500.00	233.8%	3,000.00
<b>Expense</b>	0.00			0.00			
<b>Net Income</b>	<b>1,824.20</b>	<b>750.00</b>	<b>243.2%</b>	<b>3,507.11</b>	<b>1,500.00</b>	<b>233.8%</b>	<b>3,000.00</b>

**MRTA - Contingency Fund**  
**Balance Sheet**  
 As of March 31, 2019

	<u>Mar 31, 19</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
11600 · LGIP Contingency Fund Acct.	300,807.08
Total Checking/Savings	300,807.08
Total Current Assets	300,807.08
<b>TOTAL ASSETS</b>	<b><u>300,807.08</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
Equity	
30000 · Opening Bal Equity	20,000.00
32000 · Retained Earnings	277,299.97
Net Income	3,507.11
Total Equity	300,807.08
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>300,807.08</u></b>



## **Finance and Performance Committee**

### **Regular Monthly Meeting**

**Wednesday, May 1, 2019, 2:30pm**

**Ketchum City Hall, Council Chambers**

**480 East Avenue**

**Ketchum, ID 83340**

### **MINUTES**

- 1) Call to Order.

Attending: Grant Gager (Chair, Ketchum); Rick Webking (Sun Valley); Kathleen Kristensen (Blaine County); Wally Morgus (Executive Director).

- 2) Comments from the Chair and Members.

- 3) Review: MRTA's March 2019, Operating, Capital, Facilities, Workforce Housing, and Contingency funds financial statements and bills paid.

Committee reviewed and discussed March 2019 financial package. Cited no exceptions or matters for further investigation. Will submit March 2019 financial package to Board of Directors, at its May 15, 2019 meeting, for receipt and filing.

- 4) Discuss: Grants

Wally Morgus updated the Committee on the status of the ITD 5339 One-time grant for facilities and the ID DEQ VW Mitigation grant. The former has been awarded for the full amount of the grant request. The latter is expected to be awarded in May.

- 5) Discuss: RFP Responses

Discussion ensued regarding the three responses to MRTA's RFP seeking an AFT Consultant. Each respondent was deemed well-qualified; each offered a unique skill set and background. The Committee agreed to recommend to the Board of Directors, at its May 15, 2019 meeting, the letting of a contract for services to Fonnesbeck Electric Bus Solutions.

- 6) Discuss: Other items that may come before the Committee.

None.

- 7) Adjourn.

# Mountain Rides Staff Report

<u>Date:</u>	<div>5/15/2019</div>
<u>Staff Member:</u>	<div>Kim MacPherson</div>
<u>Department:</u>	<div>CommunityDevelopment</div>
<u>Department Highlights from the Previous Month:</u>	<div>Work continues with getting the bus schedule ready.</div>
<u>Progress on projects/initiatives:</u>	<div>Bike to work/school day is Weds, May 22nd. We have a great group of sponsors on the bike path again this year. Hope to see you out there.</div>
<u>Challenges/ Opportunities:</u>	<div></div>



# BIKE



TO WORK & SCHOOL DAY!

**WEDNESDAY, MAY 22**  
**6:30-8:45 AM**



Check out  
**LOCAL SPONSORS**  
on the Wood  
River Trail!



# Mountain Rides Staff Report

Date: May 15, 2019

Staff Member: Ben Varner

Department: Operations, Maintenance and Facilities

Department Highlights from the Previous Month:

Ben attended ITD/FTA Drug and Alcohol Program Manager training in Boise. An updated Drug and Alcohol Policy will be brought to the Board in June. Overall, our Drug and Alcohol testing program is in good shape.

Progress on projects/initiatives:

The Maintenance Department is very busy doing off-season work on the fleet. The parts budget continues to be a challenge but we are keeping a close eye on all purchases.

The Maintenance/Facilities Techs will begin summer maintenance on a vast majority of bus shelters and some minor upgrades will be done at various locations.

Challenges/ Opportunities:

# Mountain Rides Staff Report

Date: 05/15/2019

Staff Member: Tucker Van Law

Department: Director, Finance & Administration

Department Highlights from the Previous Month:

Attended NTI Environmental Justice course. Main objective of Environmental Justice to ensure minority and low income populations receive the same benefits and burdens as the general public.

Progress on projects/initiatives:

Coming out of the Environmental Justice course I believe we need more public outreach/input when it comes to service planning and decisions that affect our population. This could be achieved by holding meetings in different locations and expanded notifications to inform people that may not normally receive the information.

Challenges/ Opportunities:

April is over budget in total expenses MTD. Payroll and Fuel expense are the main contributors. Fuel expense has been under budget all fiscal year but beginning in April we are starting to see that change as fuel prices increase.

We are under budget in total expense YTD but the gap is shrinking.

# Mountain Rides Staff Report

Date: May 15, 2019

Staff Member: Wally Morgus, Executive Director

Department: Administration

Department Highlights from the Previous Month:

Mountain Rides received, via ITD's One-time Capital Grant FFY 2020 program, \$232,000 to fund real property acquisition and development planning.

Attended and participated in Advanced Clean Transportation (ACT) Conference & Expo, Long Beach, CA, Apr 22-26, 2019.

Delivered Mountain Rides Mid-year Report to City of Sun Valley (@ Council Meeting), May 2, 2019.

Submitted Site Review Packet to ITD-PT, May 3, 2019, as precursor to upcoming ITD bi-annual Site Review.

Progress on projects/initiatives:

Joint Powers' FY20 Funding Requests drafted and submitted to Blaine County, May 2, 2019, and City of Ketchum, May 10, 2019.

ID-DEQ VW Mitigation Grant awards delayed to mid-May (or later) per DEQ; Mountain Rides anticipates receiving award of ~ \$1,768,500 for three (3) battery electric buses and related charging infrastructure.

Consultant re: Alternative Fuel Technology engagement identified; contract to be let, ~May 20, 2109, pending Board approval.

Challenges/ Opportunities:

Upcoming, in May/June, funding requests to Joint Powers.

Efficient, effective application of grant funding (FTA 5339(c) + DEQ VW mitigation) to purchase of BEBs and infrastructure (or other qualifying Low-No buses and infrastructure).

Alternative Fuel Technology consulting gig to commence on or before ~May 31, 2019, and continue through ~Sep 15, 2019..

# Mountain Rides Agenda Action Item Summary

Date:

5/15/2019

From:

Executive Director

Action Item:

5. Approve Mountain Rides' FY20 Joint Powers' Funding Requests

Committee Review:

☒ Yes ☐ No

Committee  
Purview:

Finance & Performance

Previously  
discussed at board  
level:

☒ Yes ☐ No

Recommended  
Motion:

I move to approve the fiscal year 2020 funding request for each Joint Power, as follows: City of Sun Valley: \$352,500; City of Ketchum: \$704,500; City of Hailey: \$84,700; City of Bellevue: \$6,500; Blaine County: \$185,000.

Fiscal Impact:

~\$1.33M in funding for operations and capital expenditures

Related Policy or  
Procedural Impact:

Background:

See attached.

# City of Sun Valley

## Budget Request Program Summary

<b>Agency:</b> Mountain Rides Transportation Authority ("Mountain Rides")													
<b>Contact Name:</b> Wally Morgus, Executive Director													
<b>Contact Info:</b> wally@mountainrides.org; 208.788.7433 x. 101													
<b>Program Title:</b> Public Transportation													
<b>Program Manager:</b> Wally Morgus, Executive Director													
<b>Program Budget Request Amount:</b> (A) \$ 352,500 (B) \$ 379,100; (C) \$ 389,400; (D) \$ 342,100													
<b>Program Purpose</b>													
<p>Mountain Rides Transportation Authority requests funding for FY20 for continuing public transportation services benefiting the City of Sun Valley ("City"), its residents, businesses, workers, and visitors. Mountain Rides also serves greater Blaine County and its cities with transportation services. As an additional benefit, Mountain Rides is a de facto federally-funded jobs-creation-and-sustenance program leveraging local match dollars, like those contributed by the City, with Federal Transit Administration ("FTA") monies (~\$1.4M in FY20) to create and sustain approximately fifty (50) seasonal and year-round full-time jobs in and around Sun Valley, contributing to the economic vitality and sustainability of the area.</p>													
<b>Program Key Activities</b>													
<p>Mountain Rides operates fixed-route bus service transporting 500,000+ riders annually into, around, and about the City; operates regional vanpool services providing safe, reliable, and affordable transportation for workers moving to/from workplaces in and around the City; coordinates and executes the county-wide Bicycle and Pedestrian Master Plan; and engages in transportation planning with and on behalf of the City. Key staff engaged in the management and execution of these initiatives include Wally Morgus, Executive Director; Tucker Van Law, Director of Finance &amp; Administration; Ben Varner, Director of Transit Operations; Kim MacPherson, Director of Community Development; Stuart Gray, Manager of Transit Operations; Ashley Kelbert, Coordinator of Transit Operations; Michael David, Community Development Coordinator; and Carlos Tellez, Maintenance Manager.</p> <p>With FY20 funding at Budget Request Amount (A), Mountain Rides will sustain services at FY19 levels plus extend late-night service on the Valley Route two nights per week to 1:00am (adding 10 hours of new service on the Valley Route each week) and implement a Summer Silver Route service from Baldy View Circle (Sun Valley) through Ketchum and on to River Run Base Area and back.</p> <p>Funding at Budget Request Amount (B) would yield Budget Request (A) level of service plus an additional three (3) nights per week of late-night Valley Route service (extending late-night Valley Route service to five (5) nights per week).</p> <p>Funding at Budget Request Amount (C) would yield Budget Request (B) level of service plus an additional two (2) nights per week of late-night Valley Route service (extending late-night Valley Route service to seven (7) nights per week).</p> <p>Funding at Budget Request Amount (D) would sustain FY20 services at FY19 levels, with no expansion/extension of services.</p> <p>Mountain Rides will continue fine-tuning and improving services -- increasing service hours; improving connectivity; extending service to underserved populations; increasing frequency year-round -- when the opportunity arises and funding permits.</p> <p>Mountain Rides also creates and sustains approximately fifty (50) jobs in Sun Valley and Blaine County.</p>													
<b>Program Achievements and Performance Measures</b>													
<p>Mountain Rides:</p> <ul style="list-style-type: none"><li>- operates within funding constraints as measured by its annual performance of actuals to budget.</li><li>- responds to the needs of the City, as evidenced by its support of and participation in City-sponsored activities, events, and planning.</li><li>- continues to grow ridership, with record-high ridership in 2018 of 562,000 passengers.</li><li>- delivers enhanced mobility options for residents, visitors, businesses, and workers.</li><li>- operates 30,000+ hours of annual service on routes serving the City.</li><li>- provides quality transportation services and infrastructure that underpin economic growth, vitality, and livability.</li><li>- positively impacts the local economy, with ~50 employees earning -- and spending -- ~\$2.0MM in annual wages and benefits.</li><li>- is a stable de facto federally-subsidized jobs program, including 10+ years of federal funding underwriting the organization.</li></ul>													
<b>Passenger Boardings within Joint Power Jurisdiction</b>													
<table border="1"><thead><tr><th>Location</th><th>Percentage</th></tr></thead><tbody><tr><td>Sun Valley</td><td>24%</td></tr><tr><td>Ketchum</td><td>42%</td></tr><tr><td>Hailey</td><td>28%</td></tr><tr><td>Bellevue</td><td>4%</td></tr><tr><td>Blaine Co. (Un-Inc.)</td><td>2%</td></tr></tbody></table>		Location	Percentage	Sun Valley	24%	Ketchum	42%	Hailey	28%	Bellevue	4%	Blaine Co. (Un-Inc.)	2%
Location	Percentage												
Sun Valley	24%												
Ketchum	42%												
Hailey	28%												
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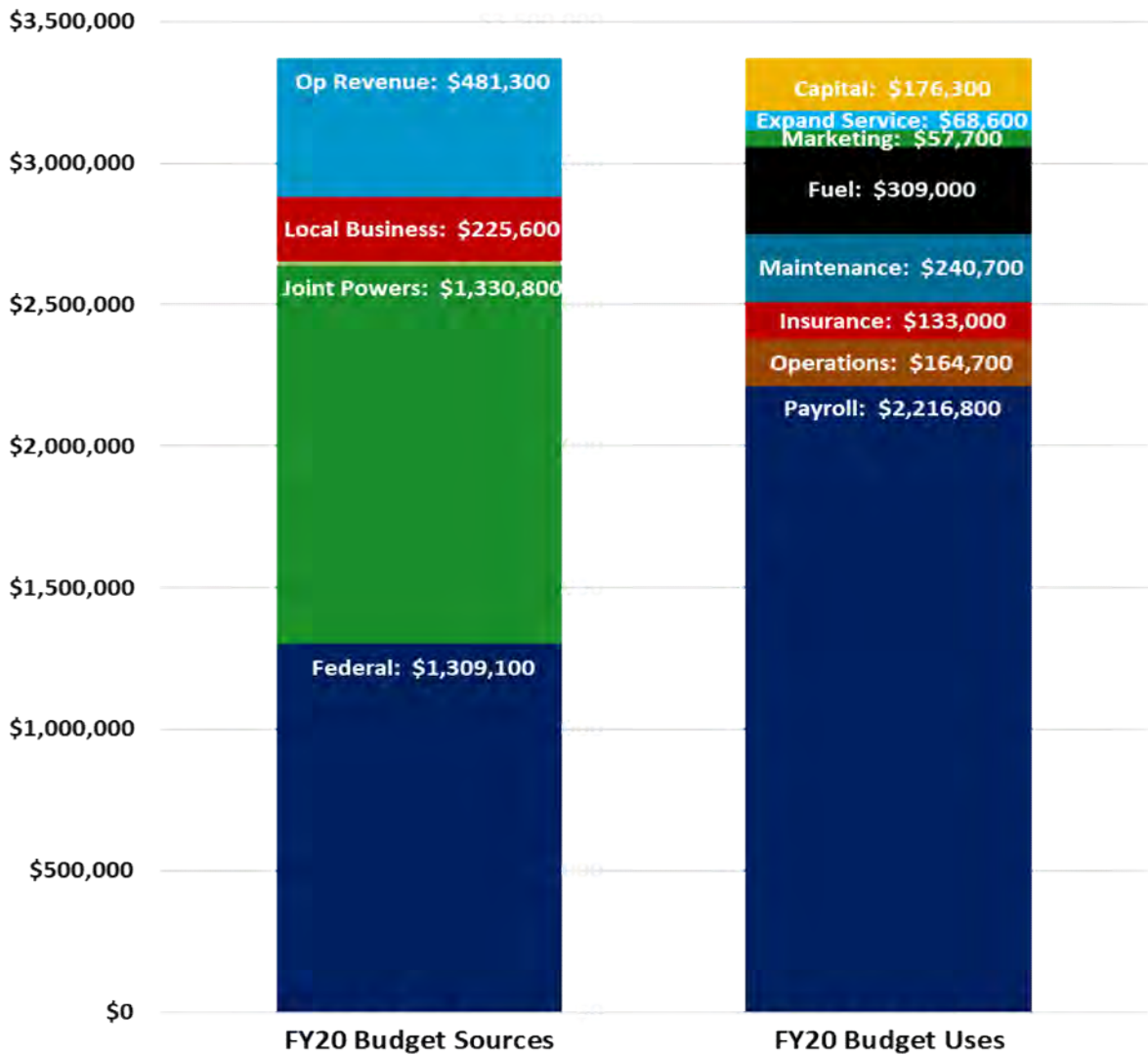
City of Sun Valley

Budget Request  
Program Summary

Agency: Mountain Rides Transportation Authority ("Mountain Rides")	
Contact Name: Wally Morgus, Executive Director	
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101	

Program Title: Public Transportation	
Program Manager: Wally Morgus, Executive Director	
Program Budget Request Amount: (A) \$ 352,500	(B) \$ 379,100; (C) \$ 389,400; (D) \$ 342,100

Program Source and Use of Funds



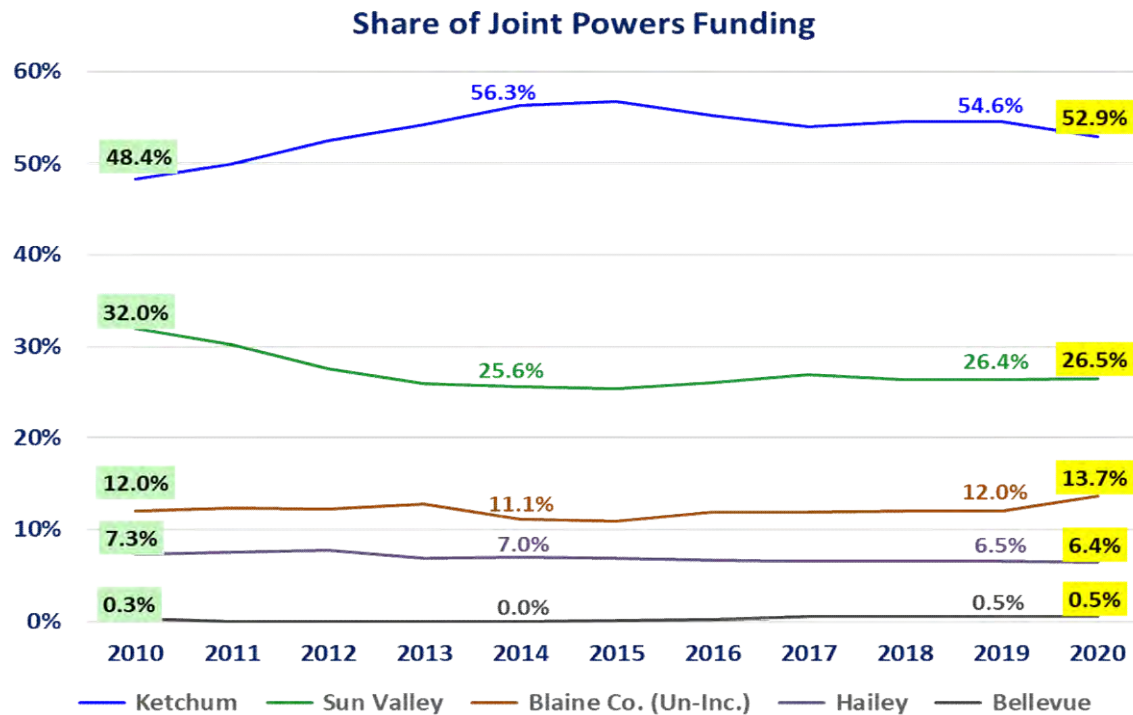
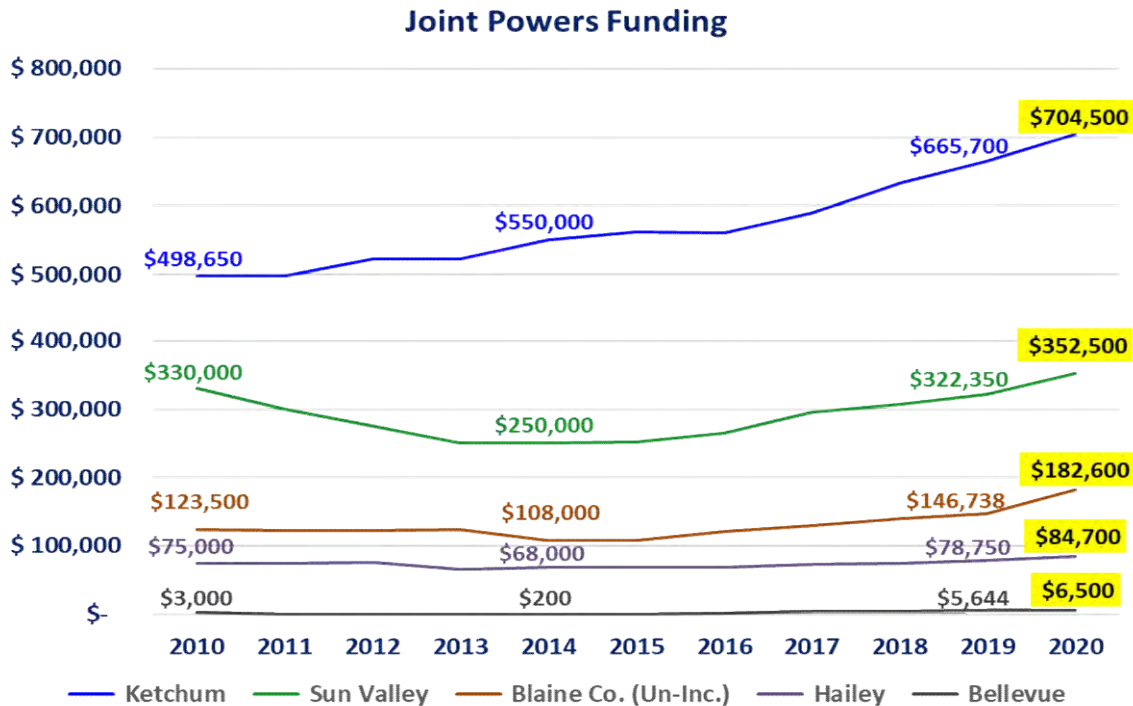
City of Sun Valley

Budget Request  
Program Summary

Agency: Mountain Rides Transportation Authority ("Mountain Rides")	
Contact Name: Wally Morgus, Executive Director	
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101	

Program Title: Public Transportation	
Program Manager: Wally Morgus, Executive Director	
Program Budget Request Amount: (A) \$ 352,500	(B) \$ 379,100; (C) \$ 389,400; (D) \$ 342,100

Program Funding: Joint Powers





# City of Sun Valley

## Budget Request

## Program Performance Measurement

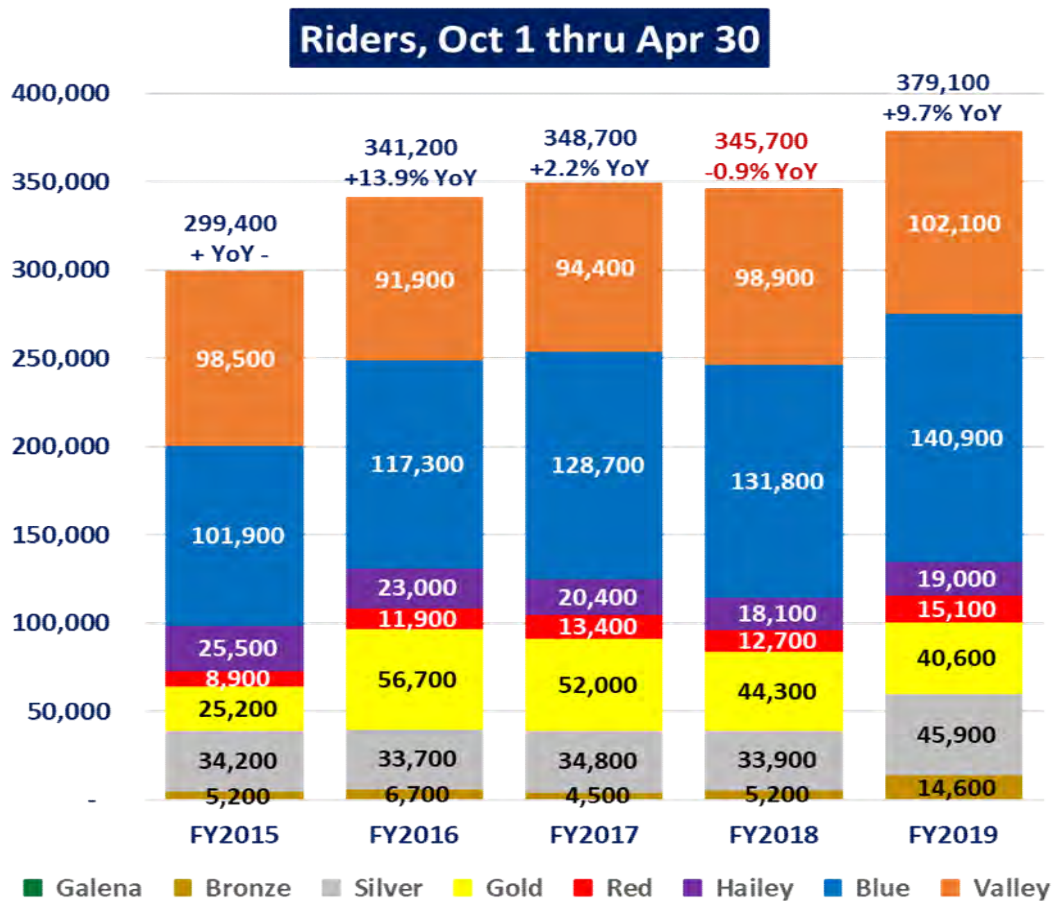
Agency: Mountain Rides Transportation Authority ("Mountain Rides")

Program Title: Public Transportation

### Program Performance Measures

Performance Measure	Target Level	Method of Measurement
Ridership	Year-over-year growth >= 3%	On-board passenger counts
Service Effectiveness	>= 14.5 passengers per service hour	Passenger counts / Total Service Hours
Cost Efficiency	<= \$85.00 cost per service hour	Financial statements / On-road service hours
Cost Effectiveness	<= \$5.60 total cost per rider	Financial statements / Passenger Counts
Driver Safety Effectiveness, Incidents	<=.00002 incidents per service mile	Ongoing tracking and recording
Driver Safety Effectiveness, Accidents	<=.00001 accidents per service mile	Ongoing tracking and recording
Driver Safety Effectiveness, Road Calls	<=.00001 road calls per service mile	Ongoing tracking and recording
Maintenance Dept. Safety, Lost-time	0 lost-time accidents	Ongoing tracking and recording
Social Media Effectiveness (Marketing)	>1,200 "Likes" re Facebook	Ongoing tracking
Financial Management Effectiveness	Revenue/Expenses per Approved Budget	Monthly Financial Statements
ITD Performance Compliance	100% compliance with ITD requirements	Biennial ITD Site Review
FTA Performance Compliance	100% compliance with FTA requirements	Triennial FTA Site Review
Civil Rights/Social Justice Compliance	100% compliance per Civil Rights Act (Title VI)	Triennial Review by ITD Civil Rights Office

### Program Performance Measure: Bus Ridership



# City of Ketchum

## Budget Request Program Summary

Agency: Mountain Rides Transportation Authority ("Mountain Rides")
Contact Name: Wally Morgus, Executive Director
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101

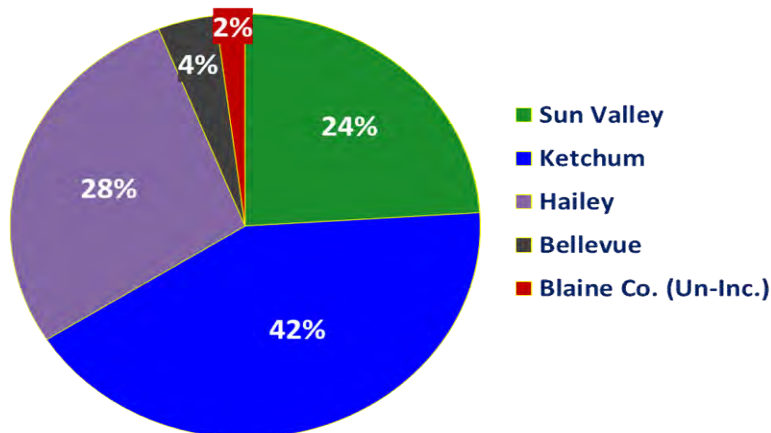
Program Title: Public Transportation
Program Manager: Wally Morgus, Executive Director
Program Budget Request Amount: (A) \$ 704,500 (B) \$ 720,400; (C) \$ 745,800; (D) \$ 686,400

<b>Program Purpose</b>
Mountain Rides Transportation Authority requests funding for FY20 for continuing public transportation services benefiting the City of Ketchum ("City"), its residents, businesses, workers, and visitors. Mountain Rides also serves greater Blaine County and its cities with transportation services. As an additional benefit, Mountain Rides is a de facto federally-funded jobs-creation-and-sustenance program leveraging local match dollars, like those contributed by the City, with Federal Transit Administration ("FTA") monies (~\$1.4M in FY20) to create and sustain approximately fifty (50) seasonal and year-round full-time jobs in and around Ketchum, contributing to the economic vitality and sustainability of the area.

<b>Program Key Activities</b>
Mountain Rides operates fixed-route bus service transporting 500,000+ riders annually into, around, and about the City; operates regional vanpool services providing safe, reliable, and affordable transportation for workers moving to/from workplaces in and around the City; coordinates and executes the county-wide Bicycle and Pedestrian Master Plan; and engages in transportation planning with and on behalf of the City. Key staff engaged in the management and execution of these initiatives include Wally Morgus, Executive Director; Tucker Van Law, Director of Finance & Administration; Ben Varner, Director of Transit Operations; Kim MacPherson, Director of Community Development; Stuart Gray, Manager of Transit Operations; Ashley Kelbert, Coordinator of Transit Operations; Michael David, Community Development Coordinator; and Carlos Tellez, Maintenance Manager. With FY20 funding at Budget Request Amount (A), Mountain Rides will sustain services at FY19 levels <i>plus</i> extend late-night service on the Valley Route two nights per week to 1:00am (adding 10 hours of new service on the Valley Route each week) and implement a Summer Silver Route service from Baldy View Circle (Sun Valley) through Ketchum and on to River Run Base Area and back. Funding at Budget Request Amount (B) would yield Budget Request (A) level of service <i>plus</i> an additional three (3) nights per week of late-night Valley Route service (extending late-night Valley Route service to five (5) nights per week). Funding at Budget Request Amount (C) would yield Budget Request (B) level of service <i>plus</i> an additional two (2) nights per week of late-night Valley Route service (extending late-night Valley Route service to seven (7) nights per week). Funding at Budget Request Amount (D) would sustain FY20 services at FY19 levels, with no expansion/extension of services. Mountain Rides will continue fine-tuning and improving services -- increasing service hours; improving connectivity; extending service to underserved populations; increasing frequency year-round -- when the opportunity arises and funding permits. Mountain Rides also creates and sustains approximately fifty (50) jobs in Ketchum and Blaine County.

<b>Program Achievements and Performance Measures</b>
Mountain Rides: <ul style="list-style-type: none"><li>- operates within funding constraints as measured by its annual performance of actuals to budget.</li><li>- responds to the needs of the City, as evidenced by its support of and participation in City-sponsored planning, activities, and events.</li><li>- continues to grow ridership, with record-high ridership in 2018 of 562,000 passengers.</li><li>- delivers enhanced mobility options for residents, visitors, businesses, and workers.</li><li>- operates 30,000+ hours of annual service on routes serving the City.</li><li>- provides quality transportation services and infrastructure that underpin economic growth, vitality, and livability.</li><li>- positively impacts the local economy, with ~50 employees earning -- and spending -- ~\$2.0MM in annual wages and benefits.</li><li>- is a stable de facto federally-funded jobs program, including 10+ years of federal funding underwriting the organization.</li></ul>

### Passenger Boardings within Joint Power Jurisdiction

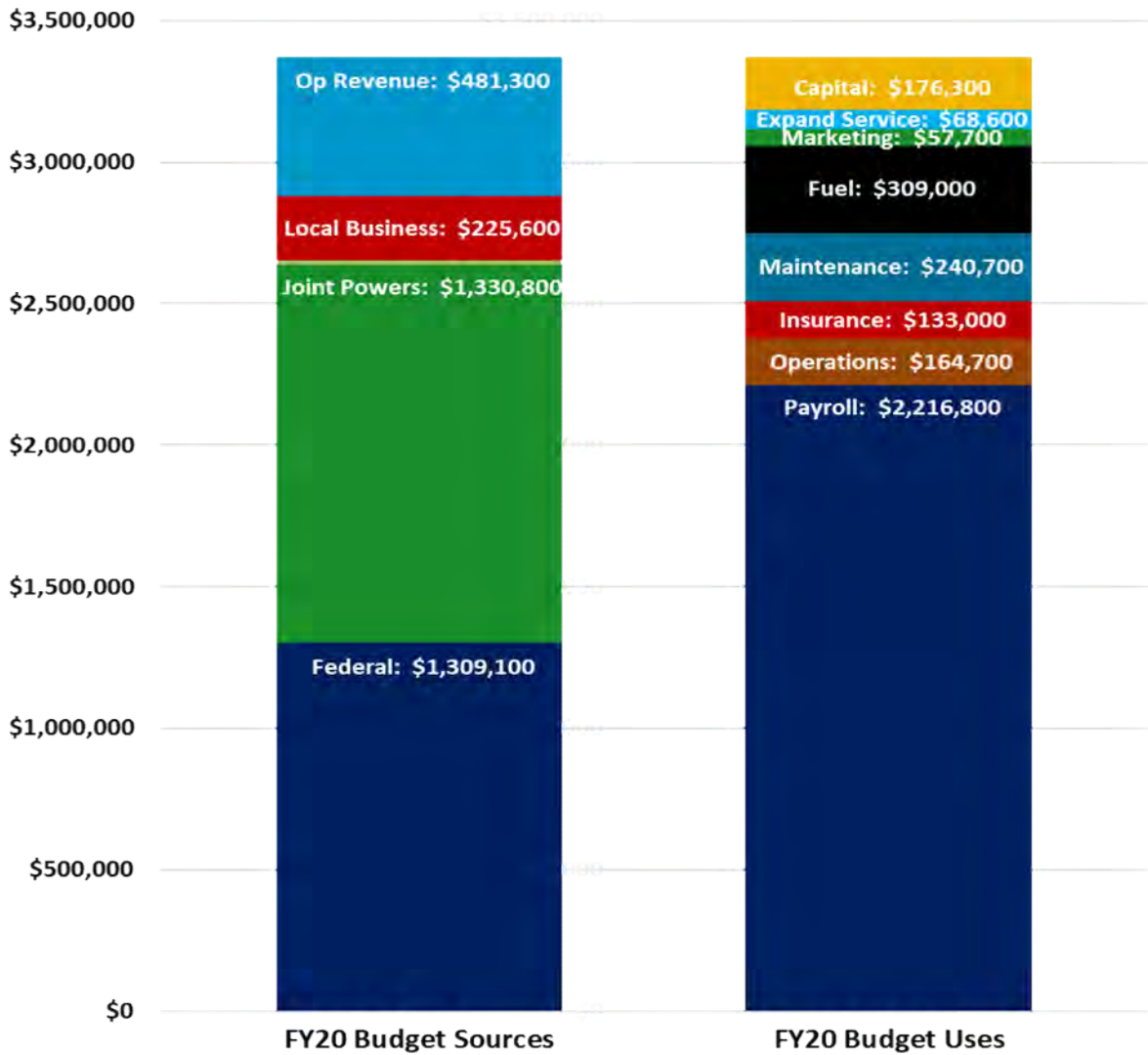


City of Ketchum

Budget Request  
Program Summary

Agency: Mountain Rides Transportation Authority ("Mountain Rides")	
Contact Name: Wally Morgus, Executive Director	
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101	
Program Title: Public Transportation	
Program Manager: Wally Morgus, Executive Director	
Program Budget Request Amount: (A) \$ 704,500 (B) \$ 720,400; (C) \$ 745,800; (D) \$ 686,400	

Program Source and Use of Funds

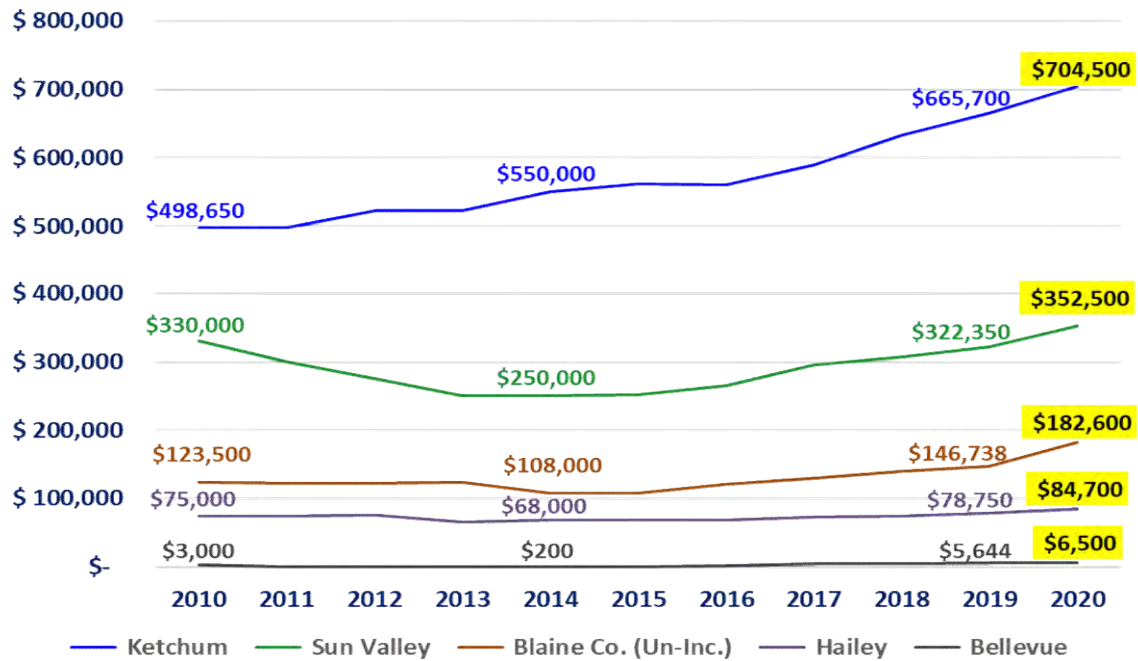


# City of Ketchum

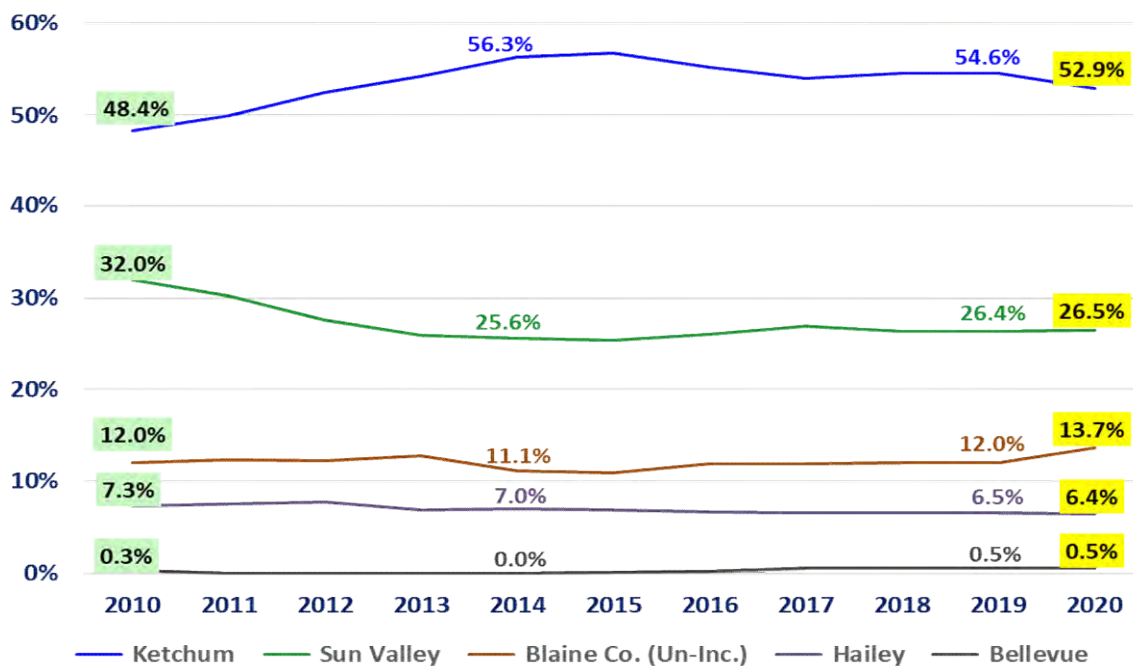
## Budget Request Program Summary

Agency: Mountain Rides Transportation Authority ("Mountain Rides")	
Contact Name: Wally Morgus, Executive Director	
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101	
Program Title: Public Transportation	
Program Manager: Wally Morgus, Executive Director	
Program Budget Request Amount: (A) \$ 704,500	(B) \$ 720,400; (C) \$ 745,800; (D) \$ 686,400
Program Funding: Joint Powers	

Joint Powers Funding



Share of Joint Powers Funding



# City of Ketchum

## Budget Request

## Program Performance Measurement

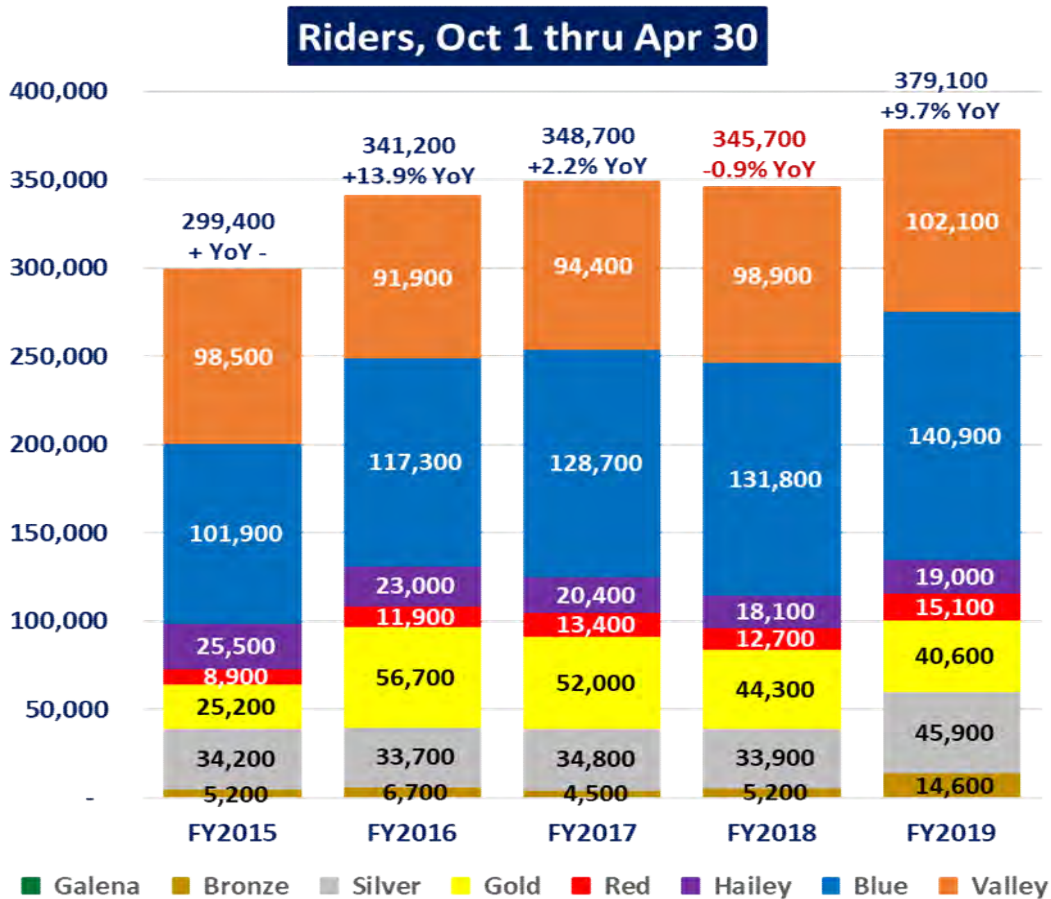
Agency: Mountain Rides Transportation Authority ("Mountain Rides")

Program Title: Public Transportation

### Program Performance Measures

Performance Measure	Target Level	Method of Measurement
Ridership	Year-over-year growth >= 3%	On-board passenger counts
Service Effectiveness	>= 14.5 passengers per service hour	Passenger counts / Total Service Hours
Cost Efficiency	<= \$85.00 cost per service hour	Financial statements / On-road service hours
Cost Effectiveness	<= \$5.60 total cost per rider	Financial statements / Passenger Counts
Driver Safety Effectiveness, Incidents	<=.00002 incidents per service mile	Ongoing tracking and recording
Driver Safety Effectiveness, Accidents	<=.00001 accidents per service mile	Ongoing tracking and recording
Driver Safety Effectiveness, Road Calls	<=.00001 road calls per service mile	Ongoing tracking and recording
Maintenance Dept. Safety, Lost-time	0 lost-time accidents	Ongoing tracking and recording
Social Media Effectiveness (Marketing)	>1,200 "Likes" re Facebook	Ongoing tracking
Financial Management Effectiveness	Revenue/Expenses per Approved Budget	Monthly Financial Statements
ITD Performance Compliance	100% compliance with ITD requirements	Biennial ITD Site Review
FTA Performance Compliance	100% compliance with FTA requirements	Triennial FTA Site Review
Civil Rights/Social Justice Compliance	100% compliance per Civil Rights Act (Title VI)	Triennial Review by ITD Civil Rights Office

### Program Performance Measure: Ridership





# City of Hailey

## Budget Request Program Summary

Agency: Mountain Rides Transportation Authority ("Mountain Rides")	
Contact Name: Wally Morgus, Executive Director	
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101	

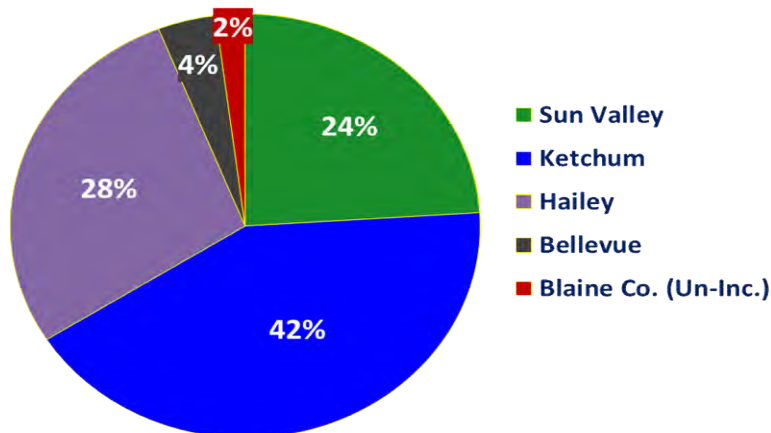
Program Title: Public Transportation	
Program Manager: Wally Morgus, Executive Director	
Program Budget Request Amount: (A) \$ 84,700	(B) \$ 88,000; (C) \$ 91,000; (D) \$ 82,000

<b>Program Purpose</b>
Mountain Rides Transportation Authority requests funding for FY20 for continuing public transportation services benefiting the City of Hailey ("City"), its residents, businesses, workers, and visitors. Mountain Rides also serves greater Blaine County and its cities with transportation services. As an additional benefit, Mountain Rides is a de facto federally-funded jobs-creation-and-sustenance program leveraging local match dollars, like those contributed by the City, with Federal Transit Administration ("FTA") monies (~\$1.4M in FY20) to create and sustain approximately fifty (50) seasonal and year-round full-time jobs in and around Hailey, contributing to the economic vitality and sustainability of the area.

<b>Program Key Activities</b>
Mountain Rides operates fixed-route bus service transporting 500,000+ riders annually into, around, and about the City; operates regional vanpool services providing safe, reliable, and affordable transportation for workers moving to/from workplaces in and around the City; coordinates and executes the county-wide Bicycle and Pedestrian Master Plan; and engages in transportation planning with and on behalf of the City. Key staff engaged in the management and execution of these initiatives include Wally Morgus, Executive Director; Tucker Van Law, Director of Finance & Administration; Ben Varner, Director of Transit Operations; Kim MacPherson, Director of Community Development; Stuart Gray, Manager of Transit Operations; Ashley Kelbert, Coordinator of Transit Operations; Michael David, Community Development Coordinator; and Carlos Tellez, Maintenance Manager. With FY20 funding at Budget Request Amount (A), Mountain Rides will sustain services at FY19 levels plus extend late-night service on the Valley Route two nights per week to 1:00am (adding 10 hours of new service on the Valley Route each week). Funding at Budget Request Amount (B) would yield Budget Request (A) level of service <i>plus</i> an additional three (3) nights per week of late-night Valley Route service (extending late-night Valley Route service to five (5) nights per week). Funding at Budget Request Amount (C) would yield Budget Request (B) level of service <i>plus</i> an additional two (2) nights per week of late-night Valley Route service (extending late-night Valley Route service to seven (7) nights per week). Funding at Budget Request Amount (D) would sustain FY20 services at FY19 levels, with no expansion/extension of services. Mountain Rides will continue fine-tuning and improving services -- increasing service hours; improving connectivity; extending service to underserved populations; increasing frequency year-round -- when the opportunity arises and funding permits. Mountain Rides also creates and sustains approximately fifty (50) jobs in Hailey and Blaine County.

<b>Program Achievements and Performance Measures</b>
Mountain Rides: <ul style="list-style-type: none"><li>- operates within funding constraints as measured by its annual performance of actuals to budget.</li><li>- responds to the needs of the City, as evidenced by its support of and participation in City-sponsored activities, events, and planning.</li><li>- continues to grow ridership, with record-high ridership in 2018 of 562,000 passengers.</li><li>- delivers enhanced mobility options for residents, visitors, businesses, and workers.</li><li>- operates 15,000+ hours of annual service on routes serving the City.</li><li>- provides quality transportation services and infrastructure that underpin economic growth, vitality, and livability.</li><li>- positively impacts the local economy, with ~50 employees earning -- and spending -- ~\$2.0MM in annual wages and benefits.</li><li>- is a stable de facto federally-subsidized jobs program, including 10+ years of federal funding underwriting the organization.</li></ul>

### Passenger Boardings within Joint Power Jurisdiction



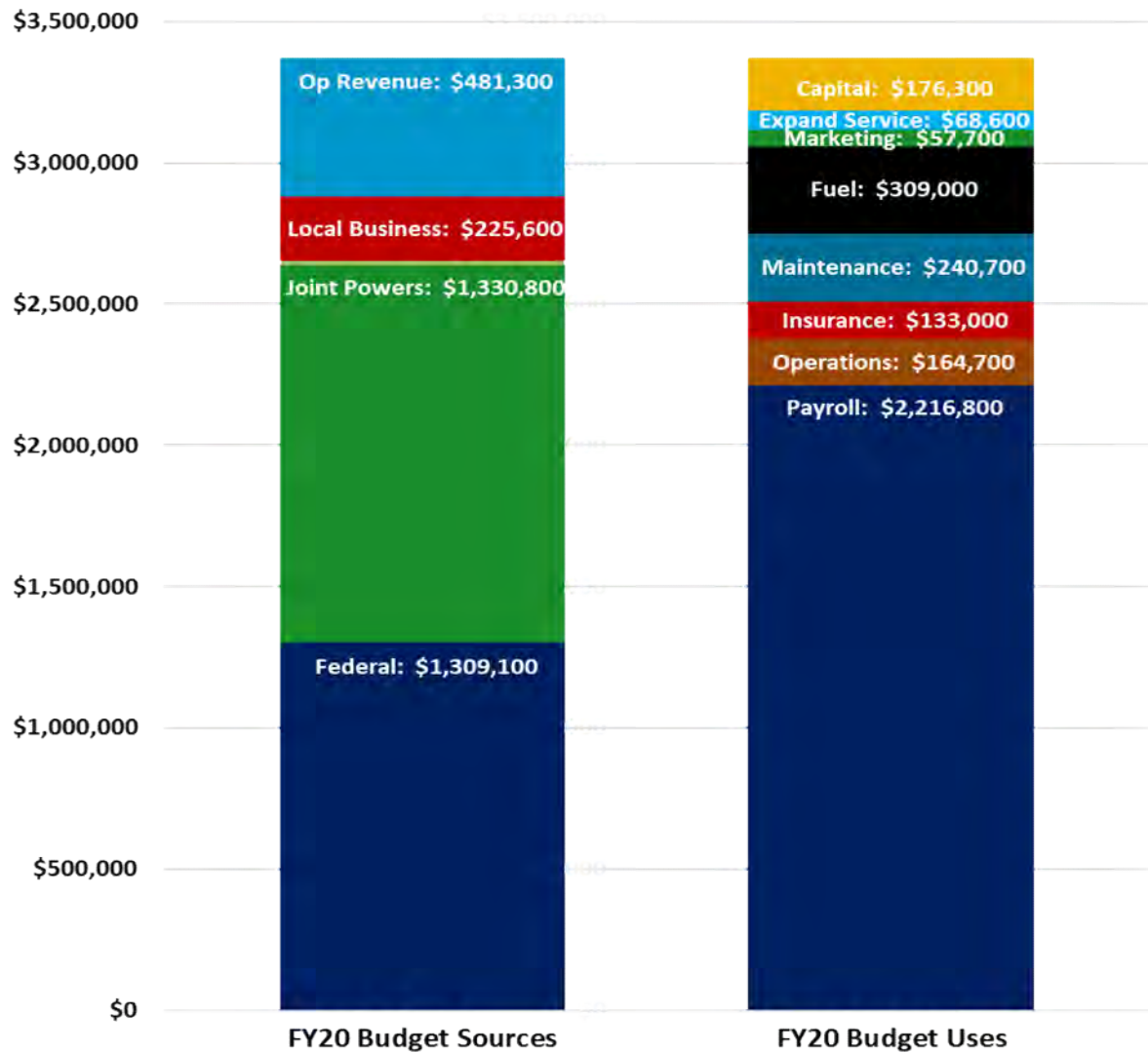
City of Hailey

Budget Request  
Program Summary

Agency: Mountain Rides Transportation Authority ("Mountain Rides")
Contact Name: Wally Morgus, Executive Director
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101

Program Title: Public Transportation
Program Manager: Wally Morgus, Executive Director
Program Budget Request Amount: (A) \$ 84,700 (B) \$ 88,000; (C) \$ 91,000; (D) \$ 82,000

Program Source and Use of Funds

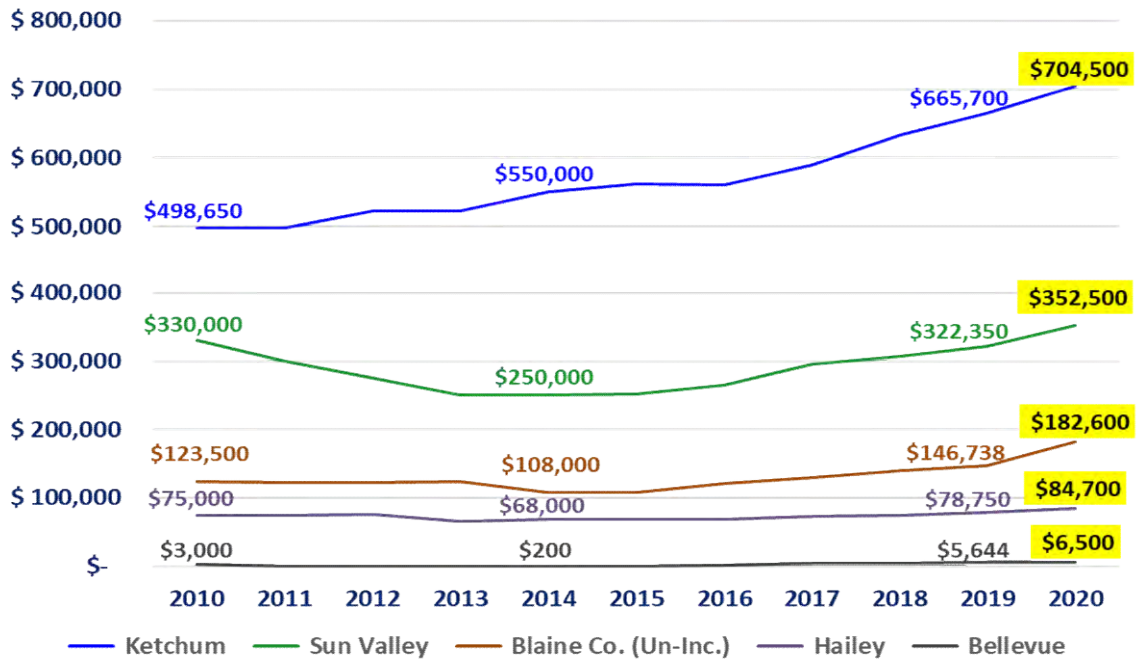


# City of Hailey

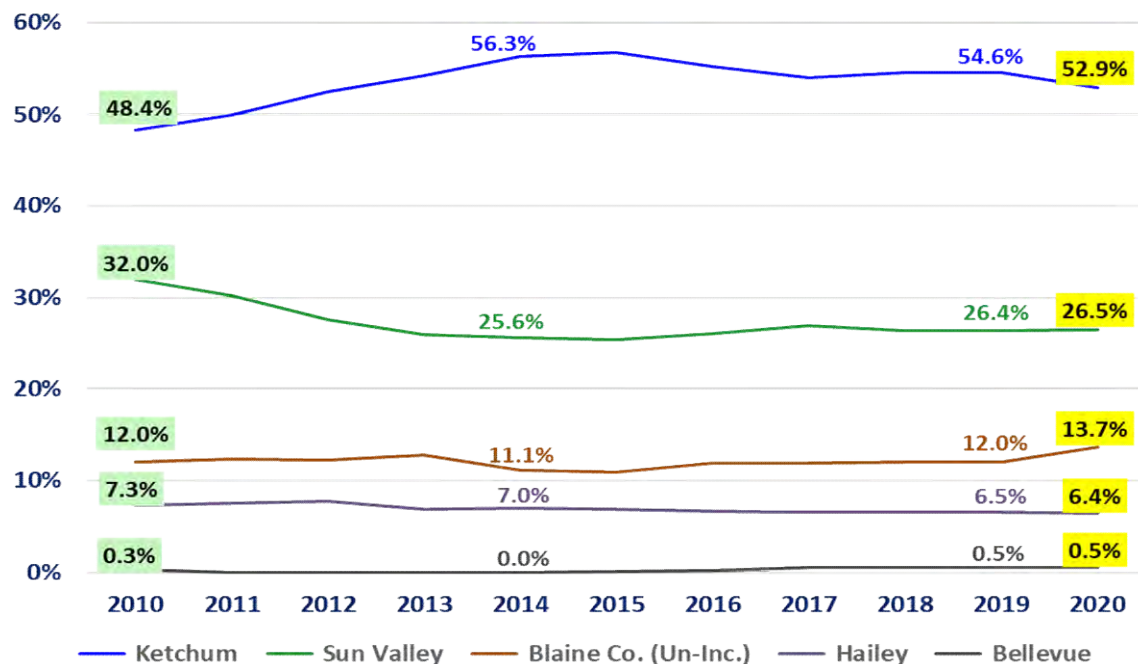
## Budget Request Program Summary

Agency: Mountain Rides Transportation Authority ("Mountain Rides")	
Contact Name: Wally Morgus, Executive Director	
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101	
Program Title: Public Transportation	
Program Manager: Wally Morgus, Executive Director	
Program Budget Request Amount: (A) \$ 84,700	(B) \$ 88,000; (C) \$ 91,000; (D) \$ 82,000
Program Funding: Joint Powers	

Joint Powers Funding



Share of Joint Powers Funding





# City of Hailey

## Budget Request

## Program Performance Measurement

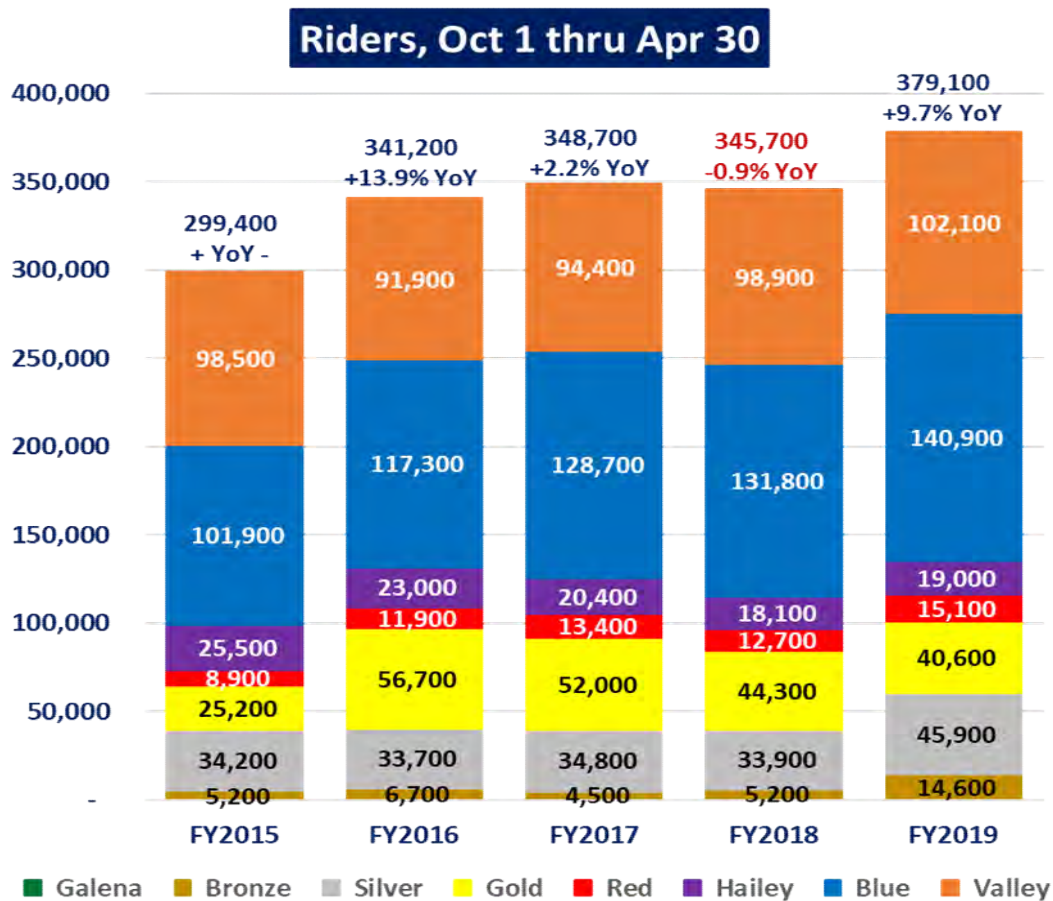
Agency: Mountain Rides Transportation Authority ("Mountain Rides")

Program Title: Public Transportation

### Program Performance Measures

Performance Measure	Target Level	Method of Measurement
Ridership	Year-over-year growth >= 3%	On-board passenger counts
Service Effectiveness	>= 14.5 passengers per service hour	Passenger counts / Total Service Hours
Cost Efficiency	<= \$85.00 cost per service hour	Financial statements / On-road service hours
Cost Effectiveness	<= \$5.60 total cost per rider	Financial statements / Passenger Counts
Driver Safety Effectiveness, Incidents	<=.00002 incidents per service mile	Ongoing tracking and recording
Driver Safety Effectiveness, Accidents	<=.00001 accidents per service mile	Ongoing tracking and recording
Driver Safety Effectiveness, Road Calls	<=.00001 road calls per service mile	Ongoing tracking and recording
Maintenance Dept. Safety, Lost-time	0 lost-time accidents	Ongoing tracking and recording
Social Media Effectiveness (Marketing)	>1,200 "Likes" re Facebook	Ongoing tracking
Financial Management Effectiveness	Revenue/Expenses per Approved Budget	Monthly Financial Statements
ITD Performance Compliance	100% compliance with ITD requirements	Biennial ITD Site Review
FTA Performance Compliance	100% compliance with FTA requirements	Triennial FTA Site Review
Civil Rights/Social Justice Compliance	100% compliance per Civil Rights Act (Title VI)	Triennial Review by ITD Civil Rights Office

### Program Performance Measure: Bus Ridership



# City of Bellevue

## Budget Request Program Summary Form

Agency: Mountain Rides Transportation Authority ("Mountain Rides")  
Contact Name: Wally Morgus, Executive Director  
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101

Program Title: Public Transportation  
Program Manager: Wally Morgus, Executive Director  
Program Budget Request Amount: (A) \$ 6,500 (B) \$ 8,100; (C) \$ 8,300; (D) \$ 6,300

### Program Purpose

Mountain Rides Transportation Authority requests funding for FY20 for continuing public transportation services benefiting the City of Bellevue ("City"), its residents, businesses, workers, and visitors. Mountain Rides also serves greater Blaine County and its cities with transportation services. As an additional benefit, Mountain Rides is a de facto federally-funded jobs-creation-and-sustenance program leveraging local match dollars, like those contributed by the City, with Federal Transit Administration ("FTA") monies (~\$1.4M in FY20) to create and sustain approximately fifty (50) seasonal and year-round full-time jobs in and around Bellevue, contributing to the economic vitality and sustainability of the area.

### Program Key Activities

Mountain Rides operates fixed-route bus service transporting 500,000+ riders annually into, around, and about the City; operates regional vanpool services providing safe, reliable, and affordable transportation for workers moving to/from workplaces in and around the City; coordinates and executes the county-wide Bicycle and Pedestrian Master Plan; and engages in transportation planning with and on behalf of the City. Key staff engaged in the management and execution of these initiatives include Wally Morgus, Executive Director; Tucker Van Law, Director of Finance & Administration; Ben Varner, Director of Transit Operations; Kim MacPherson, Director of Community Development; Stuart Gray, Manager of Transit Operations; Ashley Kelbert, Coordinator of Transit Operations; Michael David, Community Development Coordinator; and Carlos Tellez, Maintenance Manager.

With FY20 funding at Budget Request Amount (A), Mountain Rides will sustain services at FY19 levels plus extend late-night service on the Valley Route two nights per week to 1:00am (adding 10 hours of new service on the Valley Route each week).

Funding at Budget Request Amount (B) would yield Budget Request (A) level of service *plus* an additional three (3) nights per week of late-night Valley Route service (extending late-night Valley Route service to five (5) nights per week).

Funding at Budget Request Amount (C) would yield Budget Request (B) level of service *plus* an additional two (2) nights per week of late-night Valley Route service (extending late-night Valley Route service to seven (7) nights per week).

Funding at Budget Request Amount (D) would sustain FY20 services at FY19 levels, with no expansion/extension of services.

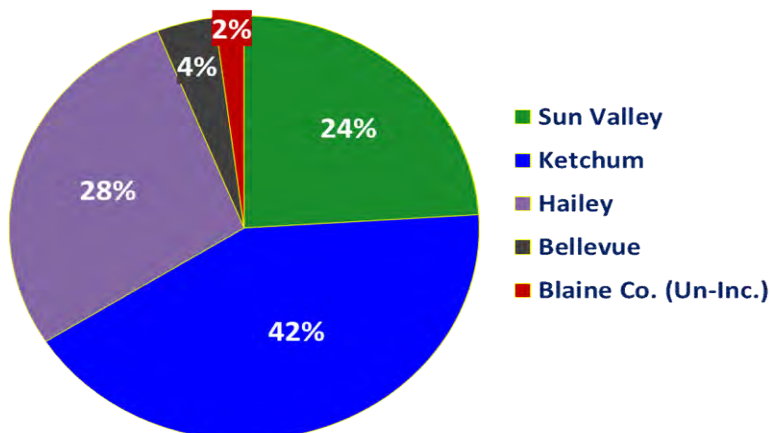
Mountain Rides will continue fine-tuning and improving services -- increasing service hours; improving connectivity; extending service to underserved populations; increasing frequency year-round -- when the opportunity arises and funding permits.

Mountain Rides also creates and sustains approximately fifty (50) jobs in Bellevue and Blaine County.

### Program Achievements and Performance Measures

- Mountain Rides:
- operates within funding constraints as measured by its annual performance of actuals to budget.
  - responds to the needs of the City, as evidenced by its support of and participation in City-sponsored activities and planning.
  - continues to grow ridership, with record-high ridership in 2018 of 562,000 passengers.
  - delivers enhanced mobility options for residents, visitors, businesses, and workers.
  - operates 12,000+ hours of annual service on routes serving the City.
  - provides quality transportation services and infrastructure that underpin economic growth, vitality, and livability.
  - positively impacts the local economy, with ~50 employees earning -- and spending -- ~\$2.0MM in annual wages and benefits.
  - is a stable de facto federally-subsidized jobs program, including 10+ years of federal funding underwriting the organization.

#### Passenger Boardings within Joint Power Jurisdiction



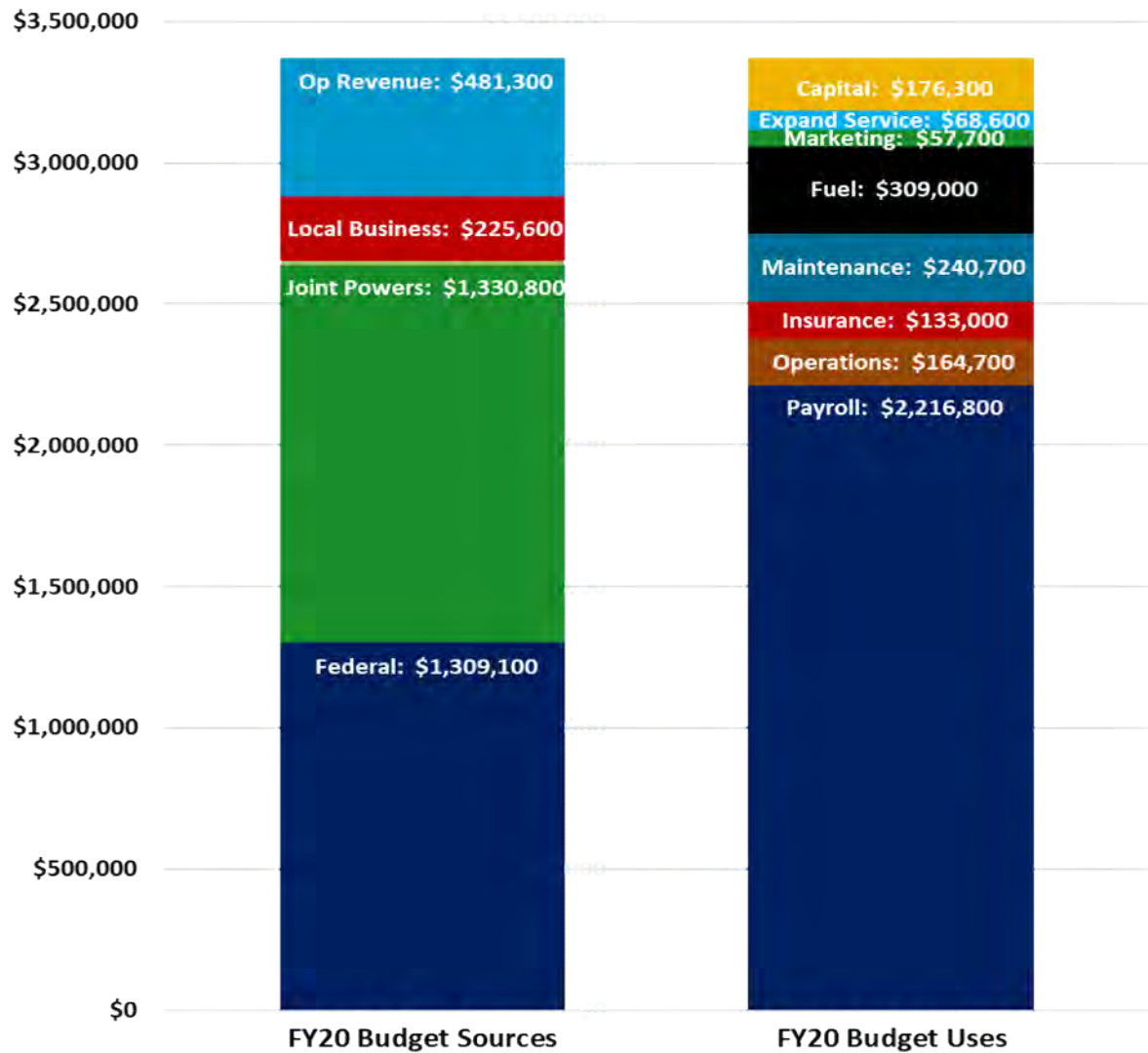
City of Bellevue

Budget Request  
Program Summary Form

Agency: Mountain Rides Transportation Authority ("Mountain Rides")  
Contact Name: Wally Morgus, Executive Director  
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101

Program Title: Public Transportation  
Program Manager: Wally Morgus, Executive Director  
Program Budget Request Amount: (A) \$ 6,500 (B) \$ 8,100; (C) \$ 8,300; (D) \$ 6,300

Program Source and Use of Funds



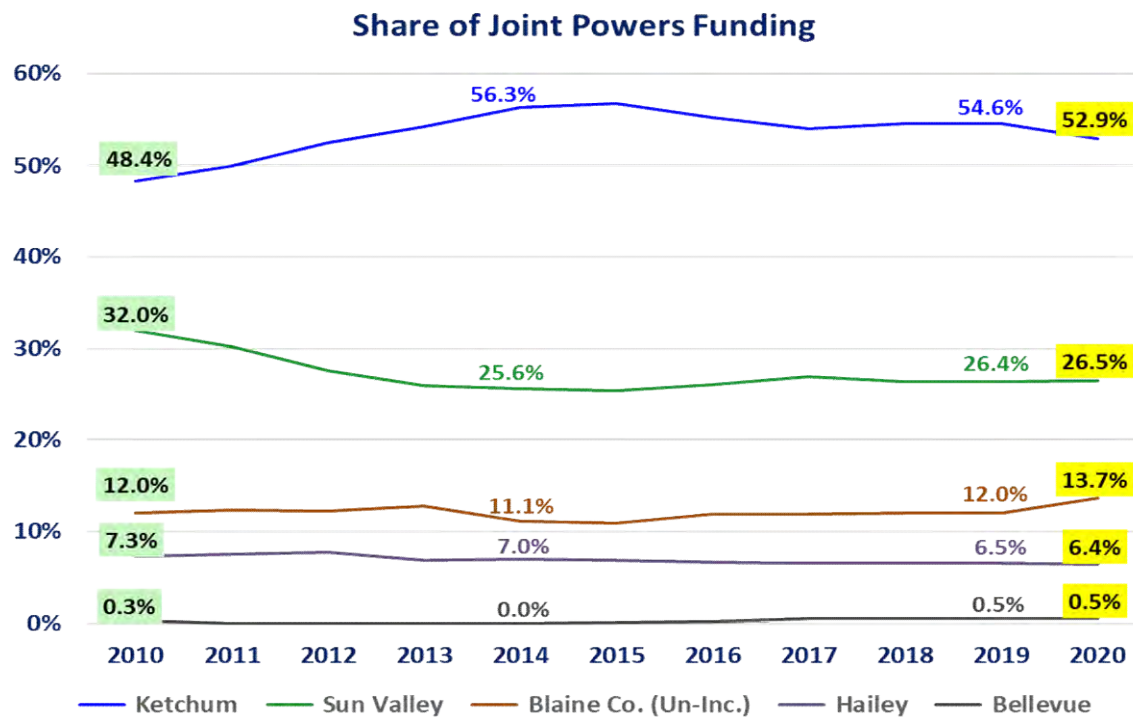
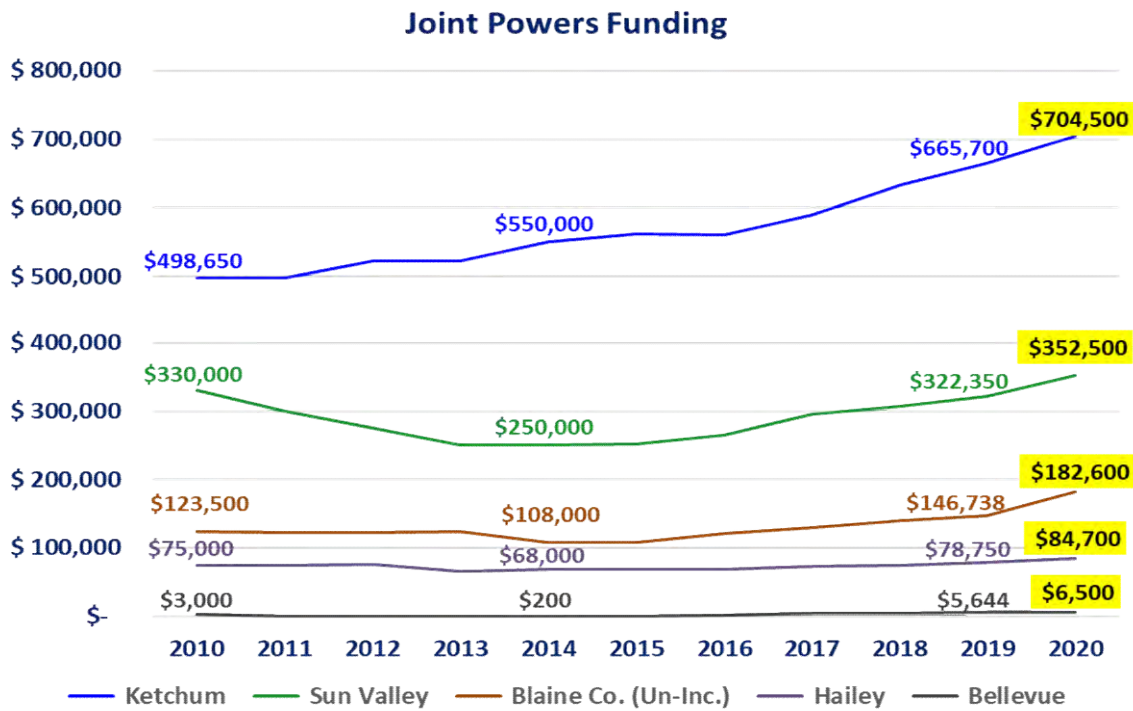
City of Bellevue

Budget Request  
Program Summary Form

Agency: Mountain Rides Transportation Authority ("Mountain Rides")	
Contact Name: Wally Morgus, Executive Director	
Contact Info: wally@mountainrides.org; 208.788.7433 x. 101	

Program Title: Public Transportation	
Program Manager: Wally Morgus, Executive Director	
Program Budget Request Amount: (A) \$ 6,500	(B) \$ 8,100; (C) \$ 8,300; (D) \$ 6,300

Program Funding: Joint Powers



# City of Bellevue

## Budget Request

## Program Performance Measurement

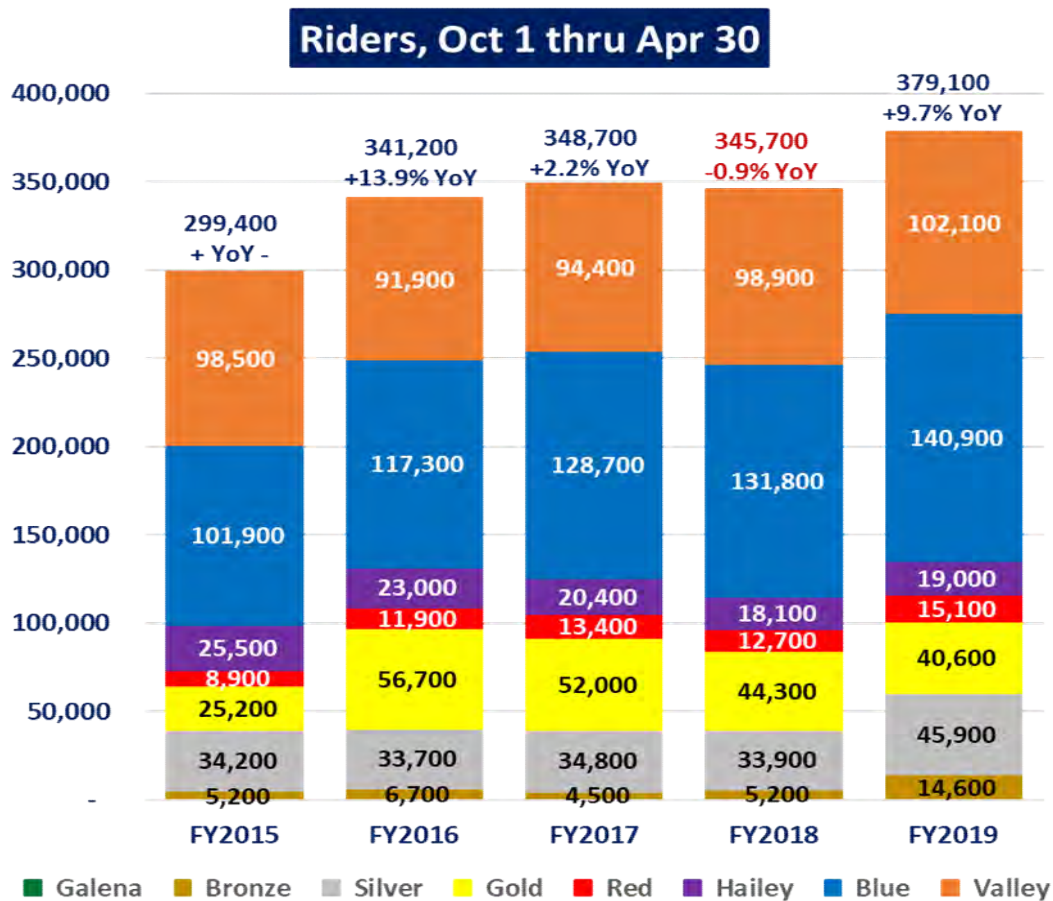
Agency: Mountain Rides Transportation Authority ("Mountain Rides")

Program Title: Public Transportation

### Program Performance Measures

Performance Measure	Target Level	Method of Measurement
Ridership	Year-over-year growth >= 3%	On-board passenger counts
Service Effectiveness	>= 14.5 passengers per service hour	Passenger counts / Total Service Hours
Cost Efficiency	<= \$85.00 cost per service hour	Financial statements / On-road service hours
Cost Effectiveness	<= \$5.60 total cost per rider	Financial statements / Passenger Counts
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Driver Safety Effectiveness, Road Calls	<=.00001 road calls per service mile	Ongoing tracking and recording
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ITD Performance Compliance	100% compliance with ITD requirements	Biennial ITD Site Review
FTA Performance Compliance	100% compliance with FTA requirements	Triennial FTA Site Review
Civil Rights/Social Justice Compliance	100% compliance per Civil Rights Act (Title VI)	Triennial Review by ITD Civil Rights Office

### Program Performance Measure: Bus Ridership





## Blaine County Fiscal Year 2020 Funding Request Form

Agency Name: Mountain Rides Transportation Authority  
Project Name: FY20 Budget Funding Request  
Contact Person: Wally Morgus, Executive Director  
Address: PO Box 3091, Ketchum, ID 83340  
Email: wally@mountainrides.org  
Phone Number: 208.788.7433 x.101

*Please provide the information requested below and return via email to [jlovell@blainecounty.org](mailto:jlovell@blainecounty.org) no later than **Thursday, May 2, 2019**. If you have additional information you would like the County to consider, please feel free to attach.*

1. Amount requested for fiscal year 2020: **\$ 185,000**
2. What percentage of your overall budget does the requested amount represent? **5%**
3. Please list your primary funding sources other than the County and the percentage of your budget they represent:

Funding Source	% of Budget the Source Represents
Federal Transit Administration 5311 Grant Funds	41%
City of Ketchum	21%
City of Sun Valley	10%

4. Check this box if you received funding from Blaine County in the past. ☒ If so, please indicate how much funding each year for the past three fiscal years.

FY19: \$146,738; FY18: \$139,750 FY17: \$130,000





## Blaine County Fiscal Year 2020 Funding Request Form

5. How would your program or project be impacted if it did not receive funding from Blaine County or if funding from Blaine County were reduced?

To qualify for federal public transportation funding, which underwrites a large share (~40%) of our budget, Mountain Rides must receive local matching monies – e.g., from Blaine County – for funding operations and capital investment. Depending on the federal program, each \$1.00 of local funding can trigger \$2.00 to \$5.00 of federal funding.

Extending the analysis, there is a direct relationship – intensified by the leverage from federal matching funds – between funding from local partners, including Blaine County, and the quality and quantity of public transportation services delivered in Blaine County by Mountain Rides. With a match ratio that approximates \$2.00 of federal funding for each \$1.00 of local funding, each \$5,000 tranche of local funding results in ~\$15,000 of total funding (local + federal) for Mountain Rides.

Because Mountain Rides efficiently and effectively deploys its resources to deliver high-quality service that is expected, demanded, and relied upon by the Blaine County community, any reduction in funding from Blaine County to Mountain Rides would likely trigger a commensurate decline in service – aka service cuts – on Mountain Rides' Valley Route, which serves ~165,000 riders (~30% of all MRTA ridership) annually as it connects Bellevue, Hailey, the mid-valley, Ketchum, and Sun Valley – as well as re-introduce the challenges – rush hour traffic congestion on Highway 75; accelerated wear-and-tear and depreciation of Highway 75; safety issues born of increased single-occupancy vehicle (SOV) trips on Highway 75 – that Mountain Rides with its Valley Route service has helped to moderate.

Over the past several years, during which Mountain Rides has continually aimed to enhance its level of service, we have generally obtained federal funding to fill any budgetary gaps, allowing us to stabilize our requests for funding from local partners. We intend to maintain this posture going forward. Blaine County's funding of Mountain Rides is significant, central to our sustaining quality transit services, and vital as a match for leveraging federal funding. For FY20, Mountain Rides is requesting a moderate increase in funding from all local funding partners, including Blaine County.

Specifically, with respect to FY20 funding:

- Were the County to fund the full FY20 request, \$185,000 (Funding Scenario A), then, and only then, will Mountain Rides be able to offer much-needed expanded service on the Valley Route, to include extending service five (5) nights per week on a year-round basis by two (2) additional hours each evening. i.e., without fulfillment of the full funding request, Mountain Rides will not be able to implement the extended Valley Route service. The benefits of such extension of the Valley Route service include:
  - ♦ Serving the transportation needs of a diverse demographic, including late-night service workers who rely on Mountain Rides for their commutes up-and-down the Valley as well as dinner-and-entertainment-seekers, in both the north and south valley, seeking a safe, reliable means of transportation as an alternative to their personal automobiles.
  - ♦ Abetting late-night safety on Highway 75, in both directions, by supplanting late-night personal vehicle trips by parties (revelers) – who have enjoyed dining and drinking experiences – with travel via the Mountain Rides' Valley Route. With this means to increasing safety on the highway should also come a reduced burden on law enforcement and emergency services.



## Blaine County Fiscal Year 2020 Funding Request Form

- ♦ Contributing to valley-wide economic vitality and prosperity by safely and consistently transporting customers to and from north-to-south business establishments geared to serving evening and late-night patrons.
- Beyond the FY20 funding request and its concomitant expansion of service, there are additional considerations with respect to needed and beneficial service extensions that, unless funding is procured, will remain unfulfilled:
  - ♦ Extending late-night service on the Valley Route to 2:00am, seven (7) nights per week. In our “resort economy”, the need for late-night transportation for service workers every night of the week and the need for safe and consistent transportation, as an alternative to personal vehicles, for “revelers” up-and-down the valley is paramount. Adding this seven-night-per-week-until-two-a.m. service in FY20 would require an additional \$60,000 in funding (Funding Scenario B).
  - ♦ Establishing a consistent seven (7) days per week, ten (10) hours per day route that serves the residents of The Meadows and surrounding neighborhoods, connecting them, via public transportation, to destinations up-and-down the valley, from Sun Valley to Bellevue. Adding this service in FY20 would require an additional \$290,000 in funding (Funding Scenario C).
- In summary, Mountain Rides’ FY20 request for funding, and the resulting service levels that would be achieved with said funding, looks like this:
  - ♦ Funding Scenario A. This is Mountain Rides’ official funding request for FY20 - \$185,000. With this funding, Mountain Rides will continue service as in FY19 plus add extended late-night service on the Valley Route five (5) nights per week.
  - ♦ Funding Scenario B. This includes Scenario A funding and adds funding for further extension of the late-night Valley Route service to seven (7) days per week. The total funding request for FY20 under this Scenario would be \$245,000.
  - ♦ Funding Scenario C. This includes Scenario B funding and adds funding for service to The Meadows community. The total funding request for FY20 under this Scenario would be \$535,000.





# Blaine County Fiscal Year 2020 Funding Request Form

6. Please provide a brief description of your operational/business functions.

*Mountain Rides provides and supports a full range of transportation alternatives for Blaine County and adjacent communities that are safe, user oriented, environmentally friendly, economically sustainable, and supportive of a strong local economy.*

Mountain Rides is a public agency, established via a Joint Powers Agreement among the cities of Bellevue, Hailey, Ketchum, and Sun Valley and Blaine County.

Mountain Rides provides public transportation services: i) a fixed route commuter bus service – the Valley Route – operating up-and-down the Wood River Valley, serving a majority of Blaine County residents, and relying on Blaine County funding to sustain; ii) fixed bus routes in Ketchum and Sun Valley; iii) a fixed bus route in Hailey; and iv) a commuter vanpool serving residents of Blaine County as well as commuters to Blaine County from in and around the communities of Shoshone, Jerome, and Twin Falls.

In addition to public transportation services, MRTA manages and executes other activities, some in conjunction with other service agencies in the county, that support our mission (see italicized text above): i) a bike share program; ii) a Safe Routes to School program; iii) public education and outreach programs; and iv) overall transportation planning services. For more information about our services, please see our website, [www.mountainrides.org](http://www.mountainrides.org).

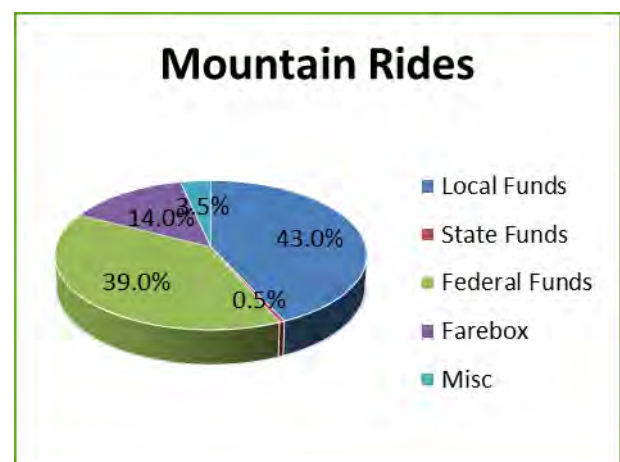
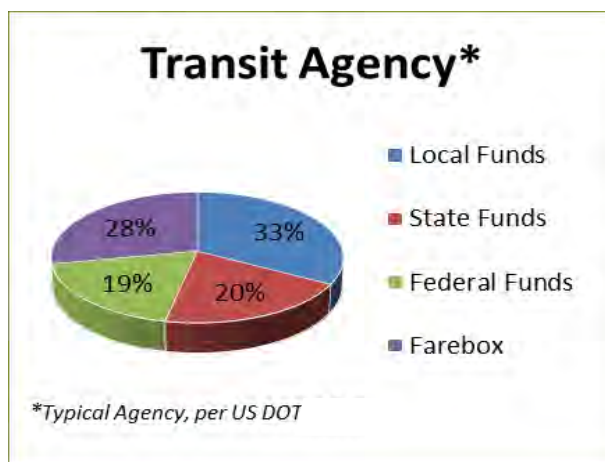
Depending on the time of year and the level of service operating, Mountain Rides employs a mix of full-time and part-time staff numbering from 25 to 45 people, with the majority employed in MRTA's operations and maintenance departments (operators/drivers, mechanics/technicians, bus washers).

7. Check this box if your program or project have a strategic plan or business plan in place. ☒ If so, please provide a copy electronically as an attachment to the email submission of this form.

8. How long do you anticipate your program or project will need Blaine County funding?

Mountain Rides anticipates requiring funding from Blaine County (and other Joint Powers) for as long as there remains a demand among residents and visitors for essential public transportation services in Blaine County. Akin to police, fire, roads, libraries, parks, and other public services and amenities, public transportation will likely continue to require public funding to sustain operations.

Absent a local option tax or similar funding mechanism dedicated to directly underwriting public transportation, Mountain Rides will continue to require local funding, including funding from Blaine County, as a requisite (match) for securing federal funds, which are more critical to Mountain Rides than to a typical transit agency:





## **Blaine County Fiscal Year 2020 Funding Request Form**

**9. What steps are you taking to become independent and not need Blaine County funding?**

Mountain Rides continues to diversify its funding sources and seek means for increasing funding. In recent years, Mountain Rides has achieved enhanced fare box revenue, cultivated revenue from new and ongoing business partners and from other local funding sources. Mountain Rides is diligent in identifying and tapping federal funding opportunities for both operating and capital resources. Furthermore, increased state funding for public transportation would help in diminishing our reliance on local funding; however, political realities suggest such increased state funding is unlikely for the foreseeable future. In FY19, Mountain Rides applied for and anticipates receiving funds from the Idaho Department of Environmental Quality vis-à-vis the Volkswagen Mitigation Settlement; we project using these funds as our local match of Federal Transit Administration funds for the purchase of low-or-no-emissions buses.

**10. How does your organization or program benefit Blaine County and its citizens?**

Mountain Rides benefits Blaine County and its citizens by:

- Increasing mobility for those who live, work, and visit Blaine County;
- Contributing to calming traffic on the county's roadways, e.g., fewer cars, less traffic congestion;
- Providing quality public transportation options that support economic development and growth;
- Effecting reduced pollution and transportation-related emissions;
- Availing citizens of high-quality transportation infrastructure;
- Contributing to improved public health by providing easy, reliable transportation to healthcare facilities and by encouraging and supporting citizens' engagement in active transportation...biking and walking;
- Saving money for Blaine County residents who use our services; and
- Providing transportation services for a diverse community, including the elderly, disabled, youths, commuters, tourists, transit-dependent patrons, and at-will riders.
- Creating sustainable and meaningful employment opportunities for fifty (50) Blaine County residents; made possible by the availability of federal grant dollars (as leverage for local funding); from this point of view, Mountain Rides benefits Blaine County and its citizens as a federally-underwritten jobs-creation program contributing to the economic development, vitality and success of Blaine County.

Mountain Rides improves the quality of life and overall mobility of our community, which is important, regardless of whether one rides. Mountain Rides directly benefits a diverse group of stakeholders; persons of all ages, walks-of-life, and demographics use Mountain Rides' services.



## Blaine County Fiscal Year 2020 Funding Request Form

11. If you received funds from Blaine County in fiscal year 2019 please provide specific examples of how those funds were used to benefit our community during the past year.

In FY2019, Mountain Rides is using Blaine County funds to: i) operate and support our Valley Route; ii) operate and support our demand-response service and winter-season Red Route service for The Meadows neighborhood; iii) develop, coordinate, and execute our Bike-Pedestrian Master Plan; iv) engage in regional transportation planning; and v) operate and support our regional vanpool services. Benefits to the community include:

- Workers accessing affordable, reliable, safe transportation getting them to/from their jobs.
- Senior citizens accessing affordable, reliable, safe transportation getting them to/from shopping and activities.
- Cyclists and pedestrians moving along safe, secure, and scenic routes.
- Children experiencing greater mobility and independence.
- Less traffic, more balanced transportation options, and higher quality of life.

12. If you received funds from Blaine County in fiscal year 2019 please provide specific goals set by your organization.

a. Please provide all goals relevant to funds provided by Blaine County

Mountain Rides goals, set by our Board of Directors, remain consistent and relevant:

- a. Provide and advocate for a well-funded transportation system that reduces the number of single occupancy vehicle trips and meets the needs of our communities.
- b. Promote knowledge and increase awareness of the social, financial, environmental, and community benefits of transportation alternatives.
- c. Promote regional cooperation on transportation issues.

b. Please provide details regarding your organization's performance in achieving those goals

Mountain Rides continues to perform well in achieving its goals, as evidenced by:

- The past four years have yielded highest annual ridership ever recorded in Blaine County public transportation: 498,226 in 2015; 523,196 in 2016; 540,358 in 2017; 561,558 in 2018.



- Safe operations: five straight years with zero at-fault injury accidents.
- Service increases: 3% overall increase in service for FY2019.



## Blaine County Fiscal Year 2020 Funding Request Form

- **Bike-Pedestrian Master Plan momentum:** progress implementing bike-pedestrian projects and keeping the plan fresh with new projects and funding, including Safe Routes to School activities and funding (via federal grants).
- **Technology/Customer Information:** website/phone app with real-time bus location information.
- **Funding development:** success in increasing local funding, fare revenue, and special funding (ID DEQ VW Mitigation Grant Funds).

13. Please review the Blaine County Strategic Objectives (included below) and respond to the following for fiscal year 2020:

a. What specific projects or programs will Blaine County funds be used to support?

Blaine County funds will be used to support and operate the Valley Route bus service that connects the Blaine County communities of Bellevue, Hailey, Ketchum, and Sun Valley. The Valley Route is the backbone of our transit system; people of all ages and socioeconomic standing ride the Valley Route. Any increased funding from Blaine County and other local funding partners will support continued service improvements for commuter and evening trips. Blaine County funds will also support The Meadows demand-response service and ongoing execution and coordination of the Bike-Pedestrian Master Plan.

b. What goals do you hope to accomplish during fiscal year 2020?

**Goal 1:** Build upon successful services by increasing service on core routes and simplifying the overall system.

FY20 projects: Continued improvements to Valley, Hailey, and Blue routes, as well as two (2) additional vanpool routes.

**Goal 2:** Continue developing emerging transportation services to complement current services and meet community needs.

FY20 projects: Improved/more frequent airport service; Galena/SNRA service; The Meadows demand-response service augmented by a no-cost bike-share program; winter-season commuter-hours bus services to/from The Meadows (with a longer-term goal of extending this service year-round and throughout the day).

**Goal 3:** Support and coordinate the development of safe, integrated pedestrian- and bicyclist-friendly communities, including infrastructure.

FY20 projects: Sustain awareness and impacts of Safe Routes to School; support emerging/ongoing bike-pedestrian projects in Ketchum and Hailey.

**Goal 4:** Develop and support incentives that inspire more people to take public transportation.

FY20 projects: Promote website/phone app. Community events. Seasonal fare-free promotions.

**Goal 5:** Build financial, structural, and organizational resources to achieve Goals 1 - 4.

FY20 projects: Bolster administrative, outreach, and support functions; evaluate internships and contractors as ways to accomplish this.



## Blaine County Fiscal Year 2020 Funding Request Form

**c. How do your goals promote the County's Strategic Objectives?**

By nature of our Joint Powers Agreement, Blaine County and Mountain Rides are fundamentally one and the same. As a result, Mountain Rides operates in a manner that promotes and complements virtually all of Blaine County's Strategic Objectives. We strive to be accountable, transparent, fiscally responsible, and ethically beyond reproach. As provider of an essential public service with County-wide impact, Mountain Rides' goals align specifically with the County's Delivery of Service and Public Policy goals as follows:

- **Understand purpose is to serve county constituency.**

Mountain Rides is committed to serving all citizens of and visitors to Blaine County by providing high-quality multi-modal transportation services. As an open service, accessible to everyone in Blaine County, Mountain Rides' reach and diverse constituency of users is unmatched among public service providers in the County.

- **Focus on customer and client service.**

Mountain Rides success is driven by customer satisfaction. We strive for 100% customer satisfaction and support that aspiration with customer-service training, community outreach, and ever-enhanced customer information and communications systems. We seek ongoing feedback from customers and use that information in crafting improvements in our services and developing new services. (Customer compliments far outnumber customer complaints.)

- **Working to meet community needs.**

At Mountain Rides' essence is meeting and serving community needs. We proactively engage with the community on a constant basis to understand needs and desires; we build, adapt, and adjust our services according to those community needs. For example, Mountain Rides conducts periodic community workshops and focus groups, as well as interacts with various jurisdictions' community development staff, to understand community needs.

- **Optimize public accessibility.**

Mountain Rides is built on a foundation of open access. Our services are accessible to everyone; we virtually never turn anyone away, including those who can't pay. (We have a scholarship fund for those who can't afford a bus pass.) All buses are ADA compliant and open to all. We work hard to serve those who need us most. We continue to increase bike capacity on buses so that cyclists can access the buses easily.

- **Prepare for new development; plan for economic, social, and environmental change.**

Quality public transportation services are a key strategy of many of Blaine County's peer communities. To prepare for, and even attract, new development, we must have strong transit to compete. As the nation moves towards more sustainable transportation alternatives, with a resultant decrease in driving, communities with high-quality transit services will be best-prepared to accommodate and thrive in this new environment.

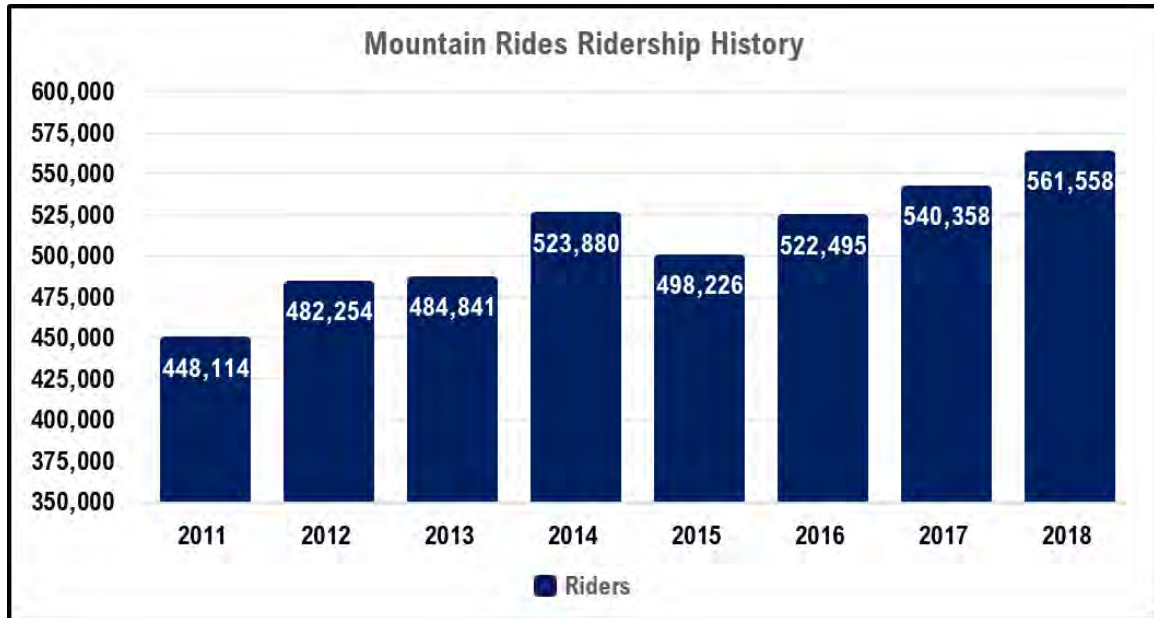




## Blaine County Fiscal Year 2020 Funding Request Form

- d. How will you measure your success relative to the projects or programs supported by Blaine County funds?

Ridership is our fundamental measure of success:



We also measure performance regularly against benchmarks:

Metric	Benchmark	Performance
Riders per Service Hour	14.0	15.1
Cost per Service Hour	< \$ 86.00	\$ 80.65
Cost per Service Mile	< \$ 5.75	\$ 5.49
Road Calls/10,000 Service Miles	< 1.00	0.28
Accidents/100,000 Service Miles	< 1.00	0.02
Incidents/100,000 Service Miles	< 1.00	0.15



## Blaine County Fiscal Year 2020 Funding Request Form

i. Please provide goal measures in terms of one of the following:

1. **Activities:** the processes or actions that use a range of inputs to produce the desired outputs and ultimately outcomes. In essence, activities describe "what we do."

**Mountain Rides activities – providing public transportation services – are straightforward to measure. We count the number of people we serve and how effectively we serve them by measuring riders per hour and per mile.**

2. **Outputs:** the final products, or goods and services produced for delivery. Outputs may be defined as "what we produce or deliver."

**Mountain Rides output is a full range of public transportation mobility services for our community and is delivered through a multi-modal transportation network that we manage, operate, and help plan. When we are successful, Mountain Rides favorably impacts the quality of life, the economy, and the well-being of the community that is Blaine County.**

3. **Outcomes:** the medium-term results for specific beneficiaries that are the consequence of achieving specific outputs. Outcomes should relate clearly to your strategic goals and objectives. Outcomes are "what we wish to achieve."

**Mountain Rides is focused on three key performance outcomes – financial sustainability, ridership, and safety. We continually assess our performance in these areas against benchmarks and industry standards. We also conduct semi-annual customer satisfaction and quality surveys, as well as measure things like on-time performance and employee satisfaction.**

4. **Impacts:** the results of achieving specific outcomes, such as reducing poverty and creating jobs.

**Mountain Rides is the local vehicle for a federally-underwritten jobs-creation-and-sustaining program; to wit, the fifty (50) employees at Mountain Rides, whose wages are underwritten (~45%) by Federal Transit Administration grant dollars, and whose wages are spent and invested in the local economy (setting in motion a multiplier-effect that ripples through and benefits the local economy).**

**Mountain Rides enhances quality of life and overall mobility in our community, which is important, regardless of whether one rides with Mountain Rides. Mountain Rides brings our community together...and it's the journey that matters!**



# **Blaine County Fiscal Year 2020 Funding Request Form**

## **Strategic Objectives**

The strategic objectives identified by the BCC fall into one of five perspectives. The perspectives are mapped to the Modern Balanced Scorecard to allow for standardization and to enable the success of long-term implementation. Integral to the success of Blaine County is its ability to balance its efforts toward each of these five perspectives.

### **Financial Perspective (includes effective and efficient use of resources)**

Create an organization and organizational culture of fiscal stability which:

- Uses citizen and taxpayer resources efficiently and effectively
- Ensures fiscal stability
- Considers fully the costs and benefits of each expense or cut
- Balances its budget
- Is prepared for unforeseen events not otherwise reflected in budget planning with sufficient contingency reserves
- Plans and prepares for capital improvements and repairs in order to maintain and protect county facilities for the future
- Promulgates appropriate inter-governmental cooperative action
- Employs accounting best practices
- Takes the time to assess risk and incorporates risk management appropriately into its decision making
- Utilizes a stable, transparent and repeatable budget process

### **Internal Process Perspective (includes operations and processes)**

Create an organization and organizational culture which:

- Recognizes the federal and state constitutional and statutory environment in which it operates
- Models excellent government
- Promulgates county performance standards, performance measurement and re-evaluation
- Plans, prepares and responds to economic, social and environmental change

### **Customer Perspective (includes customer and stakeholder satisfaction)**

Create an organization and organizational culture which:

- Optimizes public accessibility to county services and information
- Empowers public participation in government decision making
- Understands its constituency and believes county government exists to serve their needs
- Understands and focuses on customer and client service
- Works to meet community needs when determined appropriate and possible





## **Blaine County Fiscal Year 2020 Funding Request Form**

### **Learning and Growth Perspective (includes human capital, information capital, and organization capital, skills, training, culture, leadership, and systems)**

Create an organization and organizational culture which internally:

- Provides leadership reflecting the goals and values of the entire Blaine County community
- Is unified in its sense of purpose
- Exhibits good morale
- Promotes a collaborative, team approach to issues and problem solving
- Maintains a strong ethical foundation
- Engages in excellent intra- and inter-departmental communication
- Provides a desirable, responsive work environment
- Optimizes employee training and improvement opportunities
- Strives for consistency
- Sets clear employee performance and evaluation standards and upholds them
- Strives to exceed expectations
- Is equipped, trained and very well prepared to protect public safety and health

### **Public Policy Perspective (this perspective is reserved for those positions with public policy setting authority)**

Create an organization and organizational culture which:

- Respects the whole community and its diverse parts and interests
- Honors the county's heritage
- Is mindful of its own legacy
- Enacts policies and programs to:
  - Serve all socio-economic groups
  - Sustain the county's high quality of life
  - Conserve our natural environment, including wildlife and significant, varied natural resources
  - Enhance public health, safety and welfare
  - Promote economic vitality
- Participates in improving Idaho's constitutional and statutory environment when it is warranted

# Mountain Rides Agenda Action Item Summary

<u>Date:</u>	<input type="text" value="5/15/2019"/>	<u>From:</u>	<input type="text" value="Executive Director"/>
<u>Action Item:</u>	<input type="text" value="6. Approve awarding a Contract for Consulting Services re: Alternative Fuel Technology"/>		
<u>Committee Review:</u>	<input checked="" type="radio"/> Yes <input type="radio"/> No	<u>Committee Purview:</u>	<input type="text" value="Finance &amp; Performance"/>
<u>Previously discussed at board level:</u>	<input type="radio"/> Yes <input checked="" type="radio"/> No		
<u>Recommended Motion:</u>	<input type="text" value="I move to award the contract for Alternative Fuel Technology Consulting Services to Fonnesebeck Electric Bus Solutions."/>		
<u>Fiscal Impact:</u>	<input type="text" value="~\$18,000 (expense) impact on Capital Fund"/>		
<u>Related Policy or Procedural Impact:</u>	<input type="text" value="NA"/>		
<u>Background:</u>	<input (noticing="" (~\$18,000)="" 2019.)<br="" add="" and="" anticipated="" budget="" budget.="" capital="" contract-related="" expenses="" for="" fund="" fy19="" its="" june="" meeting="" of="" open"="" opening="" the="" to="" type="text" value="RFP issued, Mar 21, 2019.&lt;br/&gt;&lt;br/&gt;RFP response deadline, Apr 26, 2019.&lt;br/&gt;&lt;br/&gt;Three (3) responses received.&lt;br/&gt;&lt;br/&gt;F&amp;P Committee evaluated responses; reached consensus regarding consultant to recommend awarding contract, May 1, 2019. Consultant: Fonnesebeck Electric Bus Solutions.&lt;br/&gt;&lt;br/&gt;Expected cost of contract (per RFP response), including fees and expenses, estimated at ~\$18,000.&lt;br/&gt;&lt;br/&gt;Total expense -- fees &amp; expenses -- will accrue to MRTA's Capital Fund.&lt;br/&gt;&lt;br/&gt;Upon approval by Board of award of contract, MRTA will "/> Notice of award to be posted May 16, 2019. Target date for contract execution is May 31, 2019.  Work per contract to begin ~June 1, 2019."/>		

***Proposal Submittal for RFP # 1904-001-MRTA***

**Requesting Consulting Services for the Evaluation and  
Recommendations re: Alternative Fuel Technology  
and  
Plan for Transitioning to and Putting in Service the Selected  
Alternative Fuel Technology Fleet of Transit Buses and  
Infrastructure**

**April 26, 2019**

**Prepared for  
Mountain Rides Transportation Authority**

**By  
Fonnesbeck Electric Bus Solutions LLC  
Sandy, Oregon**

Fonnesbeck Electric Bus Solutions LLC  
19233 Oak Avenue  
Sandy, OR 97055  
(435) 901-0938  
[blakef@febsolutions.net](mailto:blakef@febsolutions.net)

April 26, 2019

Wally Morgus, Executive Director  
Mountain Rides Transportation Authority  
800 1<sup>st</sup> Ave. North  
Ketchum, ID 83340

RE: RFP # 1904-001-MRTA

Dear Mr. Morgus,

With this letter and attached proposal, Fonnesbeck Electric Bus Solutions LLC of Sandy, Oregon is proud to present the qualifications to provide Mountain Rides Transportation Authority ("MRTA") with an Alternative Fuel Technology ("AFT") evaluation and recommendations as well as a plan for the transition and implementation of the AFT fleet and infrastructure into the MRTA service area.

As the principal of Fonnesbeck Electric Bus Solutions I have excellent experience related to this project. This experience was obtained over 26 years working in Municipal Government researching, recommending, and implementing multimillion-dollar projects with both Federal, State, and Local funds. I always use current research, critical and creative thinking, and all available tools to come up with the best solution to the project at hand. One recent example would be establishing the first battery electric bus express route in the U.S. while at Park City. I was able to plan and implement the project a year ahead of schedule and although Park City did not receive the full funding necessary, I was able to leverage other financing ideas such as battery leasing and participation from the Power Company to make up the difference. I am very experienced with the Federal Transit Administration 5339(c) Low or No Emission program and have the capability of looking at all the various eligible AFT's and making a recommendation based on the needs of MRTA. I have extensive implementation and operations experience working in a resort-based region that will enhance the transition plan to move MRTA's fleet forward to continued success in the Sun Valley region.

I am eager to begin work on this important study and look forward to your response to this proposal. Thank you for the opportunity.

Respectfully Submitted,

Fonnesbeck Electric Bus Solutions LLC

by 

Blake Fonnesbeck, Principal

*A proposal to prepare an*

**Evaluation and Recommendation re: Alternative Fuel Technology  
and  
Plan for Transitioning to and Putting in Service the Selected  
Alternative Fuel Technology Fleet of Transit Buses and Infrastructure**

RFP # 1904-001-MRTA

*Prepared for the*

Mountain Rides Transportation Authority  
800 1<sup>st</sup> Ave North  
Ketchum, ID 83340  
(208) 788-7433

*Prepared by*

Fonnesbeck Electric Bus Solutions LLC  
19233 Oak Ave  
Sandy, OR 97055  
(435) 901-0938

April 26, 2019

This proposal is submitted by Fonnesebeck Electric Bus Solutions, building on experience gained in research of Alternative Fuel Technologies, transition and operation of said technologies most recently in the Park City Transit System. Combined with 26 years of experience in recommendations, operations, and budgeting of multimillion-dollar projects. Having both the experience of research, and implementation will ensure that Mountain Rides Transportation Authority (MRTA) will receive a survey and a plan that will not fill a place on the shelf but will be relevant and active as MRTA moves forward in transitioning its fleet into Low or No emission operations.

### **Statement of Understanding and Scope of Work**

Fonnesebeck Electric Bus Solutions notes and understands that MRTA recognizes that there are new Alternative Fuel Technologies (AFT) that are allowing an agency the ability to have a fleet that is Low or No emission. This is particularly relevant in an area such as Sun Valley where the beautiful natural environment is ever present. Residents and visitors expect that experience to be maintained and ever present. Diesel buses have been the mainstay for public transit agencies for many years and it can be difficult to change from a proven technology that has transported millions of passengers.

This proposal will first address the need of MRTA to provide a Survey of the AFT's that will meet the needs of the MRTA's system. There are many factors to consider such as:

- What is the timeline for transition.
- Are there any specific local goals and deadlines that must be met.
- How available is the technology to MRTA's service area.
- What are the limitations if any compared to a diesel fleet.
- Will routes need to be adjusted.
- What additional support infrastructure will need to be installed.
- What changes would need to be made to operations (Operator Training, Fleet Maintenance, Overnight Storage, etc.).
- How will the public perceive the change.
- Are there additional costs compared to operating a diesel fleet.

- What are the increased costs or savings of an AFT transition.
- What vendors supply these AFT and can they deliver in a reasonable time frame.
- What are the environmental impacts of each AFT.
- Will an AFT have the longevity needed by MRTA.

The survey will provide answers to these questions as well as others identified during the survey process. The method that will be used for this survey is to first fully understand the needs of MRTA both currently and in the future. Once these needs are established then Fonnesebeck Electric Bus Solutions will research the various AFT's currently available that would match up with MRTA's constraints or opportunities. This survey will be accomplished using a variety of methods such as current studies, relevant manufacturer data, existing operations results from agencies using the particular technology, current installation and operating costs, fuel cost estimations, range, environmental considerations and constraints.

The Survey will apply the above factors and create a ranking for each AFT's ability, cost, and availability to transition into the MRTA fleet.

A projection of the total cost of ownership over the useful life of each AFT will also be provided. Knowing that MRTA has received \$1.5 Million Dollars from the FTA Low No grant program it will be important to list what technologies meet criteria of the FTA 5339(c) Low or No Emission program. Since the survey could possibly recommend an AFT that is not eligible under this grant program but that is the best possible AFT for MRTA.

Following the development of the Survey a recommendation will be made to MRTA that will include the survey information and recommendation for MRTA to adopt as to the type of AFT buses and infrastructure need to move forward in this fleet transition process. If the recommendation is of an AFT that is not compatible with the FTA Low No grant then it will also include additional recommendations of how to proceed with the grant in regards to the entire MRTA transition process.

Following the Survey Recommendation and adoption of by MRTA said recommendation the survey data along with additional business operations data will be used to provide a 7 to 10 year business plan outlining the following:

- Fleet Plan
- Marketing and Public Relations Plan
- Funding Plan
- Financial Plan

Included with the above elements will be the narrative and other documents needed to transition 100% of MRTA's fleet to the recommended AFT.

Fonnesbeck Electric Bus Solutions will then provide a presentation to the MRTA's Board of Directors and Staff highlighting the findings of both the AFT Survey and the Transition and Operations Plan.

## **Summary of Qualifications**

As the Principal for Fonnesbeck Electric Bus Solutions I am qualified to provide the information. Research and recommendations requested by this MRTA proposal. I have 26 years of experience working in local government (please see attached CV/Resume), I have an attitude of nothing is impossible and I am always looking for ways to improve. I use creative and critical thinking skills to resolve concerns, problems, or challenges. But most of all I listen carefully as many times we are wanting similar results just saying them differently. I entered the public sector with an eye to serve others and use my knowledge, skills, and abilities to always improve situations, projects, and relationships. It is important that during a project such as this Survey and Transition Plan that you choose a consultant that understands public service, operation, budget, transition scheduling, and politics. Fonnesbeck Electric Bus Solutions understands the difficulty in moving through change and transition and will provide MRTA with a quality product combined with excellent customer service.

## **Similar Projects**

### **Park City Short Range Transportation Development Plan**

May 2015 – September 2016



This project consisted of updating the Park City Short Range Transit Development plan. The 2011 short range transit plan was outdated due to increased growth during 2013-14 following the 2008 recession. The old plan was based more on numbers generated during the recession and did not accurately reflect where Park City was heading. The plan was complicated in the sense that the Park City Transit district included Summit County as well and Summit County had not been actively involved in transit decisions prior to 2013. The complications arose when the County Commissioners along with a couple of City Council got ahead of themselves and were insisting that we include a monorail in the short range transit plan. As the Transit Director I contracted with KFH to write the development plan but I found that their skills were not up to what was needed so I had to take a very active and up front role in bringing the project to fruition. I was able to through a series of educational meeting help the political leaders understand the what a Short Range Transit plan was for and how to use it for the next 7 years to move our transit system forward. I helped them understand how buses were the most flexible way for our transit to adjust and serve our growing needs and changes. I was able to get both County and City Councils to adopt the plan in September 2016.

### **Park City Electric Express Route**

The 2016 Short Range Transit Development plan showed that Park City needed to shift from just a resort based ridership to adding a commuter based component as well. It was painfully clear that the main entrance into Park City was Highway 224 and was being filled with commuter traffic. We also had two business centers Kimball Junction and Old Town that were served by long meandering routes that were unattractive to the commuter. I applied for a Low No grant for electric buses and charging infrastructure to create a 12.2 mile round trip battery electric fast charge express route. We installed two fast charge stations one at each end and purchased 6 battery electric buses. We ran the route at 10 minute frequency, implemented 1 year ahead of schedule, and carried over 500,000 passengers in the first year causing a 17% increase in ridership. This project was started in June 2016 and completed June 2017.

### **Park City Transit Transition from Diesel to Battery Electric**

Park City Transits fleet of 33 Diesel buses were reaching their useful life. I combined an FTA 5311 grant for the replacement of Diesel buses with a FTA Low No grant to replace 7 diesel buses with battery electric buses and depot charger installation. This project was started in June 2017 and completed in January 2019.

## **Blake K. Fannesbeck**

19233 Oak Avenue

Sandy, OR 97055

Mobile (435) 901-0938

Email: [blakef@febsolutions.net](mailto:blakef@febsolutions.net)

### **Work Experience:**

#### **Transit & Public Works Director**

##### **Park City, Public Works Department**

Park City, UT    October 2012 – January 2019

- Direct all Transit and Public Works Operations with 175 FT employees, \$33 Million annual operations budget, \$8 Million annual capital budget
- Implemented first successful all Battery Electric Rapid Transit bus route in the United States
- Wrote successful federal transit grants and was awarded over \$6 Million over three different grants during the FTA Low No Grant opportunity
- Leader in the United States in Battery Electric bus implementation leading to a demand for speaking engagements, consulting advice, and webinar panelist.
- Transit route planning
- Project Management of annual capital projects
- Provide high level of both internal and external customer service

#### **Public Works Director/**

##### **Airport Manager**

##### **Brigham City, Public Works Department**

Brigham City, UT    March 2006 – December 2011

- Directed a Public Works Department of 38 FT employees
- Departments included; community development, building inspections, streets, water, storm sewer, sewer, garbage collection, recycling, parks, fleet, facilities, airport

- Wrote and administered grant funds for airport, streets, water, parks, etc.
- Promoted teamwork with all City Departments
- Made recommendations to Mayor and City Council including budget development and administration
- Worked closely with City Attorney on potential legal issues in the City
- Assisted Economic Development in recruiting interested companies to the City
- Negotiated utility rates with new companies
- Negotiated property acquisitions for ROW easements or projects
- Worked closely with Human Resources on Policies, recruiting, and personnel issues

**Public Works Director**

**City of Spencer, Public Works Department**

Spencer, IA July 2000 – March 2006

- Directed all Public Works Operations
- Prepare and administer a 4.5 M budget and 8.3 M capital improvement plan
- Made recommendations to the Mayor and Council
- Worked closely with City Manager on economic development projects, TIF, EDA, and RDA's
- Member of the Main Street Committee involved in downtown revitalization and historic preservation
- Made presentations to civic groups and organizations
- Worked with news media both television and print

**Sanitation Supervisor**

**City of Rock Island, Public Works Department**

Rock Island, IL September 1998 – July 2000

**Waste Reduction Crew Chief City of Logan, Environmental Health Division**

Logan, UT December 1992 – September 1998

**Education:**

**B.S. Degree**

**Public Health – Environmental Health Emphasis**

Utah State University, Logan, UT

Graduated: March, 1998

**A.A.S. Degree**

**Electronics Engineering Technology**

ITT Technical Institute, Murray, UT

Graduated: March, 1988

**Other Experience:**

- Speaker at the following Conferences: ACT EXPO, Long Beach, CA; URSTA, St. George, UT; ACT Research, Columbus, IN; FTA Grant Writing Webinar
- Excellent Public Relations Skills
- Experienced in Transit Operations and Planning
- Experienced in Grant Writing and administration
- Experienced at understanding legal and legislative issues
- Excellent Human Resources knowledge and Team building skills
- Excellent computer skills
- Vice President of the Utah Airport Operators Association from 2008-2010
- Member of 2002 SLC Olympics Materials Management Subcommittee of the Environmental Advisory Committee
- 1997 Outstanding Achievement Award in Pollution Prevention from the Utah Pollution Prevention Association

## Professional References

Kory Kersavage, Park City Transit Manager  
(425) 870-2051  
[Kory.kersavage@parkcity.org](mailto:Kory.kersavage@parkcity.org)

Alan Westenskow  
(801) 953-9539  
[alanwestenskow@gmail.com](mailto:alanwestenskow@gmail.com)

Ellen Richardson  
(801) 557-2903  
[ellenrtrg@gmail.com](mailto:ellenrtrg@gmail.com)

## Proposed Fee Schedule

Hourly Rate of \$80/hr.

Survey	
Data Collection and Review	24 hrs.
On Site Data Collection	4 hrs.
Survey Preparation	20 hrs.
Sub total	<hr/> \$3,840
Transition Plan	
Data Collection	60 hrs.
On Site Data Collection	8 hrs.
Documentation Preparation	60 hrs.
Sub Total	<hr/> \$10,880
Anticipated Travel	
Data Collection on Site June	\$1,645
Presentation September	\$1,745
Sub Total	<hr/> \$3,390
Proposed total Project Cost	\$18,110

### **Certification re: Debarment, Suspension, Other Responsibility Matters**

By signing this document, the Consultant certifies to the best of their knowledge and belief that, except as noted on an attached Exception Report, the Consultant:

- (a) is not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal department or agency;
- (b) has not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records making false statements, or receiving stolen property;
- (c) is not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
- (d) has not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.

Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

NOTE: Exceptions will not necessarily result in denial of award but will be considered in determining Consultant responsibility. For any exception noted, indicate to whom it applies, initiating agency and dates of action. Providing false information may result in criminal prosecution or administrative sanctions.

Consultant Name:

Fornesbeck Electric Bus Solutions



Signature

04-26-2019

Date



Save Money...Greener Energy!



Response to  
Request for Proposals  
for  
Consulting Services

Evaluation and Recommendation re: Alternative Fuel Technology  
and

Plan for Transitioning to and Putting in Service the Selected Alternative Fuel  
Technology Fleet of Transit Buses and Infrastructure

RFP# 1904-001-MRTA



Mountain Rides Transportation Authority

800 1<sup>st</sup> Avenue North

Ketchum, Idaho 83340

info@thegreenerbusiness.com  844-YGREENER (844-947-3363)





Martin Consulting Company dba  
Greener Business Solutions

Table of Contents	Page
1. Letter of Introduction	1
2. Statement of Understanding Regarding Scope of Services	3
3. Summary of Firm Qualifications	4
4. Demonstrated Experience	6
5. CVs of Key Personnel	8
6. References	12
7. Fees and Reimbursable Expenses	13
8. Signed Certification	15



Martin Consulting Company dba  
**Greener Business Solutions**  
5297 SW 34 Way  
Fort Lauderdale, FL 33312  
844-YGREENER (844-947-3363)  
[www.thegreenerbusiness.com](http://www.thegreenerbusiness.com)

Friday, April 26, 2019

Mountain Rides Transportation Authority  
800 1<sup>st</sup> Avenue North  
Ketchum, Idaho 83340

RE: Letter of Introduction  
RFP # 1904-001-MRTA – Consulting Services

It is our pleasure to present the following proposal to Mountain Rides Transportation Authority in response to your Request for Proposals # 1904-001-MRTA.

Respondent:

Martin Consulting Company  
dba **Greener Business Solutions**  
5297 SW 34 Way  
Fort Lauderdale, FL 33312

Toll Free: 844-YGREENER (844-947-3363) FAX: 754-888-9713  
EMAIL: [info@thegreenerbusiness.com](mailto:info@thegreenerbusiness.com) WEB: [www.thegreenerbusiness.com](http://www.thegreenerbusiness.com)

Point of Contact:

Wendy Schugar-Martin, JD, MBA  
Lean Six Sigma Green Belt  
5297 SW 34 Way  
Fort Lauderdale, FL 33312  
Mobile: 954-303-6965  
Email: [wendy@thegreenerbusiness.com](mailto:wendy@thegreenerbusiness.com)



RFP Addenda: We acknowledge receipt of Addendum #1.

Validity of Offer: The offer contained herein is valid for a period of not less than one hundred twenty (120) days from the date of submittal.

The following signature is of an officer of the Respondent who is authorized to submit the proposal presented herein and bind the Respondent to said proposal in accordance with the terms of the RFP. The individual listed below further attests that the information submitted with the proposal is true and correct.

Martin Consulting Company dba Greener Business Solutions

---

Wendy Schugar-Martin, President/Managing Director

## Statement of Understanding Regarding Scope of Services

As stated in the firm's qualifications below, Ms. Schugar-Martin led the Ryder project team that positioned Ryder System, Inc. as the transportation industry leader in providing alternative fuel vehicle solutions with its SANBAG project; construction of 2 fueling stations, upgrades to 3 maintenance facilities and procurement of 202 heavy-duty vehicles. Ms. Schugar-Martin also led the Metropolitan Nashville Airport Authority to further its sustainability goals in reducing its emissions by replacing the Airport's conventional shuttle service fleet with cleaner burning compressed natural gas shuttle buses. This project included the construction of an onsite fueling facility that would grow with Airport expansion, upgrades to its maintenance facility and in-service of new shuttle buses.

Each circumstance for the conversion of conventional petroleum-fueled equipment requires a thorough analysis of the alternative fuels available, proximity to garage locations, capability associated with terrain and vehicle capacity. Some equipment may be converted to compressed natural gas, if sufficient infrastructure is available or able to be procured, while other equipment may be converted to electric. Still other equipment may be better suited for hybrid opportunities. Our first task would be to thoroughly evaluate the existing equipment, its service requirements and the opportunities and technologies that best work for the applicable discipline. Once we have done a thorough inventory of the fleet and assessed the other factors, including, but not limited to, terrain, vehicle capacity and operational format, maintenance restrictions, weather and other operational inputs, we will make a series of recommendations along with a detailed plan for implementation.

To generate the deliverables desired, the firm and its personnel will incorporate Lean Six Sigma project management; the principles are designed to reduce waste and create efficiencies, a key element in sustainability planning.

## Summary of Firm Qualifications

Greener Business Solutions is a woman owned small business providing sustainability consulting to public, private and nonprofit organizations across the country. We are certified as a DBE, ACDBE, WBE.

Wendy Schugar-Martin, JD, MBA, Lean Six Sigma Green Belt, will be the client contact and overall Managing Director for all assignments. She specializes in fleet conversion to renewable energy and has more than 18 years of experience managing, directing and implementing environmental projects related to sustainability and the environment. She currently serves as the Chair of the City of Hollywood, Florida Green Team, a sustainability advisory board to the City Commissioners and Mayor. More information regarding the work championed by the Green Team may be found at <https://www.hollywoodfl.org/899/Sustainability>.

Ms. Wendy Nystrom, MA, CRIS, ENV SP, also has more than 18 years of experience in environmental consulting and risk management. She has a Masters in Geology and Geochemistry, and advanced certifications in Risk and Sustainable Infrastructure. Her experiences in developing, assessing and implementing projects covers a variety of industries and disciplines. She recently joined the Los Angeles Metro Sustainability Council where she looks forward to working with the city in reaching its aggressive emissions reduction goals by 2040.

Collectively, we have more than 30 years of experience in working with both the public and private sectors, providing evaluation and implementation of sustainable solutions through:

- 🌱 Fleet Planning
- 🌱 Fuel Sourcing and Procurement
- 🌱 Infrastructure Development

- Facility Modifications
- Project Development
- Program Evaluations and Monitoring
- Funding Acquisition and Grant Writing
- Risk Management for Environmental Exposures

Our services also include monitoring for compliance, preparing and developing market analysis, providing marketing and sales support, education and training of personnel.

The firm is financially stable, carries no debt, has had no bankruptcies nor has any pending or anticipated litigation. There are no adverse financial situations which would impact the performance of the firm in accordance with the RFP and this proposal.

## Demonstrated Experience - Past Projects

### Metropolitan Nashville Airport Authority

Developed and implemented plan to replace shuttle bus service with clean-burning natural gas vehicles and reduce greenhouse gas emissions by up to 60%. The scope of work included assessment of the fleet, staffing, fueling options and maintenance requirements. We worked with the Airport to develop an appropriate statement of work, set it out for bid and oversaw the implementation of the overall project. This link directs to a recent article in Airport Improvement magazine which features the services we provided to the Airport working as a partner in reaching their sustainability goals.

<http://www.airportimprovement.com/article/nashville-int-l-transitions-shuttle-bus-fleet-compressed-natural-gas>

### Ryder System, Inc. (Ryder Truck Rental, Inc.)

Positioned company as transportation industry leader in providing alternative fuel vehicle solutions by managing cross-functional teams while taking advantage of available federal and state grant opportunities. The initial large-scale natural gas project included a grant from the Department of Energy and the California Energy Commission in conjunction with SANBAG to develop and then implement natural gas transportation, fueling and facility solutions. This experience was leveraged to take advantage of opportunities in Northern California, Texas, Georgia and Louisiana. The final deliverable for the project was the Natural Gas Playbook – a comprehensive guide to develop alternative fuel solutions across the network of facilities.

## Marathon Biodiesel

Worked with company to develop an onsite biodiesel production and dispensing facility to fuel existing diesel equipment with clean, renewable biodiesel fuels and reduce greenhouse gas emissions by up to 70%. This project tapped into federal grants and tax savings to develop the commercial viability of the proposed onsite fueling production facility. We developed a user manual and infrastructure guide to instruct individuals on bringing the technology into their communities or businesses.

## City of Hollywood, FL

As the Chair of the City of Hollywood, FL Green Team, our mission is to support our community by providing counsel to City Leaders on the development of programs and policies that encourage environmentally sustainable lifestyles, and provide on-going education to develop smarter, more environmentally friendly consumption and practices. In doing so we have helped the city achieve re-certification as a Green Local Government by the Florida Green Building Coalition and continued its certification as a Tree City USA for its 38<sup>th</sup> year. Under our guidance and counsel, the City Commission passed ordinances that required LEED or the equivalent building requirements for various types of construction projects. We are currently working to retrofit all street lighting and indoor government building lighting to LED fixtures. We are working closely with the County to meet the needs of rising sea level along our coastal areas and develop strategic plans to deal with groundwater retention and run-off. Recognized as a leader in Environmental Sustainability, we assist the city in engaging in sustainability efforts throughout the region. Visit our 2017 strategic action plan here: <https://www.hollywoodfl.org/921/Sustainable-Hollywood-Action-Plan>



## CVs for Key Personnel

### WENDY SCHUGAR-MARTIN, JD, MBA

Hollywood, FL 33312  
[WendySchugar@gmail.com](mailto:WendySchugar@gmail.com)

mobile 954.303.6965  
[www.linkedin.com/in/wendyschugar](http://www.linkedin.com/in/wendyschugar)

#### Author of the Upcoming Book

“Save Money with Greener Energy – An Introduction to Sustainability and the Benefits to Your Organization”

**Strategic Leader and Business Innovator** helping organizations grow and transform new and existing products and processes through implementation of lean strategies. Diverse industry experience including logistics, telecom, environmental and e-commerce. Combines exceptional legal, business judgment, and acumen vital for a growing company on the leading edge of innovation. Manage cross-functional teams to develop new product lines and design expansion programs, including overall project management, market identification, and developing policies and procedures. Lean Six Sigma Green Belt with success evaluating and implementing change management initiatives.

- Strategic Planning
- Sustainability
- Project Management
- Carbon Reduction Strategies
- Environmental Laws
- Alternative Fuels
- Customer Service
- Leadership
- Acquisitions / Mergers
- Logistics / Transportation
- Vendor Agreements
- Customer Initiatives

### PROFESSIONAL EXPERIENCE

#### GREENER BUSINESS SOLUTIONS

*Managing Director Sustainability Projects*

2014 – present

- Enabling organizations to implement lean and green business solutions primarily through the incorporation of alternative fuel vehicles in fleets and carbon reduction strategies in facilities.
- Directly oversee the planning, implementation, design, execution, monitoring, controlling and closure of projects.
- Communicate with stakeholders regarding the status and goals of projects.
- Develop multi-million-dollar budgets for projects.
- Solicit, hire and manage the necessary personnel to fulfill the various duties and responsibilities associated with any project.
- Overall operational responsibility for all current projects for the organization.

#### RYDER SYSTEM, INC., Miami, FL

2006 – 2014

*Senior Manager, Innovation Initiatives (2006 – 2014)*

- Positioned company as transportation industry leader in providing alternative fuels vehicle solutions by managing cross-functional team to develop and then implement natural gas product lines.
- Drove lean reporting changes for Board of Directors.
- Increased customer retention by enabling customer-driven initiatives and effective change management programs.
- Provided analysis to senior leadership on project goals and direction and ensured active engagement with teams.
- Enabled efficient growth of market share through multi-million-dollar acquisitions
- Prepared and presented training webinars to various employee groups on effective use of contracting tools in the sales process and environmental regulatory compliance.

#### STEVE & BARRY'S UNIVERSITY SPORTWEAR, New York, NY

2004 – 2005

*National Director Purchasing*

- Managed department comprised of 20 individuals from across multiple continents. Evaluated, negotiated, and executed contract terms for all commercial arrangements with domestic and international sources of non-resalable goods; obtained warehousing locations and arranged transportation of non-resalable and saleable goods.
- Directed department responsible for fulfillment of purchase requests for all stores and offices.
- Drafted departmental manuals and other necessary guides relating to purchasing and sourcing.

**WENDY SCHUGAR-MARTIN, JD, MBA**

2

**IAC/INTERACTIVE CORP FORMERLY USA NETWORKS, New York, NY**

**2002 – 2004**

*Manager, Legal Affairs*

- Directed outside counsel on environmental, employee, and real estate matters, including construction of new corporate headquarters in Manhattan which included the remediation of a Brownsfield site.
- Fulfilled / implemented due diligence requests for acquisitions of publicly traded entities.
- Assisted with maintenance of corporate governance matters, including implementation of rules and regulations associated with Sarbanes-Oxley, and corporate governance matters relating to Company's subsidiaries.
- Drafted Company's 10-K, Annual Proxy, and managed and filed Section 16 compliance forms.
- Partnered with Risk Management group in obtaining Insurance policies, including Directors' and Officers' coverage, General Liability and Excess policies.
- Evaluated, negotiated and executed vendor agreements for all divisions of corporation.

**AIG Technical Services, Inc., New York, NY**

**2001 – 2002**

*Home Office Supervisor / Environmental Claims*

- Assessed, managed and issued determinations of benefits for claims arising from environmental contamination at hazardous waste sites, petroleum releases and toxic emissions, including evaluation of complex coverage issues, recommendations for reserves, managed outside counsel and negotiating settlements.
- Handled claims arising from environmental contamination at hazardous waste sites, petroleum releases and toxic emissions including evaluating complex coverage issues, recommending reserves, managing counsel and negotiating settlements. Review pending litigation materials including summons and complaints, subpoenas and other legal process for subject matter determination and assignment to appropriate department for timely response.

**EUREKA BROADBAND CORPORATION, New York, NY**

**2000 – 2001**

*Law Clerk*

**FEDERAL COMMUNICATIONS COMMISSION, Washington, DC**

**1999**

*Law Clerk*

**EDUCATION AND CERTIFICATIONS**

**Juris Doctor (JD)**

Hofstra University School of Law, Hempstead, NY

**Master of Business Administration (MBA)**

Chapman Graduate School of Business, Florida International University, Miami, FL

**Bachelor of Arts (BA), Political Science / International Relations**

University of Wisconsin-Madison, Madison, WI

**Certificate, Paralegal Studies**

Montgomery College, Rockville, MD

Greenbelt, Lean Six Sigma

**COMMUNITY SERVICE**

**Chair, Green Team Advisory Council, City of Hollywood, FL, 2017 – present**

**Board Member, Animal Advisory Council Broward County, Florida, 2016 – present**

**Co-Founder/ Board Member/Executive Director, The Freckles Freedom Fund, Inc., 2010 – present**

**WENDY E. NYSTROM. MA, CRIS, ENV SP**

Beverly Hills, CA • 617.686.8662  
[nystromwendy@gmail.com](mailto:nystromwendy@gmail.com)  
[www.linkedin.com/in/wendynystrom/](http://www.linkedin.com/in/wendynystrom/)

**PROFESSIONAL EXPERIENCE**

**Greener Business Solutions, Los Angeles, CA**

**January 2019 - Present**

*Western Operations*

- Sustainability consulting firm that provides a full suite of services to identify, plan and execute sustainable business solutions
- Providing evaluation and implementation of sustainable solutions through:  
 Fleet Planning, Fuel Sourcing and Procurement, Infrastructure Development, Facility Modifications, Project Development, Program Evaluations and Monitoring, Funding Acquisition and Grant Writing  
 Risk Management for Environmental Exposures, monitoring for compliance, Preparing and developing market analysis, Education and training of personnel

**Aon Risk Services, Los Angeles, CA**

**July 2017 - August 2018**

*Account Executive II- Construction Services Group*

- Responsible for day to day account management with assigned C - Suite level clients
- Develop specific business plans and lead stewardship meetings to determine client's needs for coverage, pricing, consultation and reporting
- Coverages handled include but are not limited to General Liability, Automobile Liability, Workers Compensation, Cyber Liability, Directors and Officers Liability, Property, Pollution/Professional and Excess/Umbrella
- Educate clients in risk management, risk transfer, market issues, and relevant trends
- Contract and Policy review to confirm indemnification flow and appropriate coverage requirements

**Zurich North America, Los Angeles, CA**

**October 2013 - July 2017**

*Senior Account Executive – Environmental Subject Matter Expert for the Western Territory*

*Environmental Casualty/ Construction Division*

- Rebuilt the environmental book of business, focusing on Contractor's Pollution Liability, Professional/Pollution package policies, General Liability/Pollution/Professional package policies and excess/umbrella coverage
- Train casualty underwriters on pollution and professional liability exposures and coverages
- Coverage limits offered were up to \$25M
- Responsible for generating \$4M in new business revenue each year
- Taught three (3) hour Continuing Education (CE) Classes for agents/brokers, and spoke at the Association of General Contractor's (AGC), Construction Financial Management Association (CFMA) and environmental conferences

**Frenkel & Company Insurance Services, Los Angeles, CA**

**July 2012 - April 2013**

*Vice President of New Business Development*

- New Business Development for all product lines, specializing in Construction, Environmental, Energy, Renewable Energy, and Transportation.

**Houston Casualty Company (HCC), Los Angeles, CA**

**November 2011 - February 2012**

*Senior Underwriter - Domestic Casualty*

- Moved back to Los Angeles to pursue a position as Sr. Underwriter for primary casualty coverage for commercial construction
- Created underwriting guidelines for new hires, trainees and reinsurance partners
- Initiated the development of their Environmental Program, including writing policies, guidelines and applications

**Starr Companies, New York, NY and Los Angeles, CA**

**July 2006 - November 2011**

*Senior Underwriter - Excess Casualty*

- Transitioned from environmental underwriting to primary and excess casualty for commercial and residential construction, manufacturing and service industries
- Moved to Los Angeles for 18 months to collaborate with the Chief Underwriting Officer and the Public Entity division and worked on insurance programs for schools, cities, counties and police departments

**American International Group, New York, NY**

**July 2001 - July 2006**

***AIG Environmental***

***Risk Analyst/Underwriter- National Accounts***

- Pollution legal liability and contractor's pollution liability underwriter for Fortune 500 companies

***AIG Technical Services, Inc., Environmental Claims***

***Home Office Supervisor***

- Handled over 400 Domestic and International complex claims for errors and omissions, contractor's pollution and pollution legal liability

**Commonwealth of Massachusetts, Boston, MA**

**Department of Revenue**

**May 1998 - July 2001**

**Underground Storage Tank Reimbursement Program**

***Analyst III***

- Reviewed and approved environmental remediation reimbursement requests for underground storage tank cleanup operations
- Account management and compliance with State and Federal environmental regulations

**Corporate Environmental Advisors, Worcester, MA**

**December 1996 - April 1998**

***Environmental Scientist***

- Conducted environmental site investigations, including ESA's, Phase I – V reports for real estate transactions, and property owners facing environmental regulations

**COUNCILS/MEMBERSHIPS/VOLUNTEER WORK**

**Los Angeles Metro Sustainability Council, Los Angeles, CA**

**March 2019**

**LAX Coastal Chamber of Commerce**

**April 2019**

**Boys and Girls Club of Venice – Fundraising**

**November 2018**

**EDUCATION**

**Boston University, Boston, MA**

**May 1996**

**Masters and Bachelors Combined Degree (M.A/B.A)**

**Geology and the Earth Sciences, Thesis on Geochemical Analysis**

**LICENSES/CERTIFICATIONS**

PC Broker / Agent – California

Certified Construction Risk and Insurance Specialist (CRIS)

Envision Sustainability Specialist (ENV SP)

## References

### Ryder System, Inc.

Positioned company as transportation industry leader in providing alternative fuel vehicle solutions by managing cross-functional teams while taking advantage of available federal and state grant opportunities.

Contact: Nanci Tellam, Vice President

Email: [ntellam@ryder.com](mailto:ntellam@ryder.com)

NOTE: The VP who oversaw the project has since left Ryder and this individual was intimately involved in the project and continuing operations.

### Metropolitan Nashville Airport Authority

Developed and implemented plan to replace shuttle bus service with clean-burning natural gas vehicles and reduce greenhouse gas emissions by up to 60%.

Contact: Robert Ramsey, PE, AAE, IAP, Chief Operating Officer

Address: One Terminal Drive, Suite 501, Nashville, TN 37214

Phone: Email: [Robert\\_Ramsey@NASHINTL.com](mailto:Robert_Ramsey@NASHINTL.com)

### Marathon Biodiesel

Worked with company to develop an onsite biodiesel production and dispensing facility to fuel existing diesel equipment with clean, renewable biodiesel fuels and reduce greenhouse gas emissions by up to 70%.

Contact: Jeff Lillie, President/Owner, email: [jeff@marathonbiodiesel.com](mailto:jeff@marathonbiodiesel.com)



## Fees and Reimbursable Expenses

GBS will complete the various items within the Scope of Work, as requested by the Client, on a time and materials basis according to the below labor schedule and reimbursable expenses.

	Hourly Rate
Managing Director	\$200.00
Project Manager	\$150.00
Analysts	\$125.00
Administrative Support	\$75.00

All rates listed above are hourly and billed in ten-minute increments. administrative support is provided on an as-needed basis as a client cost-savings feature and for the administration of basic tasks such as meeting coordination, calendaring, printing, copying and word processing, and other similar administrative tasks.

### Reimbursable Expenses:

Hourly rates are based upon each professional's experience and expertise. In addition to labor charges, each project will be charged expense items as a direct expense where the cost has been incurred for an item specifically for that project. Expense items are generally charged to a project at cost with no mark-up. Regular expense items typically incurred include such items as photocopying (\$0.10 per page for B&W and \$0.20 for colored printing); courier, air freight charges and postage costs (at cost); messenger charges (at third-party vendor rate); non-exempt employee overtime and meal costs (as defined by federal or local law); transportation costs; and other reasonable costs and expenses.

Mileage reimbursements for mileage incurred in our personal automobiles are charged at the most current per mile rates set by the United States IRS.

Subcontractor labor and expenses are generally marked up at a rate of 15% in order to account for subcontractor management; however, this is subject to change based upon the specific type of sub-contract work. However, to the extent GBS bills for its time related to subcontractor management, such subcontractor labor and expenses so managed may not be marked up 15%.

GBS agrees, that it shall receive prior written consent for all travel associated with this Scope of Work. GBS acknowledges and agrees that the Client shall have no liability for any travel expenses incurred in violation of this provision. Any modification of this provision shall require a writing signed by both parties.

GBS shall obtain prior approval from the Client for large or unusual expenses. In all cases expense items are supported by receipts. The Client is not bound to reimburse any expenses for which receipts are not provided.

## Commitment to Sustainability

Greener Business Solutions recognizes that purchasing of products and services has an impact on the environment, and in fact, has worked around the country developing programs to assist organizations in their purchasing decisions to lessen the negative impact of such decisions. To that end, all materials and the project deliverables will be provided on recycled paper and use processes that are designed to reduce waste and resource consumption.

The cornerstone of building a sustainable community is to ask yourself –  
“Are we doing the *project right*?” and “Are we doing the *right project*?”

**Certification re: Debarment, Suspension, Other Responsibility Matters**

By signing this document, the Consultant certifies to the best of their knowledge and belief that, except as noted on an attached Exception Report, the Consultant:

- (a) is not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal department or agency;
- (b) has not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records making false statements, or receiving stolen property;
- (c) is not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
- (d) has not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.

Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

NOTE: Exceptions will not necessarily result in denial of award but will be considered in determining Consultant responsibility. For any exception noted, indicate to whom it applies, initiating agency and dates of action. Providing false information may result in criminal prosecution or administrative sanctions.

Consultant Name:

Martin Consulting Company dba Greener Business Solutions  
by its President/Managing Director: Wendy Schugar-Martin

<u>Wendy Schugar-Martin</u>	April 26, 2019
Signature	Date





## **COVER LETTER**

Thank you for the opportunity to respond to RFP #1904-001-MRTA regarding alternative fuel technologies that Mountain Rides Transportation Authority is considering. EB START Consulting is happy to provide the attached proposal along with the consultant CV and the Debarment Certificate as requested.

As you are aware, the technology for public transit buses has evolved over time. One of the major shifts in the technology is to reduce emissions that can impact health and to reduce greenhouse gases that may exacerbate climate change. In the past, this evolution included a shift from diesel buses to diesel-hybrid and CNG (compressed natural gas) buses, improvements in gas mileage and a change to ultra-low sulfur diesel fuels. All of these technology shifts have been improvements that are beneficial for both health and the environment. Now, the next major shift in technology is towards electrification.

MRTA has been an innovative transit provider that among other things provides no cost transit in support of the tourist trade in the region, supports rideshare and promotes biking and walking. Now MRTA appears to be poised to begin the transition to electrification having obtained \$2M in grant funding and introduced an objective in the 5-year plan to shift to all electric buses by 2030. These are important objectives and EB START Consulting applauds and supports the direction under consideration.

EB START Consulting is the only firm that is dedicated to advocacy and consulting in support of electric buses. That said, EB START Consulting believes that every transit agency should have a complete picture of the justifications for moving to electric buses before starting the transition including understanding the impact of greenhouse gases and emissions, and having a view of the financial differences between technologies. This is to ensure full commitment to the project as well as to have the ability to explain to stakeholders why the change is so important.

Once the decision has been made to proceed, education and planning are essential. A transit agency that orders electric buses without a basic understanding of the technology and how they will incorporate the functionality into their operations, is likely to encounter difficulties. Consequently, EB START Consulting recommends that key staff members learn about range, batteries, charging alternatives, route considerations and power requirements. MRTA needs to develop a strategy for integrating the technology into the fleet including deciding on the size of battery that will be needed for each bus, which routes the bus will travel, and consider charging alternatives for the bus.

Unlike publicly traded corporations or not-for-profits, EB START Consulting is an independent for-profit entity and as such is not beholden to stock holders or donors. EB START Consulting is working exclusively for the best interest of the customer, MRTA. Our objective is to exceed MRTA's expectations so that MRTA will provide recommendations to others.

Thank you again for the opportunity and we look forward to working with you. If you have any questions, please feel free to contact us anytime.

Very Truly Yours,  
Judah Aber, Principal  
EB START Consulting  
[judah@ebstartconsulting.com](mailto:judah@ebstartconsulting.com)  
(914) 420-4780  
188 Albemarle Road  
White Plains, New York 10605  
[www.ebstartconsulting.com](http://www.ebstartconsulting.com)



## **PROPOSAL OVERVIEW**

This document describes the proposal for Mountain Rides Transportation Authority (MRTA) by EB START Consulting in response to RFP #1904-001-MRTA: Evaluation and Recommendations re: Alternative Fuel Technology (AFT) *and* Plan for Transitioning to and Putting in Service the Selected Alternative Fuel Technology Fleet of Transit Buses and Infrastructure.

EB START Consulting is proposing to provide a report that explores the technology alternatives, considers the needs of the community as expressed by stakeholders, and provides both a recommendation as well as a plan for moving forward.

The report will provide business and technical perspectives as well as a comprehensive financial analysis using a combination of publicly available information and inputs from MRTA. Data sources will be noted, and any assumptions will be specifically delineated.

EB START Consulting is proposing that the process be iterative in order to allow MRTA the opportunity to provide input and perspectives. This will provide for a more robust report and a consensus recommendation. The three stages of the iteration proposed are:

- 1) Stage 1: A preliminary survey/analysis of alternative fuel technologies followed by reviews with designated MRTA personnel
- 2) Stage 2: A final survey/analysis of AFTs followed by reviews with designated MRTA personnel
- 3) Stage 3: Completion of the business plan including final reviews with MRTA designated personnel and the final the review with the Board.

Further details are provided below.



## **TABLE OF CONTENTS**

<b>Proposal Overview.....</b>	<b>1</b>
<b>AFT Evaluations and Recommendations.....</b>	<b>3</b>
<b>Plan for Transitioning to ...the Selected AFT.....</b>	<b>5</b>
<b>Presentation to The Board.....</b>	<b>7</b>
<b>Advisor/Consultant Follow-on Support.....</b>	<b>7</b>
<b>Deliverables.....</b>	<b>7</b>
<b>Calendar/Schedule/Milestones.....</b>	<b>8</b>
<b>Terms, Fees and Reimbursement Qualified Expenses.....</b>	<b>9</b>
<b>Consultant Qualifications.....</b>	<b>10</b>
<b>Similar Engagements.....</b>	<b>11</b>
<b>References.....</b>	<b>13</b>



## **AFT EVALUATIONS AND RECOMMENDATIONS**

EB START Consulting will perform a survey of alternative fuel technologies that MRTA might consider for its fleet. The primary focus will be on conventional fuels (diesel, hybrid, CNG) as well as on electric buses (battery and fuel cell/hydrogen). Consideration will also be given to biodiesel, LNG, ethanol and propane (LPG).

The first order of business will be to understand the MRTA, the region, the stakeholders and the needs of the community. That is the platform upon which the survey/analysis, recommendation and business plan will be performed. The work will be performed based on local needs and requirements.

In Stage 1, each of the different Alternate Fuel Technologies (AFTs) will be described, and the evaluation of each technology will primarily consider cost, emissions (greenhouse gas emissions and health impact of emissions), technical viability and general availability. Other considerations will be taken into account, such as infrastructure requirements (technology and cost), performance and range based on relative importance to the evaluation. Pros and cons of each technology will consider the advantages and disadvantages of each based on relative importance to the adoption of the technology.

Features, options, performance parameters and range will all be considered based on relevance to the technology and to the evaluation. For example, a hybrid diesel bus is not a dramatically different technology bus from a diesel bus from many perspectives, yet there are important differences that may require discussion, evaluation and consideration. Vendors for each AFT will also be discussed.

EB START Consulting will request data from MRTA on the current fleet of buses included capital costs and operational costs (maintenance and fuel costs). Other data that will be needed includes scheduling information, bus routes, route lengths, daily range driven, mpg, the age of buses, total miles driven by each bus, bus management, daily routines etc.

During the course of this stage 1, MRTA will be given an opportunity to provide input on:

- Evaluation criteria being used to compare AFTs
- Relevance of any other factors that MRTA would like considered in the decision-making process

As mentioned above, to ensure the most effective overall process, EB START Consulting recommends a 3 Stage process as follows:

- 1) Stage 1: An initial survey/analysis of the AFTs including an evaluation based on cost, emissions, technical viability and general availability as well as the judgement of the

consultant on other relevant factors. This Stage 1 will then be reviewed with the MRTA designated team for:

- General understandings of the technologies including emissions impact, cost, technical viability and general availability
  - To ensure that the evaluation criteria meet the needs of the MRTA based on the deeper understanding of the technologies
  - To discuss any other factors that MRTA might like to consider in the decision-making process
  - To begin a deeper education regarding the electric bus alternative
  - To eliminate any technologies from further consideration (or not)
- 2) Stage 2: Consultant will proceed to finalize the survey/analysis based on the reviews and discussions at the end of Stage 1 by the MRTA designated team. This evaluation will include the agreed technologies which will be compared in further detail against current technologies including emissions impact, infrastructure/technology assessment and total cost of ownership. Stage 2 will be concluded with another review by the MRTA designated team to agree on the final technology selection recommended by the Consultant and to begin answering questions regarding the selected technology. Following the Stage 2 review EB START Consulting will begin developing the Business Plan for the recommended AFT (Stage 3).
- 3) Stage 3: Developing the Business Plan (see following section for details)

The Analysis for each stage will be thorough, meticulous and detailed with sources clearly visible and available. The reports will be easily readable by technical and non-technical readers alike.



## **PLAN FOR TRANSITIONING TO AND PUTTING IN SERVICE THE SELECTED ALTERNATIVE FUEL TECHNOLOGY FLEET OF TRANSIT BUSES AND INFRASTRUCTURE**

EB START Consulting will provide MRTA with a Business Plan describing the steps required to implement the transition to the new AFT. The Business Plan will include, but not be limited to:

- 1) **Fleet rollout plan**: the initial fleet rollout plan will describe how many buses, which sizes, which routes and the proposed battery sizes to achieve the required ranges for the buses. The plan will also provide a description of:
  - the types of chargers that will be recommended
  - when they will need to be installed
  - where MRTA should consider locating them in support of the bus rollout

Finalizing the fleet rollout plan will be dependent on the results of the RFP that MRTA will want to send to the various bus manufacturers that provide the AFT vehicles and charging equipment.

This section of the report will include discussions and analysis regarding range, batteries, charging alternatives, route considerations and power requirements. This will also include a market overview and an overview of the industry.

- 2) **Marketing and PR plan**: Based on discussions with stakeholders, EB START Consulting will provide a marketing and PR plan that will consider the needs of the local community. Each stakeholder has different needs that should be addressed in some fashion through communication. The objective is to have stakeholders on board and ensure no surprises as the buses roll out. The marketing plan will also be dependent on communication channels that MRTA uses today.
- 3) **Funding plan** – the funding plan will look at federal sources of funding as well as state and local sources in support of the capital plan. EB START Consulting will need to understand local funding sources and considerations based on MRTA's past experiences. Sources that will be considered will include the VW Settlement funds, Low No funding, DERA funding as well as other opportunities. In the Idaho VW Settlement program, bus replacement and infrastructure are both eligible. If MRTA did not apply by January 2019, they can apply again next year.

- 4) Financial plan (capital vs operating) – EB START Consulting will provide a financial analysis that looks at capital costs and operating costs including a total cost of ownership analysis. This will address the purchase price of buses as well as the cost of the infrastructure. The most significant unknown in the capital cost and in the analysis will be the cost to bring power to the MRTA charging stations. An estimate will be provided, but the final cost will be based on where the current service is located and what it will take for the utility to bring additional power on board. The plan will also provide a discussion of Operating costs including maintenance cost and fuel cost. Both of these can be less expensive based on the implementation. The dependencies to achieve the savings in both maintenance and fuel costs will be addressed in the Business plan.
- 5) Other - Between the Survey/Analysis and the Business Plan, EB START Consulting will ensure the MRTA has a good understanding of the new technology from the many perspectives described above with enough depth to be able to make well-informed decisions and know where to go if additional information is needed.

**Please Note:** Although EB START Consulting has deep technical skills, it is not an engineering firm.





## **PRESENTATION TO THE BOARD**

EB START Consulting will provide a presentation to the MRTA Board describing the Survey/Analysis, the Recommendation and the Business Plan. The objective of the presentation is to ensure that all of the Board Members are comfortable with their understanding of the decision and of the new technology. EB START Consulting believes that the presentation will be most effective if Q&A is ongoing throughout the presentation.

## **ADVISOR/CONSULTANT FOLLOW ON SUPPORT FOR MRTA**

EB START Consulting will provide technical, financial and other follow-on support to MRTA as requested.

## **DELIVERABLES**

- Stage 1: Preliminary version of the Survey/Analysis
  - Prior to June 30<sup>th</sup>
- Stage 2: Final version of the Survey/Analysis
  - Prior to July 30<sup>th</sup>
- Stage 3: Business Plan
  - Prior to August 30<sup>th</sup>



## **CALENDAR / SCHEDULE / MILESTONES**

- Submit RFP to MRTA by April 26<sup>th</sup>
- If selected, sign contract with MRTA by May 31<sup>st</sup>
- June 1: begin Survey/Analysis for MRTA
  - Communicate with MRTA RFP focal to set up initial meetings via phone with appropriate personnel and stakeholders. Meetings to take place by no later than June 14<sup>th</sup>
  - Work with MRTA RFP focal to set up a first visit with appropriate meetings
- By June 30: provide preliminary Survey/Analysis report to MRTA and discuss preliminary survey results with key MRTA personnel and stakeholders as provided by MRTA RFP focal
- During first visit (early July)
  - Receive inputs from stakeholders
  - Share current status of Survey information and analysis with key MRTA personnel and stakeholders, guided by MRTA RFP focal person
  - Tour MRTA facilities and travel MRTA bus routes
  - Ask questions to gather all information required to complete the analysis and as needed for the business plan
- By July 30: Finalize survey results and recommendation for MRTA
  - Review with key MRTA personnel and stakeholders, gain agreement on selected technology by no later than August 9<sup>th</sup>
  - Ensure all information has been received to complete the business plan
- By August 30: Complete the business plan and submit final reports including the Survey/Analysis, Recommendation and Business Plan to MRTA.
- Travel to MRTA for final presentation with the Board of Directors
- September 18: Final presentation to, and discussion with the Board of Directors



## **TERMS, FEES AND REIMBURSEMENT-ELIGIBLE EXPENSES**

TERM OF THE AGREEMENT: From contract signature on or about May 31<sup>st</sup> to September 18<sup>th</sup>, 2019.

- EB START Consulting will provide MRTA with a preliminary version of the Survey/Analysis report by no later than June 30<sup>th</sup>, 2019
- MRTA will review the report and provide comments via scheduled conference calls, email, or in person meetings by no later than July 12<sup>th</sup>, 2019
- EB START Consulting will provide MRTA with the final version of the Survey/Analysis report by no later than July 30<sup>th</sup>, 2019
- MRTA will review the report and provide any final comments, including agreement of the selected technology, via scheduled conference calls or email by no later than August 9<sup>th</sup>.
- EB START Consulting will provide MRTA with the Business Plan by no later than August 30<sup>th</sup>, 2019

FEE: Fee will be paid as follows.

• Due at contract signing:	\$4,000.00	May 31 <sup>st</sup>
• Due at receipt of final Survey/Analysis report:	\$4,000.00	July 30 <sup>th</sup>
• Due at receipt of final Business Plan report:	\$4,000.00	Aug 30 <sup>th</sup>
• Due at Board of Directors presentation:	<u>\$1,000.00</u>	Sept 18 <sup>th</sup>
TOTAL	\$13,000.00	within MRTA budget

EXPENSES: EB START Consulting will be reimbursed for all expenses including but not limited to travel expenses, mail if needed and expenses for printing reports.

Any additional work requested by MRTA and any follow-on work will be billed separately at a rate of \$100 per hour plus expenses.



## **CONSULTANT QUALIFICATIONS**

The consultant that will work on this engagement is Judah Aber.

Judah has a Bachelor of Science degree in Mechanical Engineering from the University of Pennsylvania, an MBA in Finance from Pace University and a Master's in Environmental Science and Policy from Columbia University. His comprehensive education provides the foundation (technical, financial and environmental) used to develop the requested work products.

As can be seen from his CV, Judah worked for IBM for many years and has depth and breadth of experience in financial management/analysis/planning, business management/analysis/planning, business operations, and creative problem solving. These are the experiential strengths that he brings to the table to ensure a comprehensive, well thought out series of reports utilizing a customer centric approach.

Judah is an experienced electric bus consultant who has assisted various transit agencies as they consider and begin working with the new technology. For example, in 2016, New York City Transit, the largest transit agency in the United States, requested and sponsored an analysis that Judah performed for them comparing their current fleet to a fleet of electric buses. That report, which is [available on-line](#), has been cited by 16 other scholarly articles according to Google Scholar in addition to being cited in the TCRB "Battery Electric Buses - State of the Practice" report and others. The NYC Transit report was performed as an independent third-party report, using publicly available information only, and was used as the basis for the pilot that NYC Transit currently has in place.

In addition to reports that he has written for other transit agencies, Judah produces the EB START [Electric Bus Index](#), an annual report on the purchases in the electric transit bus industry. He and his work have been quoted and referenced in numerous articles and he is sought after for speaking engagements and radio interviews.



## **SIMILAR ENGAGEMENTS**

Here are 3 similar engagements that EB START Consulting has worked on:

- 1) NYC Transit (about 5,800 buses): A report was provided to NYC Transit with a comparison of the existing fleet of buses (diesel, hybrid diesel, CNG) to a fleet of battery electric buses. The report included:

- A greenhouse gas analysis
- An analysis of the health impacts of emissions
- A financial analysis (including total cost of ownership)
- An evaluation of healthcare costs and the cost of carbon
- An overview of the industry
- An overview of the technology including range, batteries, chargers and infrastructure
- A view of other cities that are adopting the technology
- A discussion of funding alternatives
- A recommendation regarding how to proceed

The recommendation in the report was to begin moving to battery electric buses by starting with a pilot using buses from two different manufacturers, which is exactly what was implemented by NYC Transit. The pilot is ongoing.

- The report can be found [here](#).

- 2) Niagara Frontier Transportation Authority (about 300 buses): EB START Consulting has been working closely with the Sierra Club Niagara Group to advocate with the NFTA to begin adopting electric buses into the fleet. This advocacy included the provision of a detailed report to help the NFTA advance their knowledge and understanding of the technology and the industry. The report included:

- a discussion of the reasons to switch to electric buses including a greenhouse gas analysis
- a section focusing on the leading electric bus manufacturers and their offerings
- background on batteries and charging
- an analysis looking at how many buses should be purchased
- a rollout strategy for both buses and chargers with consideration of range and local needs
- a view of overall power requirements and working with utilities
- a financial analysis that includes total cost of ownership and funding alternatives

- the experience of other transit agencies is included
- a recommendation is provided

The NFTA is currently actively considering converting one of their three depots to all electric (one third of their fleet) and has indicated that they will be putting out an RFP by year end. The NFTA has submitted several grant proposals and is working on additional proposals.

3) Westchester Bee Line Bus (about 300 buses): A report was provided to Westchester Bee Line Bus with similar content to the NFTA report above but tailored specifically to the local community needs and to the specific transit agency. The report includes:

- a discussion of the reasons to switch to electric buses including a greenhouse gas analysis
- a section focusing on the leading electric bus manufacturers and their offerings
- background on batteries and charging
- an analysis looking at how many buses should be purchased
- a rollout strategy for both buses and chargers with consideration of range and local needs
- a view of overall power requirements and working with utilities
- a financial analysis that includes total cost of ownership and funding alternatives
- the experience of other transit agencies is included
- a recommendation is provided

Westchester Bee Line is in the process of submitting their first grant request in partnership with one of the electric bus manufacturers.



## **REFERENCES**

- Tom Abdallah: NYC Transit, Deputy Vice President and Chief Environmental Engineer
  - [Thomas.Abdallah@nycct.com](mailto:Thomas.Abdallah@nycct.com)
  - (646) 252-3500
- Sara Schultz, Sierra Club Niagara Group, Chairperson
  - [healplanet2018@gmail.com](mailto:healplanet2018@gmail.com)
  - (716) 913-9941
- Steve O'Neil, Proterra, Northeast Regional Sales Director
  - [soneil@proterra.com](mailto:soneil@proterra.com)
  - (508) 847-1993

# Judah Aber

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## SUMMARY

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Working at the nexus of the environment, economics and technology to drive and advocate for sustainable transportation, primarily electric buses, through consulting, policy development, and business management.

Accomplished leader with rich experience in the electric bus industry, greenhouse gas and emissions analysis, financial and economic analysis, planning, forecasting, project management, business transformation and resource management, providing consistent business results. Creative problem solving used to improve financial processes, maximize productivity and introduce system efficiencies. Acumen in building partnerships, collaboration, consensus management and contract negotiations.

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## CURRENT

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**EB START Consulting ([www.ebstartconsulting.com](http://www.ebstartconsulting.com)), White Plains, NY** (2016 – present)

**Principal**, EB START Consulting supports and promotes the use of electric buses through advocacy, consulting and education services including financial & technical planning, and greenhouse gas & healthcare cost analysis

- Analysis sponsored by NYC Transit, available on the [internet](#), various citations
- Consulted with multiple transit agencies, battery R&D company report, journal review
- Quoted and referenced in articles, public presentations and radio shows
- Worked with the Sierra Club at national, state and local levels
- Initiated [EB START Electric Bus Index](#), providing statistics and analysis of the electric bus industry

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## PROFESSIONAL EXPERIENCE

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**International Business Machines Corp. (IBM), Somers, NY**

**COO, Services Integration Hub US (Strategic Outsourcing - SO)**, (2013 – 2015) – Operations leader, implemented processes and business controls for a new business organization for deal transactions over \$25M.

- Deal quality optimization resulted in 50% increase in transaction win rates
- Reduced spending by 10% by minimizing sales team rework and reducing deal cycle time with automation

**CFO, Worldwide (WW) Strategic Outsourcing (SO)** - multi-billion dollar business (2012 – 2013)

Analyzed financial results to provide insights into business performance strengths and weaknesses. Initiated changes to improve performance, in collaboration with geography CFOs for a business with revenue over \$10B.

- Improved the measurements process and forecast accuracy for Signings and Revenue globally including providing insights on backlog, resources, top accounts, and business segmentation
- Devised gross profit regression analysis to improve profitability in the face of declining revenue. Analysis shared by IBM CFO throughout IBM and with IBM analysts and shareholders.
- Drove a cross functional team to implement automation of business segmentation data for signings

**Services Optimization Project - Global Finance Project Manager/Leader** (2010 – 2012)

Initiated and created two international services management centers from concept development through implementation, working closely with the Global Technology Services global executive team.

- Project manager through the first 6 months of the project working with Sales, Delivery, HR, Legal, Real Estate, Accounting, Tax and others to develop the new management processes required, while driving the formation of the physical locations and initiating the staffing of the roles required
- Team Lead for cross-functional team (Accounting, Tax, IT, Finance) driving the creation of the Financial construct and the supporting IT infrastructure for the services management centers
- Selected as a member of the "Best of IBM" event held in Monte Carlo



#### Other Select IBM Positions and/or Key Activities

- **Controller, Global Process Services** - Data analysis using business analytics
- **Manager, Focus Accounts** – led team that helped improve select contract margins by over \$25M
- **Manager, Global Technology Services Americas** - Managed the planning process for a multi-billion dollar revenue organization, balance sheet process owner, successful corporate audit
- **Worldwide Finance Manager**, International Customer Account, contract renegotiations
- **Manager, IBM Global Services Americas Software Contracts Financial Planning** - Financial member of team negotiating a five-year \$250M vendor software contract, among others
- **Manager, IBM Global Services Financial Planning** - Managed merger of IBM subsidiary
- **Project Manager**, Global Special Bids Pricing Reengineering, Personal Computer Company

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#### EDUCATION / PUBLICATIONS

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##### **Master of Public Administration (MPA) in Environmental Science, May, 2016**

##### **Columbia University, New York, NY – School of International and Public Affairs (SIPA)**

Concentration in Global Energy Management and Policy and GHG Analysis

Center on Energy Policy: "Financing Renewable Energy" presentation for China audience. Represented Columbia University at State Grid Corporation of China workshop.

Publications:

- Earth Institute State of the Planet Blog: "[Going Electric Adds Up to A Good Idea for NYC Buses](#)"
- Project sponsored by NYC Transit: "[Electric Bus Analysis for NYC Transit](#)"
- Journal of International Affairs: "[Imagining the Future of Energy and Transportation](#)"

##### **Master of Business Administration (MBA) in Finance**

##### **Pace University, New York, NY - Lubin Graduate School of Business**

President of Management Association, Editor of "The Exchange" (school paper),

Regular Column "Eye on the Economy" focused on the impact of oil prices on the economy

##### **Bachelor of Science in Mechanical Engineering**

##### **University of Pennsylvania, Philadelphia, PA - College of Engineering and Applied Science**

Senior Project in Solar Distillation

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#### OTHER

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Family, Reading, Running, Owned CNG car (10 yrs), Tesla Model 3 owner

**Certification re: Debarment, Suspension, Other Responsibility Matters**

By signing this document, the Consultant certifies to the best of their knowledge and belief that, except as noted on an attached Exception Report, the Consultant:

- (a) is not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal department or agency;
- (b) has not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records making false statements, or receiving stolen property;
- (c) is not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
- (d) has not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.

Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

NOTE: Exceptions will not necessarily result in denial of award but will be considered in determining Consultant responsibility. For any exception noted, indicate to whom it applies, initiating agency and dates of action. Providing false information may result in criminal prosecution or administrative sanctions.

Consultant Name:

Judah Aber

Judah Aber  
Signature

4/24/2019  
Date

# Mountain Rides Agenda Action Item Summary

Date:

5/15/2019

From:

Executive Director

Action Item:

7. Executive Session re: Idaho Code 74-206 (c)

Committee Review:

☐ Yes ☒ No

Committee  
Purview:

Previously  
discussed at board  
level:

☐ Yes ☒ No

Recommended  
Motion:

I move that the Mountain Rides' Board of Directors enter Executive Session as authorized by Idaho Code 74-206 (c).

Fiscal Impact:

NA

Related Policy or  
Procedural Impact:

NA

Background:

74-206. EXECUTIVE SESSIONS — WHEN AUTHORIZED. [EFFECTIVE UNTIL JULY 1, 2020] (1) An executive session at which members of the public are excluded may be held, but only for the purposes and only in the manner set forth in this section. The motion to go into executive session shall identify the specific subsections of this section that authorize the executive session. There shall be a roll call vote on the motion and the vote shall be recorded in the minutes. An executive session shall be authorized by a two-thirds (2/3) vote of the governing body. An executive session may be held:

- (a) ... ;
- (b) ... ;
- (c) To acquire an interest in real property which is not owned by a public agency;